

Amber Enterprises India (AMBER IN)

**Q4FY26 Result
Update**

May 18, 2026

 Estimate Change | Target | Reco.

Change in Estimates

	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	BUY		BUY	
Target Price	8,396		8,646	
Sales (INR mn)	151,490	182,867	154,513	183,606
% Chng.	(2.0)	(0.4)		
EBITDA (INR mn)	11,862	15,928	12,716	16,212
% Chng.	(6.7)	(1.8)		
EPS (INR)	164.0	236.5	146.0	212.4
% Chng.	12.3	11.3		

Key Data

AMBE.BO | AMBER IN

BSE Code	540902
NSE Code	AMBER
52-W High / Low	INR 8,974 / INR 5,400
Face Value	10
Sensex / Nifty	75,315 / 23,650
Market Cap	INR 252 bn / \$ 2,615 mn
Shares Outstanding	35.22 mn
3M Avg. Daily Value	INR 2,564.86 mn

Shareholding Pattern (%)

Promoters	38.17
FIs	23.96
Mutual Funds	18.58
Domestic Institutions	9.34
Public & Others	9.96
Promoter's Pledge (INR bn)	-

Stock Performance (%)

	1M	3M	6M	12M
Absolute	(10.1)	(9.4)	(2.8)	11.7
Relative	(6.3)	0.7	9.3	22.1

Key Financials - Consolidated

Y/e Mar	FY25	FY26	FY27E	FY28E
Sales (INR mn)	99,730	121,865	151,490	182,867
EBITDA (INR mn)	7,634	9,523	11,862	15,928
Margin (%)	7.7	7.8	7.8	8.7
PAT (INR mn)	2,587	3,143	5,772	8,324
EV (INR mn)	253,164	284,438	287,169	286,044
Total Debt (INR mn)	19,400	23,059	25,259	25,259
C&C Eq. (INR mn)	2,128	2,314	1,782	2,908
EPS (INR)	76.5	89.3	164.0	236.5
Gr. (%)	84.8	16.8	83.6	44.2
DPS (INR)	-	-	-	-
Yield (%)	-	-	-	-
RoE (%)	11.9	9.4	12.0	14.9
RoCE (%)	15.8	13.8	12.6	15.3
EV/Sales (x)	2.5	2.3	1.9	1.6
EV/EBITDA (x)	33.2	29.9	24.2	18.0
PE (x)	93.5	80.1	43.6	30.2
P/BV (x)	10.6	5.8	4.8	4.3

Temporary Margin Pressures: Growth Remains Intact

Quick Pointers

- Management expects RAC industry to grow by 13-14% in FY27.
- Electronics Segment to grow by 40% in FY27, with margin of 9.5-10%.

Amber's Consumer Durables (CD) segment reported ~7% YoY growth in Q4FY26. Management expects the RAC industry to grow ~13-14% in FY27, with Amber likely to grow broadly in line with industry trends, supported by cumulative RAC price hikes of ~14% YoY driven by commodity inflation and regulatory changes. The company guided for ~40% revenue growth in the Electronics division with EBITDA margins of ~9.5-10%, while the Railways division is expected to deliver ~30-35% revenue growth with margins of ~16-17% in FY27, backed by a robust order book of ~INR26bn. We have revised our earnings estimates as we had factor in the consolidation impact of Unitronics Israel, in which Amber has increased its stake to 50.4%, strengthening its industrial automation business. Maintained 'BUY' rating and SOTP-based TP of Rs8,396 (Earlier 8,646) valuing its Consumer Durables segment at 23x EV/EBITDA Mar'28, which implies 20x EV/EBITDA Mar'28E and 44x Mar'28E earnings on consolidated basis. We estimate revenue/EBITDA/PAT CAGR of 22.5%/29.3%/75.4% over FY26-28E with EBITDA margin expanding by ~90bps to reach 8.7% by FY28E.

Q4FY26 financial performance: Revenues grew by 10.5% YoY to 41.5bn (PLe: INR 44.6bn). Consumer durables segment revenue grew by 6.9% YoY to INR 29.8bn, EBITDA declined by 5.1% YoY, while margin contracted by 90bps YoY to 7.5%, due to the surge in commodity prices and currency depreciation. Electronics segment grew by 20.6% to INR 10.2bn driven by inorganic expansion (Power-One, Unitronics, and Shogini), EBITDA margin of segment expanded by 490bps YoY to 10.8%. Gross margins expanded by ~220bps to 18.8% (PLe: 16.0%). EBITDA grew by 21.5% YoY to INR 3.6bn (PLe: INR 3.3bn). EBITDA margins expanded by ~80bps to 8.6% (PLe: 7.4%). PBT grew by 6.5% YoY to INR 2.1bn (PLe: INR 1.9bn). PAT grew by ~37% YoY to INR 1.6bn (PLe: INR 1.3bn).

FY26 financial performance: Sales grew by 22.2% YoY to INR 122.0bn. Consumer Durable/Electronics/Railway division grew by 14.4%/49.0%/18.8% YoY to INR 83bn/33bn/5.4bn. EBITDA grew by 24.7% YoY to INR9.5bn. Margin remained flat at 7.8%. PBT grew by 16.4% YoY to INR 4.7bn. PBT grew by 5.7% YoY to INR 2.7bn.

Quarter Summary

Y/e Mar	Q4'26E	Q4'26A	% Var.	Q4'25A	YoY gr. (%)
Net Sales (INR mn)	44,570	41,475	-7.0	37,537	10.0
EBITDA (INR mn)	3,281	3,582	9.0	2,948	22.0
Margin (%)	7.4	8.6	120 bps	7.9	70 bps
PAT (INR mn)	1,253	1,339	7.0	1,161	15.0

Source: Company, PL

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Conference Call Highlights:

- **Consumer Durable Division (CD):** Management expects the RAC industry to grow ~13–14% in FY27, with Amber likely to grow in line with the industry. Q1FY27 RAC demand has improved significantly after a weak start to April, supported by rising temperatures across North, West and South India, with industry growth expected at ~20% YoY on a weak base.
- AMBER has taken a cumulative RAC price hike of ~14% YoY due to commodity inflation and regulatory changes, however margin may appear lower due to higher product prices, absolute per-unit margins remain intact as raw material cost increases are passed on to customers with a quarterly lag.
- Management indicated that India has adequate RAC compressor capacity supported by expansions from players such as LG, Daikin, Mitsubishi, GMCC and Highly. The government has also allowed limited compressor imports to address temporary supply gaps, with no major shortages expected in FY27.
- **Electronics Division:** AMBER expects electronics revenue growth of ~40% in FY27, with EBITDA margins expected at ~9.5–10% and gradual improvement toward double-digit margins over the medium term.
- AMBER received ECMS investment approvals of over INR45bn for HDI PCB and multilayer PCB expansion projects across Noida, Hosur and Pune. Management indicated that Ascent, Shogini and Ascent-K together are strategically positioned to become one of India's largest integrated PCB manufacturing platforms spanning single-layer to advanced HDI PCBs.
- Ascent-K's HDI PCB facility construction is expected to commence by Jun'26 with mass production targeted from Q3/Q4FY28, while the Hosur multilayer PCB project is expected to begin trial production by Q3FY27 and commercial production by Feb'27 despite a 1.5–2-month approval-related delay.
- Management highlighted that PCB and HDI businesses are asset-heavy with asset turns of ~0.8–1x; however, they remain strategically important for import substitution and long-term ROCE improvement. The company also expects significant incentives under ECMS and state subsidy schemes for these projects.
- PCB margins currently remain under pressure at ~12–13% versus normalized levels of ~16–17%, impacted by sharp increases in CCL prices, gold prices and currency depreciation. CCL and gold prices have risen by over 60% YoY; however, partial price hikes have already been secured from customers, with further normalization expected over the next two quarters.
- The anti-dumping duties (ADD) on imported PCBs have helped protect domestic demand despite rising global PCB prices.
- Amber increased its stake in Unitronics Israel to 50.4%, strengthening its industrial automation presence. Separately, the strategic cooperation agreement with Sumitronics is expected to support Amber's entry into automotive PCBA through improved customer access and global manufacturing expertise.
- **Railways & Defence division:** Management expects the railway business to deliver ~30–35% growth across FY27–FY28, with EBITDA margins likely to remain in the range of ~16–17% supported ~by steady execution across railway and metro projects.
- Sidwal's new greenfield railway HVAC facility at Faridabad has commenced trial production, with commercial production expected from the current quarter. Backed by an order book exceeding INR26bn.
- YUJIN railway component facility is progressing as planned and is currently undergoing RDSO approvals. The company has already secured an order book of ~INR1.8bn for railway couplers and also received initial orders for pantographs and braking systems.

- **Other Highlights:** The company received ~INR 495mn under the PLI scheme in Apr'26 for FY25 and expects ~INR 780mn incentive receipt for FY26.
- FY26 gross capex stood at ~INR10.7bn, of which ~INR5.5bn was capitalized while the balance remains under CWIP and is expected to become operational during FY27. Management expects FY27 capex at ~INR18–20bn, including investments toward Ascent; however, actual cash outflow is likely to remain lower at ~INR11–12bn due to favorable supplier payment terms and incentives. For FY28, management expects capex cash outflow to increase to ~INR14–15bn, with overall capex estimated at ~INR12–13bn driven by the ramp-up of the Ascent-K project.

Exhibit 1 : Q4FY26 Result overview: Sales increased by 10.5% YoY, EBITDA margins contracted by 80bps to 8.6%

Y/e March (INR mn)	Q4FY26	Q4FY25	YoY gr. (%)	Q4FY26E	%Var.	Q3FY26	QoQ gr. (%)	FY26	FY25	YoY gr. (%)
Net Sales	41,475	37,537	10.5	44,570	-6.9	29,428	40.9	1,21,865	99,730	22.2
Expenditure										
Operating & Manufacturing Expenses	33,684	31,312	7.6	37,422	-10.0	23,627	42.6	99,478	81,856	21.5
% of Net Sales	81.2	83.4		84.0		80.3		81.6	82.1	
Gross Profit	7,791	6,225	25.2	7,147	9.0	5,801	34.3	22,387	17,875	25.2
% of Net Sales	18.8	16.6	2.20	16.0	2.75	19.7		18.4	17.9	
Personnel Cost	1,557	923	68.7	1,238	25.8	1,230	26.6	4,593	3,246	41.5
% of Net Sales	3.8	2.5		2.8		4.2		3.8	3.3	
Other Expenses	2,651	2,354	12.6	2,628	0.9	2,110	25.7	8,271	6,995	18.2
% of Net Sales	6.4	6.3		5.9		7.2		6.8	7.0	
Total Expenditure	37,893	34,589	9.6	41,289	-8.2	26,967	40.5	1,12,342	92,096	22.0
EBITDA	3,582	2,948	21.5	3,281	9.2	2,461	45.6	9,523	7,634	24.7
Margin (%)	8.6	7.9	0.78	7.4	1.28	8.4	0.3	7.8	7.7	
Depreciation	993	580	71.3	910	9.2	912	8.8	3,226	2,283	41.3
EBIT	2,589	2,368	9.4	2,372	9.2	1,549	67.2	6,298	5,351	17.7
Other income	201	191	5.3	214	-6.0	548	-63.3	1,202	736	63.3
Interest	647	546	18.6	637	1.6	794	-18.4	2,844	2,087	36.3
PBT	2,143	2,013	6.5	1,948	10.0	1,303	64.5	4,655	3,999	16.4
Total Taxes	493	702	-29.7	598	-17.5	279	77.0	1,100	1,188	(7.4)
ETR (%)	23.0	34.9		30.7		21.4		23.6	29.7	
Share of JV/Associates	-	670	-	127	427.5	-	97	593.6	(900)	-
Adj. PAT	1,620	1,184	36.8	1,253	29.2	93	-1,834.4	2,655	2,512	5.7

Source: Company, PL

Exhibit 2 : Segmental breakup: Consumer Durable segment grew by ~7% YoY in Q4FY26 with a EBITDA margin of 7.5%

Y/e March (INR mn)	Q4FY26	Q4FY25	YoY gr. (%)	Q3FY26	QoQ gr. (%)	FY26	FY25	YoY gr. (%)
Revenues								
Consumer Durables Division	29,790	27,870	6.9	19,710	51.1	83,830	73,290	14.4
Electronics Division	10,150	8,416	20.6	8,448	20.1	32,680	21,936	49.0
Mobility Division	1,530	1,252	22.2	1,274	20.1	5,350	4,502	18.8
EBITDA								
Consumer Durables	2,220	2,340	(5.1)	1,410	57.4	5,930	5,265	12.6
EBITDA margin (%)	7.5	8.4	-0.9	7.2	0.3	7.1	7.2	-0.1
Electronics Division	1,100	501	119.5	880	25.0	2,870	1,543	85.9
EBITDA margin (%)	10.8	6.0	4.9	10.4	0.4	8.8	7.0	1.7
Mobility Division	290	308	(5.9)	180	61.1	900	852	5.6
EBITDA margin (%)	18.9	24.6	-5.7	14.1	4.8	16.8	18.9	-2.1

Source: Company, PL

Financials

Income Statement (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
Net Revenues	99,730	121,865	151,490	182,867
YoY gr. (%)	48.2	22.2	24.3	20.7
Cost of Goods Sold	81,856	99,478	124,327	149,018
Gross Profit	17,875	22,387	27,162	33,849
Margin (%)	17.9	18.4	17.9	18.5
Employee Cost	3,246	4,593	4,848	5,669
Other Expenses	6,995	8,271	10,453	12,252
EBITDA	7,634	9,523	11,862	15,928
YoY gr. (%)	55.2	24.7	24.6	34.3
Margin (%)	7.7	7.8	7.8	8.7
Depreciation and Amortization	2,283	3,226	3,828	4,722
EBIT	5,351	6,298	8,033	11,206
Margin (%)	5.4	5.2	5.3	6.1
Net Interest	2,087	2,844	2,530	2,558
Other Income	736	1,202	1,064	1,214
Profit Before Tax	3,999	4,655	6,568	9,862
Margin (%)	4.0	3.8	4.3	5.4
Total Tax	1,188	1,100	1,576	2,367
Effective Tax Rate (%)	29.7	23.6	24.0	24.0
Profit After Tax	2,811	3,556	4,992	7,495
Minority Interest	(76)	(488)	(780)	(829)
Share Profit from Associate	(300)	(900)	-	-
Adjusted PAT	2,587	3,143	5,772	8,324
YoY gr. (%)	85.5	21.5	83.6	44.2
Margin (%)	2.6	2.6	3.8	4.6
Extra Ord. Income / (Exp)	-	(391)	-	-
Reported PAT	2,587	2,753	5,772	8,324
YoY gr. (%)	85.5	6.4	109.7	44.2
Margin (%)	2.6	2.3	3.8	4.6
Other Comprehensive Income	6	151	-	-
Total Comprehensive Income	2,594	2,903	5,772	8,324
Equity Shares O/s (mn)	34	35	35	35
EPS (INR)	76.5	89.3	164.0	236.5

Source: Company, PL

Balance Sheet (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
Non-Current Assets				
Gross Block	34,678	46,832	64,203	70,122
Tangibles	28,012	36,077	50,833	53,983
Intangibles	6,666	10,755	13,370	16,139
Acc: Dep / Amortization	9,746	12,309	15,748	19,999
Tangibles	7,030	9,280	11,800	14,944
Intangibles	2,716	3,030	3,948	5,054
Net Fixed Assets	24,932	34,523	48,456	50,124
Tangibles	20,982	26,798	39,034	39,039
Intangibles	3,950	7,726	9,422	11,085
Capital Work In Progress	3,835	12,487	14,419	15,859
Goodwill	3,609	16,781	16,781	16,781
Non-Current Investments	3,825	6,916	7,006	7,102
Net Deferred Tax Assets	(1,749)	(2,924)	(2,924)	(2,924)
Other Non-Current Assets	1,586	2,390	2,390	2,390
Current Assets				
Investments	1,170	5	5	5
Inventories	16,551	24,520	29,053	35,070
Trade Receivables	17,501	22,463	24,902	30,060
Cash & Bank Balance	7,268	4,656	4,124	5,249
Other Current Assets	1,449	3,205	3,984	4,810
Total Assets	84,281	137,669	160,857	177,202
Equity				
Equity Share Capital	338	352	352	352
Other Equity	22,520	43,369	52,098	58,764
Total Network	22,858	43,721	52,450	59,116
Non-Current Liabilities				
Long Term Borrowings	9,592	8,608	9,808	9,808
Provisions	235	473	588	710
Other Non Current Liabilities	26	59	22	22
Current Liabilities				
ST Debt / Current of LT Debt	9,809	14,451	15,451	15,451
Trade Payables	24,777	28,385	35,286	42,594
Other Current Liabilities	10,978	14,176	17,463	18,173
Total Equity & Liabilities	84,281	137,669	160,857	177,202

Source: Company, PL

Cash Flow (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
PBT	3,700	3,364	6,568	9,862
Add. Depreciation	2,283	3,226	3,828	4,722
Add. Interest	2,087	2,844	2,530	2,558
Less Financial Other Income	736	1,202	1,064	1,214
Add. Other	(523)	(10)	(1,064)	(1,214)
Op. Profit before WC Changes	7,547	9,424	11,862	15,928
Net Changes-WC	272	(6,999)	2,412	(4,007)
Direct Tax	(710)	(24)	(1,576)	(2,367)
Net Cash from Op. Activities	7,109	2,402	12,697	9,554
Capital Expenditures	(5,748)	(12,948)	(19,692)	(7,830)
Interest / Dividend Income	307	636	1,064	1,214
Others	(4,088)	(18,428)	1,387	1,387
Net Cash from Inv. Activities	(9,529)	(30,740)	(17,241)	(5,229)
Issue of Share Cap. / Premium	353	27,618	-	-
Debt Changes	5,067	2,287	2,200	-
Dividend Paid	-	-	-	-
Interest Paid	(1,970)	(2,637)	(2,530)	(2,558)
Others	(221)	(442)	(1,133)	(724)
Net Cash from Fin. Activities	3,229	26,826	(1,462)	(3,283)
Net Change in Cash	809	(1,512)	(6,006)	1,043
Free Cash Flow	1,361	(10,547)	(6,995)	1,724

Source: Company, PL

Quarterly Financials (INR mn)

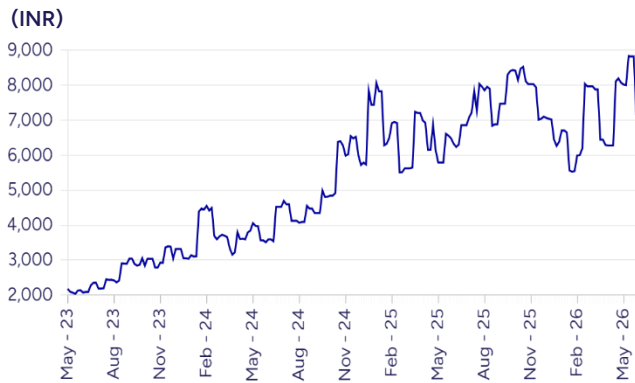
Y/e Mar	Q1FY26	Q2FY26	Q3FY26	Q4FY26
Net Revenues	34,491	16,470	29,428	41,475
YoY gr. (%)	43.6	(2.2)	37.9	10.5
Raw Material Expenses	29,072	13,095	23,627	33,684
Gross Profit	5,419	3,375	5,801	7,791
Margin (%)	15.7	20.5	19.7	18.8
EBITDA	2,567	913	2,461	3,582
YoY gr. (%)	30.9	(19.7)	55.0	21.5
Margin (%)	7.4	5.5	8.4	8.6
Depreciation / Depletion	618	702	912	993
EBIT	1,949	210	1,549	2,589
Margin (%)	5.7	1.3	5.3	6.2
Net Interest	634	769	794	647
Other Income	297	156	548	201
Profit before Tax	1,612	(403)	1,303	2,143
Margin (%)	4.7	(2.4)	4.4	5.2
Total Tax	484	(156)	279	493
Effective Tax Rate (%)	30.0	38.8	21.4	23.0
Profit After Tax	1,129	(246)	1,024	1,649
Minority Interest	21	7	179	281
Share Profit from Associate	(69)	(75)	(86)	(670)
Adjusted PAT	1,039	(329)	(272)	1,339
YoY gr. (%)	43.6	(271.1)	(175.9)	15.3
Margin (%)	3.0	(2.0)	-	3.2
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	1,039	(329)	(272)	1,339
YoY gr. (%)	43.6	(271.1)	(175.9)	15.3
Margin (%)	3.0	(2.0)	-	3.2
Other Comprehensive Income	3	-	-	-
Total Comprehensive Income	1,042	(329)	(272)	1,339
Avg. Shares O/s (mn)	34	35	35	35
EPS (INR)	30.7	(9.3)	21.6	19.8

Source: Company, PL

Key Financial Metrics

Y/e Mar	FY25	FY26	FY27E	FY28E
Per Share (INR)				
EPS	76.5	89.3	164.0	236.5
CEPS	144.0	181.0	272.8	370.7
BVPS	675.8	1,242.4	1,490.4	1,679.8
FCF	40.2	(299.7)	(198.8)	49.0
DPS	-	-	-	-
Return Ratio (%)				
RoCE	15.8	13.8	12.6	15.3
ROIC	12.5	9.6	9.0	11.2
RoE	11.9	9.4	12.0	14.9
Balance Sheet				
Net Debt : Equity (x)	0.5	0.4	0.4	0.3
Net Working Capital (Days)	34	56	45	45
Valuation (x)				
PER	93.5	80.0	43.6	30.2
P/B	10.5	5.7	4.7	4.2
P/CEPS	49.6	39.5	26.2	19.2
EV/EBITDA	33.1	29.8	24.2	17.9
EV/Sales	2.5	2.3	1.8	1.5
Dividend Yield (%)	-	-	-	-
FCFF Yield (%)	0.5	(4.2)	(2.8)	0.6
PEG Ratio	1.1	4.7	0.5	0.6

Source: Company, PL

Price Chart

Recommendation History

No.	Date	Rating	TP (INR)	Share Price (INR)
1	07-Apr-26	BUY	8646	6405
2	10-Feb-26	BUY	8617	7048
3	06-Jan-26	BUY	8263	6712
4	15-Dec-25	BUY	8269	6626
5	07-Nov-25	BUY	8901	7227
6	07-Oct-25	BUY	9889	8418
7	28-Aug-25	BUY	9782	7254

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (INR)	Share Price (INR)
1	Amber Enterprises India	BUY	8646	6405
2	Astral Ltd.	BUY	1876	1554
3	Avalon Technologies	Hold	1233	1256
4	Bajaj Electricals	BUY	449	349
5	Cello World	BUY	621	405
6	Century Plyboard (I)	BUY	841	720
7	Cera Sanitaryware	Buy	7429	5782
8	Crompton Greaves Consumer Electricals	Accumulate	320	285
9	Cyient DLM	HOLD	370	358
10	Finolex Industries	BUY	203	159
11	Greenpanel Industries	BUY	370	182
12	Havells India	Accumulate	1505	1349
13	Kajaria Ceramics	Accumulate	1323	1188
14	Kaynes Technology India	Accumulate	3506	3337
15	KEI Industries	Accumulate	5660	5018
16	LG Electronics India	BUY	1813	1319
17	Polycab India	BUY	10282	8416
18	Premier Energies	Accumulate	1071	982
19	R R Kabel	BUY	1964	1571
20	Supreme Industries	BUY	4626	3692
21	Syrma SGS Technology	Hold	1128	1075
22	Vikram Solar	Accumulate	226	215
23	Voltas	Hold	1308	1294
24	Waaree Energies	Buy	3713	3230

PL's Recommendation Nomenclature (Absolute Performance)

BUY	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
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