

January 31, 2026

## Q3FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

### Change in Estimates

	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	BUY		BUY	
Target Price	640		667	
Sales (Rs. m)	4,70,369	5,23,032	4,70,134	5,23,755
% Chng.	0.1	(0.1)		
EBITDA (Rs. m)	99,253	1,17,751	95,494	1,12,815
% Chng.	3.9	4.4		
EPS (Rs.)	15.9	24.0	14.3	26.9
% Chng.	11.2	(10.8)		

### Key Financials - Consolidated

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. m)	3,50,448	4,17,154	4,70,369	5,23,032
EBITDA (Rs. m)	59,707	74,360	99,253	1,17,751
Margin (%)	17.0	17.8	21.1	22.5
PAT (Rs. m)	41,815	33,008	39,205	59,369
EPS (Rs.)	17.0	13.4	15.9	24.0
Gr. (%)	13.3	(21.3)	18.8	51.4
DPS (Rs.)	2.0	3.0	4.0	4.4
Yield (%)	0.4	0.6	0.8	0.9
RoE (%)	8.8	5.9	6.6	9.4
RoCE (%)	7.3	6.7	8.7	10.7
EV/Sales (x)	3.4	3.0	2.7	2.4
EV/EBITDA (x)	19.7	16.8	12.7	10.8
PE (x)	30.1	38.2	32.2	21.2
P/BV (x)	2.4	2.2	2.1	1.9

### Key Data ABUJ.BO | ACEM IN

52-W High / Low	Rs.625 / Rs.455
Sensex / Nifty	82,270 / 25,321
Market Cap	Rs.1,261bn / \$ 13,708m
Shares Outstanding	2,472m
3M Avg. Daily Value	Rs.1097.59m

### Shareholding Pattern (%)

Promoter's	67.68
Foreign	5.80
Domestic Institution	19.85
Public & Others	6.67
Promoter Pledge (Rs bn)	-

### Stock Performance (%)

	1M	6M	12M
Absolute	(7.2)	(17.4)	0.1
Relative	(4.5)	(18.2)	(6.6)

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## Long-term growth levers intact; weak deliveries

### Quick Pointers:

- Non-trade prices hiked during Jan'26: South up Rs15–20/bag and North up ~Rs5–10/bag. Some improvement also seen in trade pricing
- FY26 exit capacity cut to ~115mtpa (earlier 120mtpa) due to Warisaliganj commissioning delay and mothballing of ~2mtpa at Jamul & Sindri

**Ambuja Cement (ACEM) delivered weak cons operating performance in Q3FY26, despite 17% YoY volume growth, driven by the ramp-up of recently acquired assets. Cement NSRs remained flat amid a weak pricing environment, partly supported by a higher premium cement share of ~35% during the quarter. Higher clinker production and purchases, elevated power & fuel costs (+9% YoY), and one-off cost pressures (Rs150/t) related to branding transition and higher freight, along with weak performance of acquired assets negating operating leverage, led to EBITDA/t of Rs712 (PLe: Rs900). The management reiterated its focus on cost optimization, guiding for total cost to decline to ~Rs4,000/t by FY26 exit, ~Rs3,850/t by FY27, and ~Rs3,650/t by FY28, driven by savings across RE power, fuel, logistics and RM sourcing.**

**Going ahead, the earnings trajectory hinges on timely execution of planned capacity additions, ramp-up of acquired assets, and delivery on the guided cost reduction roadmap. While near-term profitability improvement may remain gradual given the one-off costs and weak operating leverage, the management's long-term strategy of scaling capacity to 155mtpa by Mar'28, improving asset utilization, and driving structural cost reduction, provides a clear pathway for margin expansion, contingent on consistent delivery against stated guidance. We raise our FY27E/FY28E EBITDA estimates by ~4%/4.5% on higher volume assumptions, while cutting our Sep'27E target EV/EBITDA multiple to 16x (earlier 17x) to reflect relatively weaker execution. We expect ACEM's volume/EBITDA to deliver a CAGR of 13%/25% over FY25-28E. Maintain 'BUY' with revised TP of Rs640 (Rs667 earlier). At CMP, the stock is trading at trading at EV of 13.9x/11.9x of FY27/28E EBITDA.**

- Revenue growth aided by strong volumes:** Cons revenue grew 21% YoY to Rs102.7bn (12% QoQ; PLe: Rs100bn) on strong volumes. Average realization remained flat QoQ at Rs5,193/t (+1% YoY; PLe: Rs5,091/t), despite weak cement prices during the quarter, led by sustained premium cement share of 35%. Cons cement volumes grew 17% YoY to 18.9mt (-2% QoQ; PLe: 18.8mt). MSA volumes grew 61% YoY to 8.5mt; acquired assets impacting standalone EBITDA/t also due to higher purchase of clinker. ACEM's market share is improving and is currently at 16.6%, as per the management.
- EBITDA/t growth led by lower RM costs:** EBITDA grew 53% YoY to Rs13.5bn (-23% QoQ; PLe: Rs16.9bn) on robust volume, higher pricing in premium products but costs shot up as well. RM costs/t declined 7% YoY to Rs1,003. P&F costs/t grew 9% YoY to Rs1,373 due to higher clinker production. Freight cost/t remained flat YoY to Rs1,244. Other expenses grew 9% YoY to Rs876, despite higher volumes. Resultantly, cons ACEM delivered EBITDA/t of Rs712 (33% YoY/-32% QoQ; PLe: Rs900/t).

- **Important metrics:** Green power share improved by 14.8pp YoY to 36.9% (Q2 was 32.9%), and is targeted to reach 60% by FY28. Kiln cost improved 6% YoY to Rs1.65/kcal from Rs1.75/kcal YoY (Q2: Rs1.6/kcal). Primary lead distance reduced by 11km to 257km (Q2: 265km). Direct dispatch increased 3pp to 61%.

### **ACC op performance lower despite strong volumes**

- **Revenue growth led by robust volumes:** Cons revenue grew 22.5% YoY to Rs64.8bn (+9% QoQ; PLe: Rs63.8bn) led by robust cement volume growth on MSA. Pure grey cement volumes grew ~15% YoY to 11.3mt (+13% QoQ; PLe: 11.2mt), supported by higher traded volumes. Average cement realization declined 3.3% QoQ to Rs5,335/t (+5% YoY; PLe: Rs5,409) due to lower cement prices during the quarter.
- **EBITDA increases on higher YoY pricing:** EBITDA grew 46% YoY to Rs7bn (-17.2% QoQ; PLe: Rs7.76bn) on higher volumes. RM costs jumped 7% YoY on higher purchase of finished goods for MSA volumes to Rs2,406/t. P&F costs/t declined 5% YoY to Rs826 led by higher green power share, which increased 12.6pp YoY to 31.3%, while freight costs/t increased 4.4% YoY to Rs1,095, despite improved direct dispatch by 3pp YoY at 52% and reduction in lead distance by 9km to 262km. Other expenses/t grew 14.6% YoY to Rs631/t despite higher volumes. Resultantly, ACC delivered EBITDA/t of Rs619/t (+27% YoY/-27% QoQ) vs. PLe of Rs693/t on higher operating costs. Adjusted PAT declined 63% YoY to Rs4.04bn (-64% QoQ; PLe: Rs4.7bn) due to the impact of new labor codes.
- **Capex:** Cement GUs at Salai Banwa (2.4mtpa) and Kalamboli (1mtpa) are on track to be commissioned in Q4FY26. Their amalgamation with ACEM is expected to be completed by FY27 based on requisite approvals.

### **ACEM's Q3FY26 Conference Call Highlights:**

#### **Demand, volumes & pricing**

- Volumes grew ~2x of industry, supported by stronger market execution, improved availability across trade and non-trade channels, and higher base utilization.
- Demand was driven by infrastructure activity, sustained housing demand, and improvement in rural consumption post monsoon.
- Regional profitability remained mixed, with North/West delivering relatively better EBITDA/t, modest South margins, East remaining subdued during Q3 but improving in December, and Central continuing to be weak in Q3.
- The management reiterated double-digit volume growth outlook, while balancing volumes and value.
- Industry demand is expected to grow ~8% in FY26; Dec exit was strong and Jan demand trends remain encouraging, with momentum likely to continue with Q4FY26 demand expected to grow at ~8%.
- Non-trade price hikes were taken during Jan'26: South up Rs15–20/bag and North up Rs5–10/bag. Some improvement was also seen in trade pricing.

- Trade–non-trade price gap stood at ~Rs31/bag, with non-trade remaining more sensitive to infra execution and seasonality.

### Costs & profitability

- Q3 cost inflation was largely due to one-off items, while Dec exit costs were already below Rs4,000/t. One-off cost impact of ~Rs150/t in Q3 included: 1) branding transition: ~Rs125/t, 2) higher freight (longer leads): Rs25–35/t, and 3) legal and other one-time costs.
- The management reiterated the cost reduction roadmap: <Rs4,000/t by FY26 exit; ~Rs3,850/t by FY27; and ~Rs3,650/t by FY28.
- Key cost levers highlighted were: 1) power: scope to reduce consumption by 10–12 units/t, implying Rs100–125/t near-term savings, with potential to reach up to Rs150/t over time, 2) fuel: ~Rs150/t savings expected from efficiency improvement and new assets, 3) logistics: ~Rs150/t targeted reduction through lead distance optimization and rail movement, and 4) RM: ~Rs100/t benefit expected, including fly ash source via group synergies.
- Trade mix continued to improve, with the management indicating a gradual shift from ~65:35 toward 70:30 trade:non-trade over time.
- Dec exit mix was ~67:33, while Jan has already moved closer to 70:30, supporting realizations.

### Capex

- Total cement capacity stood at 109mtpa, post commissioning of the 2.4mtpa Marwar grinding unit.
- FY26 exit capacity has been revised to ~115mtpa (earlier 118mtpa) due to ~3-month delay in Warisaliganj commissioning, now expected in Q1FY27; additionally, Jamul and Sindri units are being mothballed, impacting net exit capacity. The 155mtpa capacity target to be achieved by Mar'28, remains intact.
- Capex guidance has been maintained at ~Rs80bn for expansion and ~Rs20bn for efficiency initiatives, implying annual capex of Rs90-100bn. 9MFY26 capex stood at ~Rs60bn, while FY26 capex is expected to be ~Rs90bn.
- Acquired assets' utilization improved to ~58% in Q3, with Dec exit at ~65%; the management targets ~80% utilization over time.
- Sanghi:** Clinker utilization stood at ~80% and cement utilization, at ~65% (Dec exit).
- Penna:** Utilization stood at 50–52% in Dec, with further ramp-up expected.
- Clinker:** Penna clinker is targeted for commissioning in Q4FY26 (mid-Feb'26), Maratha clinker in Q1–Q2FY27, Bhatapara clinker has already been commissioned and is ramping up, while Assam clinker (greenfield) is planned with an estimated ~24-month timeline; Mundra is part of the medium-term clinker/processing roadmap, together supporting the pathway to 155mtpa cement capacity by Mar'28.

**Exhibit 1: Q3FY26 Result Overview – Consolidated**

Y/e March (Rs mn)	3QFY26	3QFY25	YoY gr. (%)	3QFY26E	% Var.	2QFY26	QoQ gr. (%)	9MFY26	9MFY25	YoY gr. (%)
<b>Net Sales</b>	<b>1,02,767</b>	<b>85,022</b>	<b>20.9</b>	<b>1,00,569</b>	<b>2.2</b>	<b>91,745</b>	<b>12.0</b>	<b>2,97,402</b>	<b>2,44,467</b>	<b>21.7</b>
Raw Material	19,049	17,861	6.6	18,637	2.2	13,085	45.6	47,378	47,858	(1.0)
% of Net Sales	18.5	21.0		18.5		14.3		15.9	19.6	
Staff Costs	3,839	3,823	0.4	4,206	(8.7)	4,051	(5.2)	12,068	10,480	15.2
% of Net Sales	3.7	4.5		4.2		4.4		4.1	4.3	
Power & Fuel	26,086	20,816	25.3	23,967	8.8	22,804	14.4	74,020	59,638	24.1
% of Net Sales	25.4	24.5		23.8		24.9		24.9	24.4	
Freight	23,627	20,438	15.6	22,801	3.6	20,632	14.5	68,484	59,651	14.8
% of Net Sales	23.0	24.0		22.7		22.5		23.0	24.4	
Other Expenses	16,636	13,229	25.7	14,026	18.6	13,564	22.6	44,701	34,073	31.2
% of Net Sales	16.2	15.6		13.9		14.8		15.0	13.9	
Total Expenditure	89,236	76,167	17.2	83,637	6.7	74,136	20.4	2,46,652	2,11,700	16.5
<b>EBITDA</b>	<b>13,531</b>	<b>8,855</b>	<b>52.8</b>	<b>16,931</b>	<b>(20.1)</b>	<b>17,609</b>	<b>(23.2)</b>	<b>50,750</b>	<b>32,767</b>	<b>54.9</b>
Margin (%)	13.2	10.4		16.8		19.2		17.1	13.4	
Depreciation	9,590	6,640	44.4	9,206	4.2	8,852	8.3	26,425	16,519	60.0
<b>EBIT</b>	<b>3,940</b>	<b>2,215</b>	<b>77.9</b>	<b>7,726</b>	<b>(49.0)</b>	<b>8,757</b>	<b>(55.0)</b>	<b>24,325</b>	<b>16,248</b>	<b>49.7</b>
Other income	873	7,729	(88.7)	2,622	(66.7)	2,570	(66.0)	6,005	15,017	(60.0)
Interest	589	670	(12.2)	799	(26.3)	768	(23.4)	2,028	2,017	0.6
<b>PBT</b>	<b>4,225</b>	<b>9,274</b>	<b>(54.4)</b>	<b>9,549</b>	<b>(55.8)</b>	<b>10,559</b>	<b>(60.0)</b>	<b>28,301</b>	<b>29,249</b>	<b>(3.2)</b>
Extraordinary income/(expense)	(152)	14,057	(101.1)	-	NA	(2,228)	(93.2)	(1,980)	12,495	(115.8)
PBT (After EO)	4,073	23,331	(82.5)	9,549	(57.3)	8,331	(51.1)	26,321	41,744	(36.9)
Tax	454	(2,840)	(116.0)	2,483	(81.7)	(14,648)	(103.1)	(10,404)	2,767	(476.0)
% PBT	11.2	-12.2		26.0		-175.8		-39.5	6.6	
<b>Reported PAT</b>	<b>3,618</b>	<b>26,171</b>	<b>(86.2)</b>	<b>7,066</b>	<b>(48.8)</b>	<b>22,979</b>	<b>(84.3)</b>	<b>36,726</b>	<b>38,976</b>	<b>(5.8)</b>
Minority Interest	1,633	5,048	(67.7)	-	NA	5,366	(69.6)	-	-	NA
Share of profit in JV/Associates	51	30	73.9	-		44	16.9	137	86	59.8
<b>Net Profit Attributable to shareholders</b>	<b>2,037</b>	<b>21,153</b>	<b>(90.4)</b>	<b>7,066</b>	<b>(71.2)</b>	<b>17,657</b>	<b>(88.5)</b>	<b>36,862</b>	<b>39,062</b>	<b>(5.6)</b>

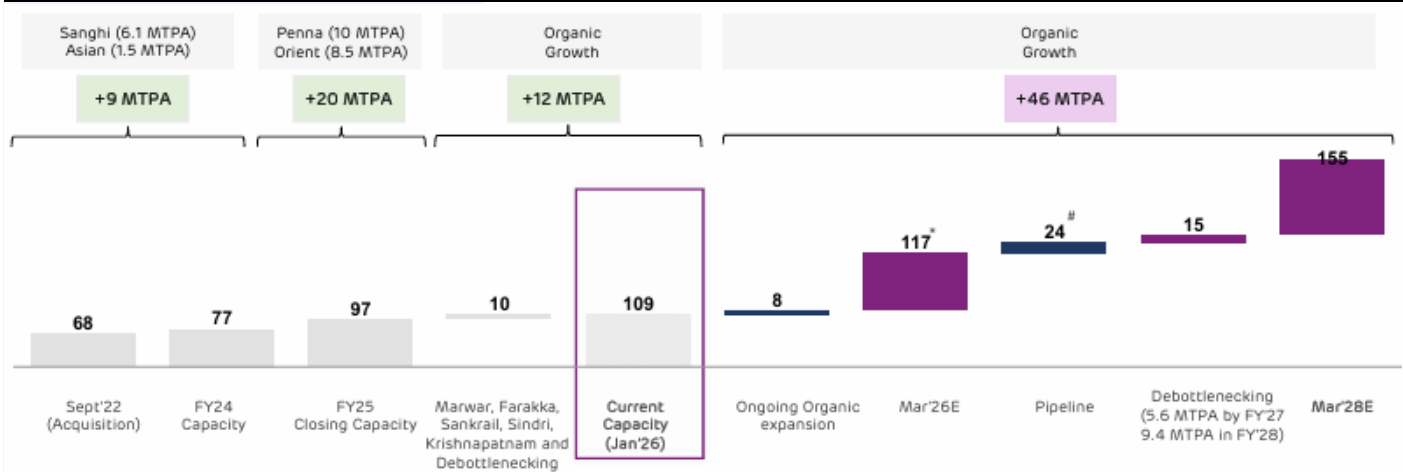
Source: Company, PL

**Exhibit 2: Operating Metrics**

Y/e March	3QFY26	3QFY25	YoY gr. (%)	3QFY26E	% Var.	2QFY26	QoQ gr. (%)	9MFY26	9MFY25	YoY gr. (%)
Volume (mn te)	19.0	16.5	15.2	18.8	1.0	16.9	12.8	54.8	46.5	17.7
Net Realisations/t (Rs)	5,409	5,153	5.0	5,347	1.2	5,445	(0.7)	5,432	5,257	3.3
EBITDA/t (Rs)	712	537	32.7	900	(20.9)	1,045	(31.9)	927	705	31.5

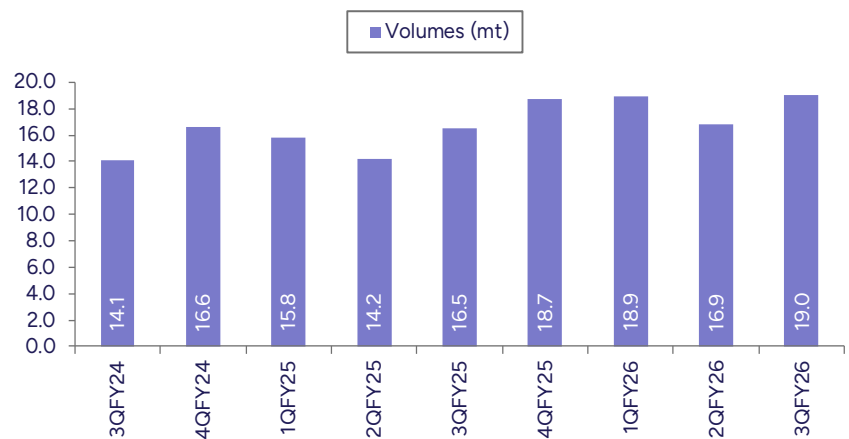
Source: Company, PL

**Exhibit 3: Capacity roadmap: 109mt currently, 115mt by FY26, 135mt by FY27 and 155mt by FY28**



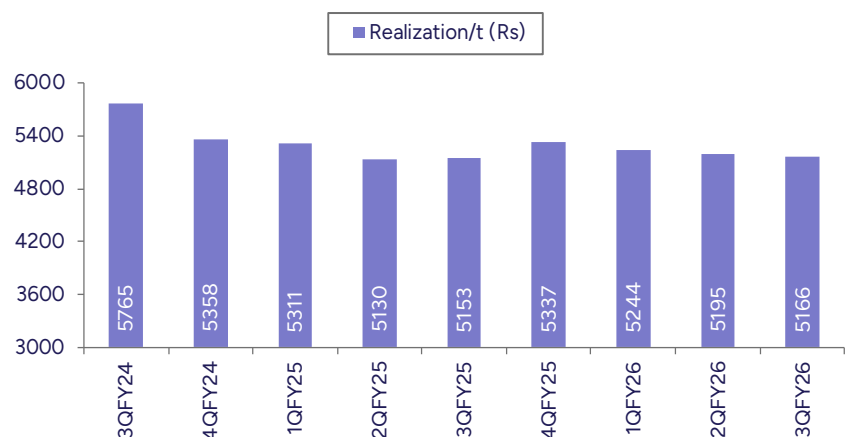
Source: Company

**Exhibit 4: Total volumes grow 15% YoY aided by acquired assets**



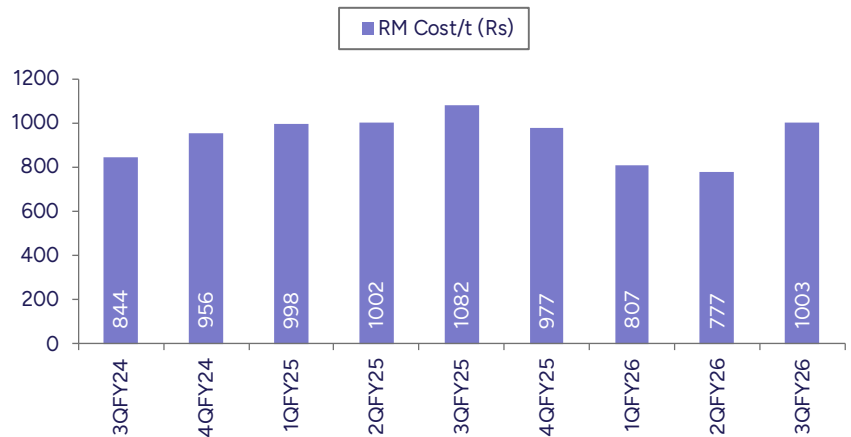
Source: Company, PL

**Exhibit 5: Blended NSR remains flat QoQ on higher premium share**



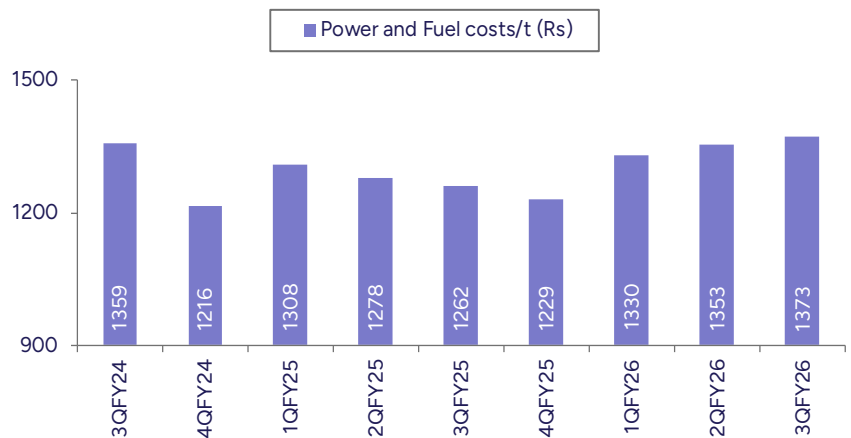
Source: Company, PL

**Exhibit 6: RM costs/t decline 7% YoY on lower changes in inventories**



Source: Company, PL

**Exhibit 7: Power and fuel costs/t grow 9% YoY on higher clinker production**



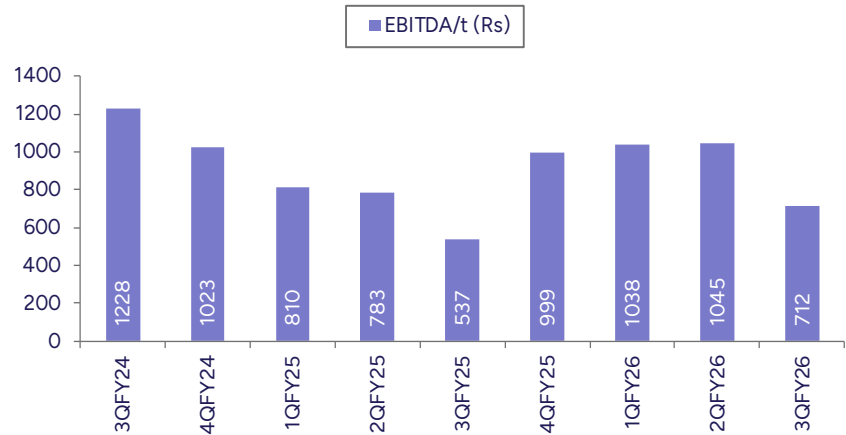
Source: Company, PL

**Exhibit 8: Freight cost/t remains flat YoY led by decline in lead distance**



Source: Company, PL

**Exhibit 9: EBITDA/t grows 33% YoY on strong volume and lower RM costs**



Source: Company, PL

**Exhibit 10: TP calculation**

Sep'27E basis (Rs mn)	
EBITDA	1,08,502
EV/EBITDA multiple (x)	16.0
Targeted EV (ex-minorities)	15,81,232
Net debt/ (cash)	5,597
Shareholder's s value	15,75,635
<b>Value per share (Rs)</b>	<b>640</b>

Source: Company, PL

## Financials

### Income Statement (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
<b>Net Revenues</b>	<b>3,50,448</b>	<b>4,17,154</b>	<b>4,70,369</b>	<b>5,23,032</b>
YoY gr. (%)	5.7	19.0	12.8	11.2
Cost of Goods Sold	65,274	75,488	82,178	88,793
Gross Profit	2,85,173	3,41,666	3,88,191	4,34,239
Margin (%)	81.4	81.9	82.5	83.0
Employee Cost	14,034	16,160	19,159	20,679
Other Expenses	2,11,433	2,51,146	2,69,779	2,95,808
<b>EBITDA</b>	<b>59,707</b>	<b>74,360</b>	<b>99,253</b>	<b>1,17,751</b>
YoY gr. (%)	(6.7)	24.5	33.5	18.6
Margin (%)	17.0	17.8	21.1	22.5
Depreciation and Amortization	24,783	36,432	44,586	44,283
<b>EBIT</b>	<b>34,923</b>	<b>37,928</b>	<b>54,667</b>	<b>73,468</b>
Margin (%)	10.0	9.1	11.6	14.0
Net Interest	2,159	2,825	3,098	3,001
Other Income	26,543	9,802	8,978	13,247
<b>Profit Before Tax</b>	<b>59,092</b>	<b>68,984</b>	<b>65,547</b>	<b>88,714</b>
Margin (%)	16.9	16.5	13.9	17.0
Total Tax	7,640	12,227	13,600	15,292
Effective tax rate (%)	12.9	17.7	20.7	17.2
<b>Profit after tax</b>	<b>51,452</b>	<b>56,757</b>	<b>51,947</b>	<b>73,422</b>
Minority interest	9,910	8,196	9,683	11,012
Share Profit from Associate	132	193	211	230
<b>Adjusted PAT</b>	<b>41,815</b>	<b>33,008</b>	<b>39,205</b>	<b>59,369</b>
YoY gr. (%)	27.0	(21.1)	18.8	51.4
Margin (%)	11.9	7.9	8.3	11.4
Extra Ord. Income / (Exp)	(140)	15,745	3,270	3,270
<b>Reported PAT</b>	<b>41,674</b>	<b>48,753</b>	<b>42,475</b>	<b>62,639</b>
YoY gr. (%)	32.1	17.0	(12.9)	47.5
Margin (%)	11.9	11.7	9.0	12.0
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	41,674	48,753	42,475	62,639
<b>Equity Shares O/s (m)</b>	<b>2,463</b>	<b>2,472</b>	<b>2,472</b>	<b>2,472</b>
<b>EPS (Rs)</b>	<b>17.0</b>	<b>13.4</b>	<b>15.9</b>	<b>24.0</b>

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
<b>Non-Current Assets</b>				
<b>Gross Block</b>	<b>5,53,665</b>	<b>7,95,665</b>	<b>8,55,665</b>	<b>9,15,665</b>
Tangibles	5,53,665	7,95,665	8,55,665	9,15,665
Intangibles	-	-	-	-
<b>Acc: Dep / Amortization</b>	<b>1,27,887</b>	<b>1,64,319</b>	<b>2,08,905</b>	<b>2,53,188</b>
Tangibles	1,27,887	1,64,319	2,08,905	2,53,188
Intangibles	-	-	-	-
<b>Net fixed assets</b>	<b>4,25,778</b>	<b>6,31,346</b>	<b>6,46,760</b>	<b>6,62,476</b>
Tangibles	4,25,778	6,31,346	6,46,760	6,62,476
Intangibles	-	-	-	-
Capital Work In Progress	1,14,405	32,405	72,405	1,12,405
Goodwill	-	-	-	-
Non-Current Investments	38,160	38,160	38,160	38,160
Net Deferred tax assets	(24,032)	(24,032)	(24,032)	(24,032)
Other Non-Current Assets	33,897	33,897	33,897	33,897
<b>Current Assets</b>				
Investments	18,222	18,222	18,222	18,222
Inventories	42,480	50,566	57,017	63,400
Trade receivables	15,903	13,715	15,464	17,196
Cash & Bank Balance	61,722	19,240	23,034	39,901
Other Current Assets	39,818	39,818	39,818	39,818
<b>Total Assets</b>	<b>8,09,454</b>	<b>8,96,439</b>	<b>9,63,846</b>	<b>10,44,545</b>
<b>Equity</b>				
Equity Share Capital	4,926	4,944	4,944	4,944
Other Equity	5,29,506	5,70,870	6,03,492	6,55,294
<b>Total Network</b>	<b>5,34,433</b>	<b>5,75,814</b>	<b>6,08,436</b>	<b>6,60,237</b>
<b>Non-Current Liabilities</b>				
Long Term borrowings	268	25,268	45,268	65,268
Provisions	2,541	2,541	2,541	2,541
Other non current liabilities	1,552	1,552	1,552	1,552
<b>Current Liabilities</b>				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	27,595	40,001	45,104	42,989
Other current liabilities	1,07,692	1,07,692	1,07,692	1,07,692
<b>Total Equity &amp; Liabilities</b>	<b>8,09,454</b>	<b>8,96,439</b>	<b>9,63,846</b>	<b>10,44,545</b>

Source: Company Data, PL Research



**Cash Flow (Rs m)**

Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	59,224	68,984	65,547	88,714
Add. Depreciation	24,783	36,432	44,586	44,283
Add. Interest	2,159	2,825	3,098	3,001
Less Financial Other Income	26,543	9,802	8,978	13,247
Add. Other	(25,979)	(9,802)	(8,978)	(13,247)
Op. profit before WC changes	60,188	98,438	1,04,253	1,22,751
Net Changes-WC	(34,012)	6,509	(3,097)	(10,230)
Direct tax	(3,802)	(12,227)	(13,600)	(15,292)
<b>Net cash from Op. activities</b>	<b>22,374</b>	<b>92,720</b>	<b>87,556</b>	<b>97,229</b>
Capital expenditures	(1,39,376)	(1,60,000)	(1,00,000)	(1,00,000)
Interest / Dividend Income	-	-	-	-
Others	64,065	9,802	8,978	13,247
<b>Net Cash from Invst. activities</b>	<b>(75,311)</b>	<b>(1,50,198)</b>	<b>(91,022)</b>	<b>(86,753)</b>
Issue of share cap. / premium	83,391	-	-	-
Debt changes	(20,083)	25,000	20,000	20,000
Dividend paid	(5,630)	(7,389)	(9,852)	(10,838)
Interest paid	(1,758)	(2,825)	(3,098)	(3,001)
Others	-	-	-	-
<b>Net cash from Fin. activities</b>	<b>55,920</b>	<b>14,786</b>	<b>7,049</b>	<b>6,161</b>
<b>Net change in cash</b>	<b>2,983</b>	<b>(42,692)</b>	<b>3,583</b>	<b>16,637</b>
Free Cash Flow	(64,497)	(67,280)	(12,444)	(2,771)

Source: Company Data, PL Research

**Quarterly Financials (Rs m)**

Y/e Mar	Q4FY25	Q1FY26	Q2FY26	Q3FY26
<b>Net Revenue</b>	<b>99,806</b>	<b>1,02,891</b>	<b>91,745</b>	<b>1,02,767</b>
YoY gr. (%)	12.2	22.6	21.5	20.9
Raw Material Expenses	18,268	15,245	13,085	19,049
Gross Profit	81,537	87,646	78,660	83,718
Margin (%)	81.7	85.2	85.7	81.5
<b>EBITDA</b>	<b>18,676</b>	<b>19,611</b>	<b>17,609</b>	<b>13,531</b>
YoY gr. (%)	9.9	53.2	58.4	52.8
Margin (%)	18.7	19.1	19.2	13.2
Depreciation / Depletion	7,864	7,984	8,852	9,590
<b>EBIT</b>	<b>10,812</b>	<b>11,627</b>	<b>8,757</b>	<b>3,940</b>
Margin (%)	10.8	11.3	9.5	3.8
Net Interest	143	671	768	589
Other Income	5,733	2,561	2,570	873
<b>Profit before Tax</b>	<b>16,402</b>	<b>13,517</b>	<b>10,559</b>	<b>4,225</b>
Margin (%)	16.4	13.1	11.5	4.1
Total Tax	4,973	3,789	(14,648)	454
Effective tax rate (%)	30.3	28.0	(138.7)	10.8
<b>Profit after Tax</b>	<b>11,429</b>	<b>9,728</b>	<b>25,207</b>	<b>3,771</b>
Minority interest	3,260	1,818	5,366	1,633
Share Profit from Associates	47	42	44	51
<b>Adjusted PAT</b>	<b>9,563</b>	<b>8,352</b>	<b>17,657</b>	<b>2,037</b>
YoY gr. (%)	(9.4)	29.2	268.2	(90.4)
Margin (%)	9.6	8.1	19.2	2.0
Extra Ord. Income / (Exp)	-	-	-	-
<b>Reported PAT</b>	<b>9,563</b>	<b>8,352</b>	<b>17,657</b>	<b>2,037</b>
YoY gr. (%)	(9.4)	29.2	268.2	(90.4)
Margin (%)	9.6	8.1	19.2	2.0
Other Comprehensive Income	-	-	-	-
<b>Total Comprehensive Income</b>	<b>9,563</b>	<b>8,352</b>	<b>17,657</b>	<b>2,037</b>
Avg. Shares O/s (m)	2,463	2,463	2,463	2,472
<b>EPS (Rs)</b>	<b>3.9</b>	<b>3.4</b>	<b>7.2</b>	<b>0.8</b>

Source: Company Data, PL Research

**Key Financial Metrics**

Y/e Mar	FY25	FY26E	FY27E	FY28E
<b>Per Share(Rs)</b>				
EPS	17.0	13.4	15.9	24.0
CEPS	27.0	28.1	33.9	41.9
BVPS	217.0	233.0	246.2	267.1
FCF	(26.2)	(27.2)	(5.0)	(1.1)
DPS	2.0	3.0	4.0	4.4
<b>Return Ratio(%)</b>				
RoCE	7.3	6.7	8.7	10.7
ROIC	7.7	5.9	7.4	9.6
RoE	8.8	5.9	6.6	9.4
<b>Balance Sheet</b>				
Net Debt : Equity (x)	(0.1)	0.0	0.0	0.0
Net Working Capital (Days)	32	21	21	26
<b>Valuation(x)</b>				
PER	30.1	38.2	32.2	21.2
P/B	2.4	2.2	2.1	1.9
P/CEPS	18.9	18.2	15.0	12.2
EV/EBITDA	19.7	16.8	12.7	10.8
EV/Sales	3.4	3.0	2.7	2.4
Dividend Yield (%)	0.4	0.6	0.8	0.9

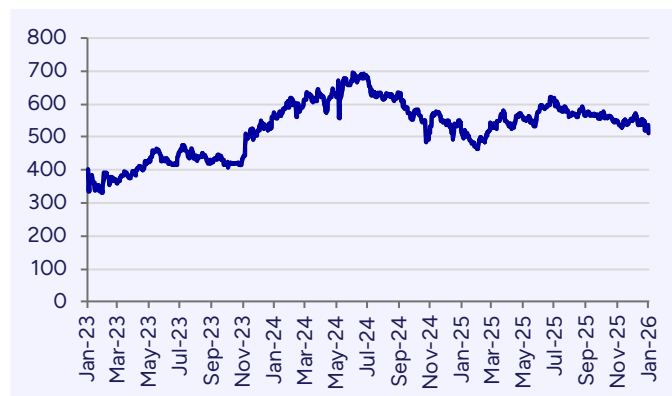
Source: Company Data, PL Research

**Key Operating Metrics**

Y/e Mar	FY25	FY26E	FY27E	FY28E
Cons. Volume (mt)	65	76	86	94
Cons. Net Realisations (Rs/t)	5,375	5,477	5,500	5,584
Cons. EBITDA/ t (Rs/t)	916	976	1,160	1,257

Source: Company Data, PL Research

**Price Chart**



**Recommendation History**

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	08-Jan-26	BUY	667	562
2	04-Nov-25	BUY	718	577
3	08-Oct-25	BUY	701	570
4	01-Aug-25	BUY	685	593
5	07-Jul-25	BUY	690	592
6	03-Jul-25	BUY	692	594
7	30-Apr-25	BUY	658	545
8	07-Apr-25	BUY	643	529

**Analyst Coverage Universe**

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ACC	BUY	2,163	1,755
2	Adani Port & SEZ	BUY	1,876	1,473
3	Ambuja Cement	BUY	667	562
4	Dalmia Bharat	Hold	2,302	2,232
5	Hindalco Industries	Accumulate	962	904
6	Jindal Stainless	Hold	784	756
7	Jindal Steel	Accumulate	1,100	1,010
8	JK Cement	Accumulate	6,199	5,790
9	JK Lakshmi Cement	BUY	891	775
10	JSW Cement	BUY	145	124
11	JSW Infrastructure	BUY	339	273
12	JSW Steel	Accumulate	1,292	1,170
13	National Aluminium Co.	Hold	337	334
14	NMDC	Accumulate	91	82
15	Nuvoco Vistas Corporation	BUY	443	350
16	Shree Cement	Accumulate	29,242	27,325
17	Steel Authority of India	Hold	141	146
18	Tata Steel	Accumulate	204	180
19	Ultratech Cement	BUY	14,168	12,369

**PL's Recommendation Nomenclature (Absolute Performance)**

<b>Buy</b>	: > 15%
<b>Accumulate</b>	: 5% to 15%
<b>Hold</b>	: +5% to -5%
<b>Reduce</b>	: -5% to -15%
<b>Sell</b>	: < -15%
<b>Not Rated (NR)</b>	: No specific call on the stock
<b>Under Review (UR)</b>	: Rating likely to change shortly

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