

# Ashoka Buildcon (ASBL IN)

**Q1FY27 Result Update**

August 12, 2026

☒ Estimate Change | ☒ Target | ☐ Reco.

## Change in Estimates

|                 | Current |        | Previous |        |
|-----------------|---------|--------|----------|--------|
|                 | FY27E   | FY28E  | FY27E    | FY28E  |
| Rating          | BUY     |        | BUY      |        |
| Target Price    | 150     |        | 152      |        |
| Sales (INR mn)  | 65,076  | 76,460 | 66,607   | 78,605 |
| % Chng.         | (2.3)   | (2.7)  |          |        |
| EBITDA (INR mn) | 5,857   | 7,073  | 5,995    | 7,271  |
| % Chng.         | (2.3)   | (2.7)  |          |        |
| EPS (INR)       | 9.7     | 14.1   | 9.8      | 14.3   |
| % Chng.         | (1.0)   | (1.4)  |          |        |

## Key Data

ABDL.BO | ASBL IN

|                     |                       |
|---------------------|-----------------------|
| BSE Code            | 533271                |
| NSE Code            | ASHOKA                |
| 52-W High / Low     | INR 214 / INR 101     |
| Face Value          | 5                     |
| Sensex / Nifty      | 77,966 / 24,436       |
| Market Cap          | INR 32 bn / \$ 335 mn |
| Shares Outstanding  | 280.72 mn             |
| 3M Avg. Daily Value | INR 191.59 mn         |

## Shareholding Pattern (%)

|                            |       |
|----------------------------|-------|
| Promoters                  | 54.48 |
| FIs                        | 4.40  |
| Mutual Funds               | 14.02 |
| Domestic Institutions      | 0.01  |
| Public & Others            | 27.10 |
| Promoter's Pledge (INR bn) | -     |

## Stock Performance (%)

|          | 1M     | 3M     | 6M     | 12M    |
|----------|--------|--------|--------|--------|
| Absolute | (13.4) | (10.5) | (28.0) | (36.7) |
| Relative | (13.9) | (14.4) | (22.7) | (34.8) |

## Key Financials - Standalone

| Y/e Mar             | FY25   | FY26   | FY27E  | FY28E  |
|---------------------|--------|--------|--------|--------|
| Sales (INR mn)      | 70,614 | 58,117 | 65,076 | 76,460 |
| EBITDA (INR mn)     | 5,469  | 4,956  | 5,857  | 7,073  |
| Margin (%)          | 7.7    | 8.5    | 9.0    | 9.3    |
| PAT (INR mn)        | 1,970  | 1,968  | 2,723  | 3,956  |
| EV (INR mn)         | 50,157 | 47,265 | 36,632 | 33,520 |
| Total Debt (INR mn) | 20,587 | 21,121 | 12,749 | 11,912 |
| C&C Eq. (INR mn)    | 2,405  | 5,830  | 8,091  | 10,366 |
| EPS (INR)           | 7.0    | 7.0    | 9.7    | 14.1   |
| Gr. (%)             | (28.6) | (0.1)  | 38.4   | 45.3   |
| DPS (INR)           | -      | -      | -      | -      |
| Yield (%)           | -      | -      | -      | -      |
| RoE (%)             | 5.0    | 4.7    | 6.1    | 8.2    |
| RoCE (%)            | 7.9    | 6.4    | 7.8    | 9.8    |
| EV/Sales (x)        | 0.7    | 0.8    | 0.6    | 0.4    |
| EV/EBITDA (x)       | 9.2    | 9.5    | 6.3    | 4.7    |
| PE (x)              | 16.2   | 16.2   | 11.7   | 8.1    |
| P/BV (x)            | 0.8    | 0.7    | 0.7    | 0.6    |

Execution muted; Guidance revised; Margin recovery H2

## Quick Pointers

- Revenue and margin guidance cut on weak Q1
- Monetisation slips a quarter, value intact

ASBL reported a soft Q1FY27, with standalone revenue at INR 12.9bn (-2% YoY) and consolidated revenue at INR 15.0bn (-21% YoY), the latter reflecting the BOT/HAM assets monetised in FY26. Standalone EBITDA fell 24% YoY to INR 929mn with margin at 7.2% vs 9.3% YoY (reported EBITDA including other income at INR 1.26 bn, -17% YoY, margin 9.5%), weighed by front-loaded mobilisation and establishment costs on newly commenced projects; PAT was largely flat at INR 315mn on lower finance cost. Management has cut FY27 revenue growth guidance to 10-15% (from 20%) and EBITDA margin to 9-9.5% (from ~10%, on a reported basis), with recovery deferred to H2 as new projects ramp. Order book stands at INR 152.5bn (~2.6x TTM standalone revenue), diversified with ~63% roads/railways and ~33% power T&D, and inflow guidance of INR 60-80 bn over the balance three quarters against INR 7.8bn booked and INR 18bn at L1. Monetisation of the six remaining SPVs has slipped a quarter to Sep/Oct-26 for four assets and Q3/Q4FY27 for the balance two, with realisation of INR 11.5bn intact and Chennai ORR and Jaora to follow. Margin delivery and the pace of receivable release in power T&D remain the key monitorables. Following the guidance revision, we slightly trim down FY27E/FY28E EPS estimates by ~1%/2% and lower TP to INR 150 (earlier INR 150). We retain BUY, as the stock continues to trade below book value, offering valuation support despite near-term execution challenges.

**Muted execution in Q1FY27:** ASBL reported standalone revenue of INR 12.9bn, down 2% YoY, as execution stayed subdued on a weak domestic road awarding cycle and slower ramp at newly commenced projects. EBITDA fell 24% YoY to INR 19.3bn with margin down 210bps YoY at 7.2%, hit by administrative, employee and mobilization costs loaded upfront for new verticals and projects, which should rationalize over coming quarters. Finance cost declined to INR 602 mn from INR 841mn YoY on deleveraging, holding PBT flat at INR 430mn and lifting PAT 3% YoY to INR 315mn. Consolidated revenue fell 21% YoY to INR 15bn and EBITDA 55% YoY to INR 2.92 bn, entirely reflecting BOT/HAM assets monetized in FY26 moving off the books; consolidated PAT stood at INR 1.27bn. Jaora-Nayagaon toll grew 7.5% YoY to INR 749mn

## Quarter Summary

| Y/e Mar            | Q1'27E | Q1'27A | % Var.   | Q1'26A | YoY gr. (%) |
|--------------------|--------|--------|----------|--------|-------------|
| Net Sales (INR mn) | 14,417 | 12,879 | -10.7    | 13,106 | -1.7        |
| EBITDA (INR mn)    | 1,283  | 930    | -27.6    | 1,222  | -23.9       |
| Margin (%)         | 8.9    | 7.2    | -168 bps | 9.3    | -211 bps    |
| PAT (INR mn)       | 443    | 314    | -29.2    | 306    | 2.6         |

Source: Company, PL

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**Guidance revised lower:** FY27 revenue growth guidance has been cut to 10-15% from 20%, on flat Q1 and supply-chain uncertainty, with H1 subdued and a meaningful ramp only from H2. EBITDA margin guidance is lowered ~50 bps to 9-9.5% as the Q1 shortfall is not fully recoverable, with FY28 aspiration of 10.5-11% as better-priced projects contribute. Order inflow is guided at INR 60-80 bn over the balance three quarters, against INR 7.8 bn secured in Q1 and INR 18 bn at L1 converting in Q2, supported by a bid pipeline of ~INR 1.75 tn (NHAI/MoRTH ~INR 1 tn, states ~INR 250 bn, railways ~INR 500 bn), with INR ~80 bn already bid and awaiting opening. Capex is modest at INR 1.25 bn for FY27, while interest cost is guided at INR 2.25-2.4 bn in FY27 and below INR 2 bn in FY28.

**Monetization deferred, value unchanged:** Sale of the remaining six ACL SPVs has slipped a quarter - four assets now by September/early October 2026 (vs June earlier) on handover compliances, and the balance two by Q3/Q4FY27. Aggregate realization is intact at INR 11.5bn, of which INR ~7bn accrues from the first four; a residual holdback of INR 300-400mn is possible. On the five HAM and five BOT assets monetized in FY26, only ~30% of the residual receivable has been collected. Beyond this, Chennai ORR (100%, carrying cost INR ~3bn) is targeted by December 2026 with investors in diligence, and Jaora-Nayagaon (74%, equity invested INR 2.78bn) by March 2027/H1FY28, with consideration frozen on neither. Standalone debt stands at INR ~12bn, of which INR ~7 bn is third-party and should fall to INR 5-6bn post monetization. Working capital rose INR ~2.5bn QoQ on advances for new projects, while power T&D receivables in unbilled revenue are expected to be released by December 2026.

**Exhibit 1: Quarterly Estimates**

| (INR mn)   | Q1FY27 | YoY gr. | Q2FY27E | YoY gr. | Q3FY27E | YoY gr. | Q4FY27E | YoY gr. |
|------------|--------|---------|---------|---------|---------|---------|---------|---------|
| Sales      | 12,879 | -2%     | 13,927  | 10%     | 16,825  | 15%     | 21,445  | 21%     |
| EBITDA     | 930    | -24%    | 1,323   | 7%      | 1,531   | 19%     | 2,073   | 71%     |
| Margin (%) | 7.2%   | -211bps | 9.5%    | -24bps  | 9.1%    | 31bps   | 9.7%    | 281bps  |
| Adj. PAT   | 315    | 3%      | 604     | 10%     | 728     | 48%     | 1,076   | 120%    |

Source: Company, PL

**Exhibit 2: Q1FY27 Result Overview (INR mn)**

| Particulars            | 1QFY27 | 1QFY26 | YoY gr. (%) | 1QFY27E | % Var.  | 4QFY26 | QoQ gr. (%) | FY27E  | FY26   | YoY gr. (%) |
|------------------------|--------|--------|-------------|---------|---------|--------|-------------|--------|--------|-------------|
| Net Sales              | 12,879 | 13,106 | (1.7)       | 14,417  | -11%    | 17,719 | (27.3)      | 65,076 | 58,117 | 12.0        |
| Cost of sales ex Depri | 11,949 | 11,884 | 0.5         | 13,134  | -9%     | 16,504 | (27.6)      | 59,219 | 53,161 | 11.4        |
| EBITDA                 | 930    | 1,222  | (23.9)      | 1,283   | -28%    | 1,215  | (23.5)      | 5,857  | 4,956  | 18.2        |
| EBITDA margin (%)      | 7.2    | 9.3    | -211bps     | 8.9     | -168bps | 6.9    | 36bps       | 9.0    | 8.5    | 47bps       |
| Other income           | 326    | 285    | 14.4        | 310     | 5%      | 467    | (30.3)      | 1,434  | 1,405  | 2.0         |
| PBIDT                  | 1,255  | 1,507  | (16.7)      | 1,593   | -21%    | 1,682  | (25.4)      | 7,290  | 6,361  | 14.6        |
| Depreciation           | 223    | 234    | (4.4)       | 252     | -12%    | 245    | (9.0)       | 1,062  | 979    | 8.6         |
| Interest               | 602    | 841    | (28.3)      | 750     | -20%    | 684    | (11.9)      | 2,590  | 3,130  | (17.3)      |
| Exceptional items      | 1      | (0)    | NA          | -       | NA      | 0      | NA          | -      | 1,649  | NA          |
| Pre-tax profit         | 430    | 433    | (0.7)       | 591     | -27%    | 753    | (42.8)      | 3,638  | 2,253  | 61.5        |
| Tax (current+deferred) | 115    | 127    | (9.7)       | 148     | -22%    | 264    | (56.6)      | 915    | 697    | 31.3        |
| Profit after tax       | 315    | 306    | 3.0         | 443     | -29%    | 488    | (35.4)      | 2,723  | 3,204  | (15.0)      |
| Adj. profit after tax  | 315    | 307    | 2.7         | 443     | -29%    | 488    | (35.5)      | 2,723  | 1,968  | 38.4        |

Source: Company, PL

## Q1FY27 Conference Call Highlights

**Bid pipeline:** Bid pipeline remains healthy at ~INR 1.75 tn - NHAI/MoRTH ~INR 1 tn, states ~INR 250 bn and railways ~INR 500 bn, alongside power T&D and renewable EPC opportunities. ASBL has bid for ~INR 80 bn worth of projects where results are awaited. Domestic road awarding stays weak (NHAI awarded only ~5 km in June 2026), pushing focus toward railways, T&D, buildings and international markets. Company operates in 7 countries with a target of 10.

**Guidance downward revision:** Management cut FY27 revenue growth guidance to 10–15% (earlier 20%) citing a flat Q1 and supply-chain uncertainty; H1 stays subdued with ramp-up from H2. EBITDA margin guidance trimmed to 9–9.5% (earlier ~9.5–10%) as initial establishment/mobilisation costs on new projects were front-loaded in Q1; FY28 margin aspiration of 10.5–11%. Order inflow guided at INR 60–80 bn for the balance three quarters, over and above INR ~7.8 bn booked in Q1 and INR ~18 bn where ASBL is L1 (expected to convert in Q2). Interest cost guided at INR 2.25–2.4 bn in FY27 and below INR 2 bn in FY28.

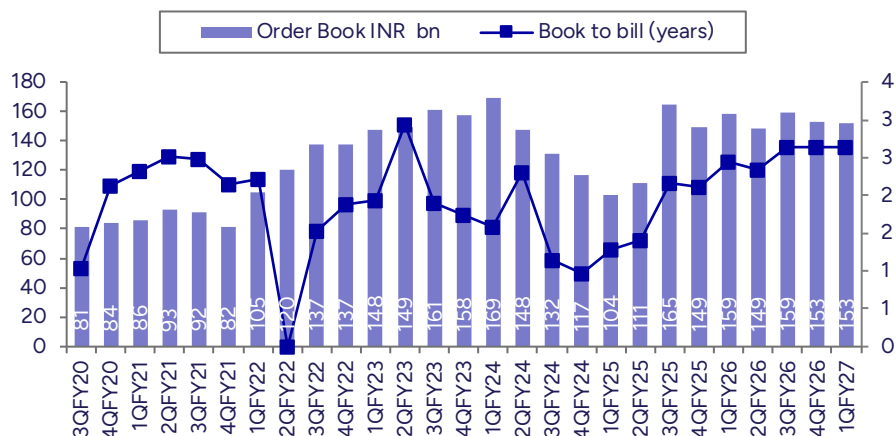
**Asset sale status:** Sale of the remaining six SPVs has been deferred - four assets now expected by September/early October 2026 (vs June earlier) on handover compliances, and the balance two by Q3/Q4FY27. Total realisation of INR ~11.5 bn is intact, of which INR ~7 bn accrues from the four assets. Of the earlier five HAM/five BOT monetisation, only ~30% of the residual receivable has been collected; a small holdback of INR 300–400 mn is possible. Chennai ORR monetisation is targeted by December 2026 and Jaora–Nayagaon by March 2027/H1FY28, with investor interest already in place.

**Investment planned:** HAM equity outlay of INR 1.79 bn in FY27 (largely Bowaichandi–Guskara) and INR 720 mn each in FY28 and FY29; cumulative HAM equity of INR ~12.8 bn will reduce by INR ~6 bn post monetisation. Capex was INR 250 mn in Q1 (INR 70 mn international) against an FY27 target of INR 1.25 bn. The Raipur gems & jewellery park (51% JV, premium INR 1.12 bn) entails project spend of INR ~10 bn over five years, recovered via long-term lease, contributing INR ~1 bn revenue p.a.

**Balance sheet, debt status:** Standalone debt stands at INR ~12 bn, of which INR ~7 bn is third-party and the balance is intra-group (100% subsidiary free cash flows, no third-party outflow, knocked off at consolidated level). Third-party debt is expected to fall to INR 5–6 bn post monetisation, with standalone debt guided at INR ~2.25 bn cost run-rate. Working capital rose INR ~2.5 bn QoQ on mobilisation and advances for new projects; power T&D receivables are locked in unbilled revenue/debtors and expected to be realised by December 2026. Interest cost fell to INR 602 mn (of which INR 170 mn to subsidiaries).

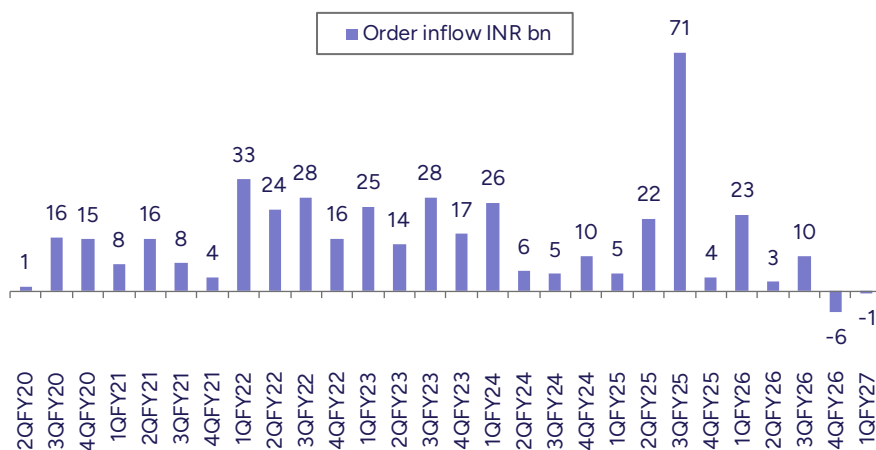
**Appointed date status:** Bowaichandi–Guskara HAM appointed date is expected in the first week of October 2026, with only ~15% execution likely in FY27. Mithi River and Guyana projects have commenced, while Angola (INR 6.6 bn) is expected to start in ~2 months.

Exhibit 3: Order book at 2.6x TTM Revenue



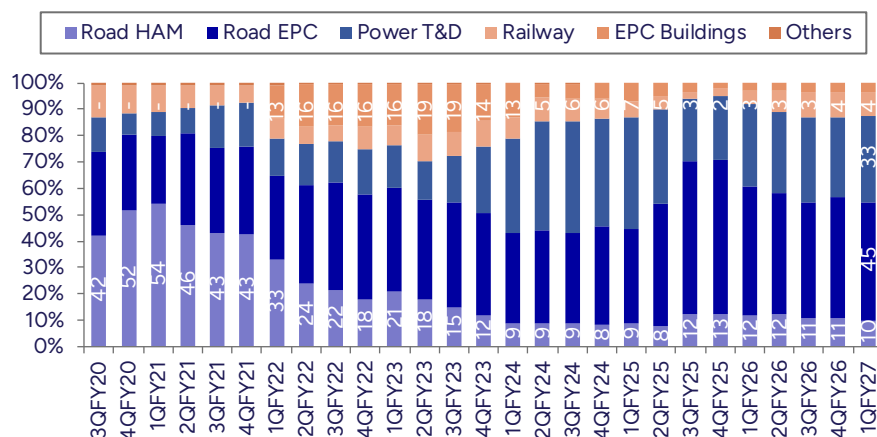
Source: Company, PL

Exhibit 4: Order inflow trajectory (INR bn)



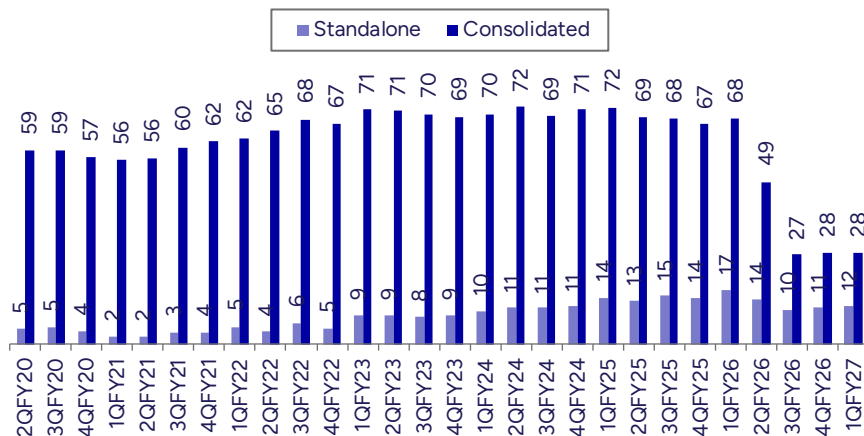
Source: Company, PL

Exhibit 5: Order book break up segment wise



Source: Company, PL

**Exhibit 6: Debt Trajectory (Fallen last 3 quarters led by asset monetisation)**



Source: Company, PL

**Exhibit 7: Financial Snapshot**

| INR mn               | FY21   | FY22     | FY23     | FY24     | FY25     | FY26E    | FY27E    | FY28E    |
|----------------------|--------|----------|----------|----------|----------|----------|----------|----------|
| Order Book           | 81,669 | 1,37,309 | 1,58,050 | 1,16,970 | 1,49,050 | 1,53,120 | 1,68,044 | 1,76,584 |
| Order Inflow         | 36,052 | 1,01,555 | 84,365   | 36,187   | 1,02,694 | 66,060   | 80,000   | 85,000   |
| Book to bill x       | 2.2    | 2.4      | 2.3      | 1.8      | 1.9      | 2.6      | 2.5      | 2.3      |
| Revenue              | 38,175 | 45,915   | 63,723   | 77,267   | 70,614   | 58,117   | 65,076   | 76,460   |
| Change yoy, %        | -3%    | 20%      | 39%      | 21%      | -9%      | -18%     | 12%      | 17%      |
| EBITDA               | 5,195  | 5,025    | 5,337    | 5,765    | 5,469    | 4,956    | 5,857    | 7,073    |
| EBITDA Margin %      | 14%    | 11%      | 8%       | 7%       | 8%       | 9%       | 9%       | 9%       |
| Interest Cost        | 772    | 697      | 1,410    | 2,281    | 2,964    | 3,130    | 2,590    | 2,096    |
| PAT                  | 4,081  | 4,610    | 3,221    | 2,761    | 1,970    | 1,968    | 2,723    | 3,956    |
| Change yoy, %        | 5%     | 13%      | -30%     | -14%     | -29%     | 0%       | 38%      | 45%      |
| PAT Margin %         | 11%    | -7%      | 11%      | 6%       | 3%       | 6%       | 4%       | 5%       |
| WC as a % of sales   | 17%    | 43%      | 45%      | 27%      | 44%      | 59%      | 52%      | 44%      |
| Net debt (INR bn)    | 3,023  | 4,153    | 8,109    | 9,320    | 18,182   | 15,291   | 4,658    | 1,546    |
| Net debt/ equity (x) | 0.1    | 0.2      | 0.2      | 0.2      | 0.5      | 0.4      | 0.1      | 0.0      |
| Capex                | 297    | 767      | 820      | 1548     | 788      | 813      | 1328     | 1000     |
| Yearly Investment    | 473    | -3957    | 2909     | 1263     | -2178    | -88      | 2000     | 1000     |
| CFO (Rs. bn)         | 1,310  | 1,611    | 728      | 4,101    | -5,913   | -2,916   | 6,944    | 7,207    |
| CFO/ EBITDA          | 25%    | 32%      | 14%      | 71%      | -108%    | -59%     | 119%     | 102%     |
| ROE                  | 14.6   | 16.2     | 10.6     | 7.7      | 5.0      | 4.7      | 6.1      | 8.2      |
| - Asset T/o (x)      | 0.7    | 0.8      | 1.0      | 1.0      | 0.8      | 0.6      | 0.7      | 0.9      |
| - Leverage (x)       | 1.9    | 1.9      | 2.1      | 2.2      | 2.3      | 2.2      | 2.0      | 1.9      |
| - PAT Margin (%)     | 10.7   | 10.0     | 5.1      | 3.6      | 2.8      | 3.4      | 4.2      | 5.2      |

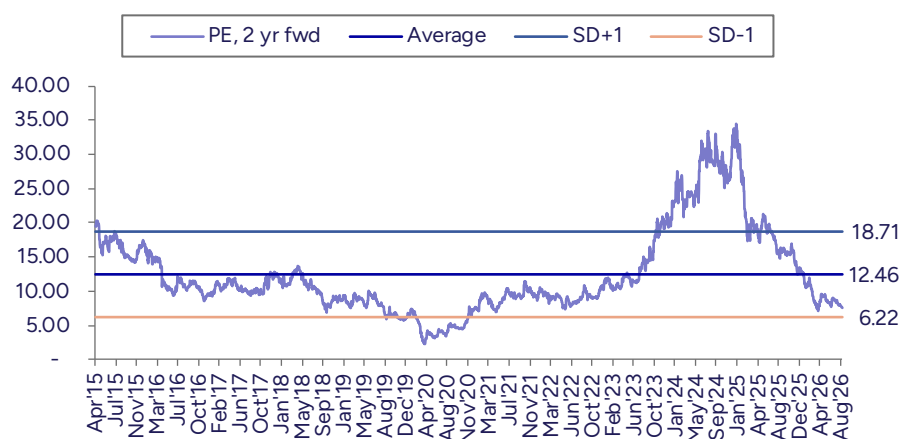
Source: Company, PL

Exhibit 8: SOTP based TP

| Particulars             |       | FY28E  |
|-------------------------|-------|--------|
| Core EPC PAT (INR m)    |       | 2,862  |
| Multiple (x)            |       | 8      |
| Equity value (INR m)    |       | 22,892 |
| No. of shares (m)       |       | 281    |
| Equity value (INR/sh)   | A     | 82     |
| BV Investments (INR/sh) | B     | 69     |
| Target price (INR)      | A + C | 150    |

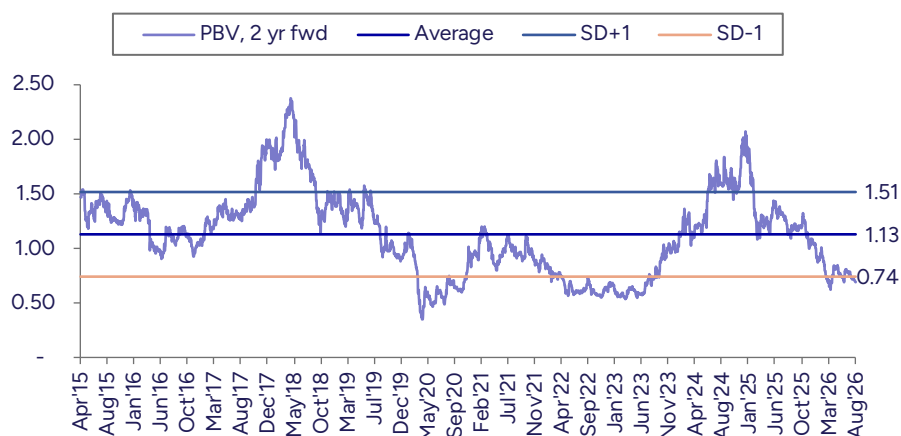
Source: PL

Exhibit 9: ASBL PE trading below historical averages



Source: Company, PL

Exhibit 10: ASBL PBV also trading below historical averages



Source: Company, PL

## Financials

### Income Statement (INR mn)

| Y/e Mar                       | FY25         | FY26         | FY27E        | FY28E        |
|-------------------------------|--------------|--------------|--------------|--------------|
| Net Revenues                  | 70,614       | 58,117       | 65,076       | 76,460       |
| YoY gr. (%)                   | (8.6)        | (17.7)       | 12.0         | 17.5         |
| Cost of Goods Sold            | 28,822       | 18,213       | 25,417       | 28,319       |
| Gross Profit                  | 41,792       | 39,903       | 39,659       | 48,141       |
| Margin (%)                    | 59.2         | 68.7         | 60.9         | 63.0         |
| Employee Cost                 | 2,405        | 2,300        | 2,195        | 2,697        |
| Other Expenses                | 2,515        | 2,329        | 2,169        | 2,742        |
| <b>EBITDA</b>                 | <b>5,469</b> | <b>4,956</b> | <b>5,857</b> | <b>7,073</b> |
| YoY gr. (%)                   | (5.1)        | (9.4)        | 18.2         | 20.8         |
| Margin (%)                    | 7.7          | 8.5          | 9.0          | 9.3          |
| Depreciation and Amortization | 982          | 979          | 1,062        | 1,153        |
| <b>EBIT</b>                   | <b>4,487</b> | <b>3,977</b> | <b>4,795</b> | <b>5,919</b> |
| Margin (%)                    | 6.4          | 6.8          | 7.4          | 7.7          |
| Net Interest                  | 2,964        | 3,130        | 2,590        | 2,096        |
| Other Income                  | 1,264        | 1,405        | 1,434        | 1,462        |
| <b>Profit Before Tax</b>      | <b>2,789</b> | <b>3,902</b> | <b>3,638</b> | <b>5,286</b> |
| Margin (%)                    | 3.9          | 6.7          | 5.6          | 6.9          |
| Total Tax                     | 817          | 697          | 915          | 1,330        |
| Effective Tax Rate (%)        | 29.3         | 17.9         | 25.2         | 25.2         |
| <b>Profit After Tax</b>       | <b>1,972</b> | <b>3,204</b> | <b>2,723</b> | <b>3,956</b> |
| Minority Interest             | -            | -            | -            | -            |
| Share Profit from Associate   | -            | -            | -            | -            |
| <b>Adjusted PAT</b>           | <b>1,970</b> | <b>1,968</b> | <b>2,723</b> | <b>3,956</b> |
| YoY gr. (%)                   | (28.6)       | -            | 38.4         | 45.3         |
| Margin (%)                    | 2.8          | 3.4          | 4.2          | 5.2          |
| Extra Ord. Income / (Exp)     | -            | -            | -            | -            |
| <b>Reported PAT</b>           | <b>1,972</b> | <b>3,204</b> | <b>2,723</b> | <b>3,956</b> |
| YoY gr. (%)                   | (55.5)       | 62.5         | (15.0)       | 45.3         |
| Margin (%)                    | 2.8          | 5.5          | 4.2          | 5.2          |
| Other Comprehensive Income    | -            | -            | -            | -            |
| Total Comprehensive Income    | 1,972        | 3,204        | 2,723        | 3,956        |
| <b>Equity Shares O/s (mn)</b> | <b>281</b>   | <b>281</b>   | <b>281</b>   | <b>281</b>   |
| <b>EPS (INR)</b>              | <b>7.0</b>   | <b>7.0</b>   | <b>9.7</b>   | <b>14.1</b>  |

Source: Company, PL

### Balance Sheet (INR mn)

| Y/e Mar                               | FY25          | FY26          | FY27E         | FY28E         |
|---------------------------------------|---------------|---------------|---------------|---------------|
| <b>Non-Current Assets</b>             |               |               |               |               |
| <b>Gross Block</b>                    | <b>12,097</b> | <b>12,910</b> | <b>14,238</b> | <b>15,238</b> |
| Tangibles                             | -             | -             | -             | -             |
| Intangibles                           | -             | -             | -             | -             |
| <b>Acc: Dep / Amortization</b>        | <b>9,017</b>  | <b>9,996</b>  | <b>11,058</b> | <b>12,211</b> |
| Tangibles                             | -             | -             | -             | -             |
| Intangibles                           | -             | -             | -             | -             |
| <b>Net Fixed Assets</b>               | <b>3,079</b>  | <b>2,914</b>  | <b>3,180</b>  | <b>3,026</b>  |
| Tangibles                             | 3,079         | 2,914         | 3,180         | 3,026         |
| Intangibles                           | -             | -             | -             | -             |
| Capital Work In Progress              | 163           | 379           | 379           | 379           |
| Goodwill                              | -             | -             | -             | -             |
| Non-Current Investments               | 13,409        | 12,879        | 14,879        | 15,879        |
| Net Deferred Tax Assets               | 869           | 1,218         | 1,218         | 1,218         |
| Other Non-Current Assets              | 6,236         | 4,665         | 4,665         | 4,665         |
| <b>Current Assets</b>                 |               |               |               |               |
| Investments                           | -             | -             | -             | -             |
| Inventories                           | 3,487         | 2,472         | 2,753         | 3,226         |
| Trade Receivables                     | 12,720        | 16,564        | 14,344        | 15,511        |
| Cash & Bank Balance                   | 2,405         | 5,830         | 8,091         | 10,366        |
| Other Current Assets                  | 50,870        | 42,812        | 34,865        | 36,608        |
| <b>Total Assets</b>                   | <b>93,916</b> | <b>90,970</b> | <b>85,612</b> | <b>92,116</b> |
| <b>Equity</b>                         |               |               |               |               |
| Equity Share Capital                  | 1,404         | 1,404         | 1,404         | 1,404         |
| Other Equity                          | 38,690        | 41,914        | 44,637        | 48,592        |
| <b>Total Networth</b>                 | <b>40,094</b> | <b>43,317</b> | <b>46,040</b> | <b>49,996</b> |
| <b>Non-Current Liabilities</b>        |               |               |               |               |
| Long Term Borrowings                  | 10,307        | 10,656        | 10,656        | 10,656        |
| Provisions                            | 596           | 570           | 628           | 690           |
| Other Non Current Liabilities         | 7,595         | 6,633         | 6,633         | 6,633         |
| <b>Current Liabilities</b>            |               |               |               |               |
| ST Debt / Current of LT Debt          | 10,280        | 10,465        | 2,093         | 1,256         |
| Trade Payables                        | 10,070        | 9,803         | 9,154         | 10,726        |
| Other Current Liabilities             | 14,975        | 9,525         | 10,408        | 12,159        |
| <b>Total Equity &amp; Liabilities</b> | <b>93,916</b> | <b>90,970</b> | <b>85,612</b> | <b>92,116</b> |

Source: Company, PL

**Cash Flow (INR mn)**

| Y/e Mar                              | FY25           | FY26           | FY27E           | FY28E          |
|--------------------------------------|----------------|----------------|-----------------|----------------|
| PBT                                  | 2,789          | 3,902          | 3,638           | 5,286          |
| Add. Depreciation                    | 982            | 979            | 1,062           | 1,153          |
| Add. Interest                        | 2,964          | 3,130          | 2,590           | 2,096          |
| Less Financial Other Income          | 1,264          | 1,405          | 1,434           | 1,462          |
| Add. Other                           | (557)          | (1,971)        | -               | -              |
| Op. Profit before WC Changes         | 6,177          | 6,039          | 7,290           | 8,535          |
| Net Changes-WC                       | (11,134)       | (7,868)        | 569             | 3              |
| Direct Tax                           | (956)          | (1,087)        | (915)           | (1,330)        |
| <b>Net Cash from Op. Activities</b>  | <b>(5,913)</b> | <b>(2,916)</b> | <b>6,944</b>    | <b>7,207</b>   |
| Capital Expenditures                 | (1,579)        | (11,084)       | (1,328)         | (1,000)        |
| Interest / Dividend Income           | 337            | 632            | -               | -              |
| Others                               | 1,749          | 19,726         | 7,607           | (1,000)        |
| <b>Net Cash from Inv. Activities</b> | <b>506</b>     | <b>9,273</b>   | <b>6,279</b>    | <b>(2,000)</b> |
| Issue of Share Cap. / Premium        | -              | -              | -               | -              |
| Debt Changes                         | 6,175          | 534            | (8,372)         | (837)          |
| Dividend Paid                        | -              | -              | -               | -              |
| Interest Paid                        | (2,965)        | (3,055)        | (2,590)         | (2,096)        |
| Others                               | (29)           | (66)           | -               | -              |
| <b>Net Cash from Fin. Activities</b> | <b>3,181</b>   | <b>(2,587)</b> | <b>(10,962)</b> | <b>(2,933)</b> |
| <b>Net Change in Cash</b>            | <b>(2,225)</b> | <b>3,769</b>   | <b>2,261</b>    | <b>2,275</b>   |
| Free Cash Flow                       | (6,789)        | (3,728)        | 5,616           | 6,207          |

Source: Company, PL

**Quarterly Financials (INR mn)**

| Y/e Mar                           | Q2FY26        | Q3FY26        | Q4FY26        | Q1FY27        |
|-----------------------------------|---------------|---------------|---------------|---------------|
| <b>Net Revenues</b>               | <b>12,661</b> | <b>14,630</b> | <b>17,719</b> | <b>12,879</b> |
| YoY gr. (%)                       | (10.7)        | (18.4)        | (10.3)        | (1.7)         |
| Raw Material Expenses             | 3,915         | 4,491         | 5,162         | 3,832         |
| Gross Profit                      | 8,746         | 10,139        | 12,557        | 9,047         |
| Margin (%)                        | 69.1          | 69.3          | 70.9          | 70.2          |
| <b>EBITDA</b>                     | <b>1,233</b>  | <b>1,286</b>  | <b>1,215</b>  | <b>930</b>    |
| YoY gr. (%)                       | 3.6           | (21.3)        | (15.2)        | (23.9)        |
| Margin (%)                        | 9.7           | 8.8           | 6.9           | 7.2           |
| Depreciation / Depletion          | 245           | 255           | 245           | 223           |
| <b>EBIT</b>                       | <b>988</b>    | <b>1,031</b>  | <b>970</b>    | <b>706</b>    |
| Margin (%)                        | 7.8           | 7.0           | 5.5           | 5.5           |
| Net Interest                      | 782           | 824           | 684           | 602           |
| Other Income                      | 365           | 289           | 467           | 326           |
| <b>Profit before Tax</b>          | <b>1,693</b>  | <b>496</b>    | <b>753</b>    | <b>429</b>    |
| Margin (%)                        | 13.4          | 3.4           | 4.2           | 3.3           |
| Total Tax                         | 301           | 5             | 264           | 115           |
| Effective Tax Rate (%)            | 17.8          | 1.1           | 35.1          | 26.7          |
| <b>Profit After Tax</b>           | <b>1,392</b>  | <b>491</b>    | <b>488</b>    | <b>314</b>    |
| Minority Interest                 | -             | -             | -             | -             |
| Share Profit from Associate       | -             | -             | -             | -             |
| <b>Adjusted PAT</b>               | <b>1,392</b>  | <b>491</b>    | <b>488</b>    | <b>314</b>    |
| YoY gr. (%)                       | 284.9         | (18.9)        | (18.1)        | 2.6           |
| Margin (%)                        | 11.0          | 3.4           | 2.8           | 2.4           |
| Extra Ord. Income / (Exp)         | -             | -             | -             | 1             |
| <b>Reported PAT</b>               | <b>1,392</b>  | <b>491</b>    | <b>488</b>    | <b>314</b>    |
| YoY gr. (%)                       | 284.9         | (18.9)        | (18.1)        | 2.8           |
| Margin (%)                        | 11.0          | 3.4           | 2.8           | 2.4           |
| Other Comprehensive Income        | -             | -             | -             | -             |
| <b>Total Comprehensive Income</b> | <b>1,392</b>  | <b>491</b>    | <b>488</b>    | <b>314</b>    |
| Avg. Shares O/s (mn)              | -             | -             | -             | -             |
| <b>EPS (INR)</b>                  | <b>2.0</b>    | <b>1.7</b>    | <b>1.7</b>    | <b>1.1</b>    |

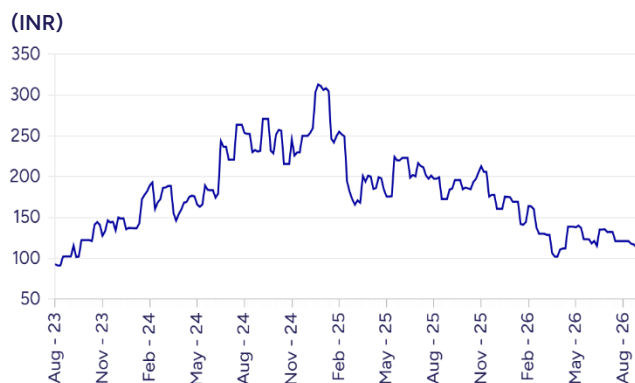
Source: Company, PL

**Key Financial Metrics**

| Y/e Mar                    | FY25   | FY26    | FY27E | FY28E |
|----------------------------|--------|---------|-------|-------|
| <b>Per Share (INR)</b>     |        |         |       |       |
| EPS                        | 7.0    | 7.0     | 9.7   | 14.1  |
| CEPS                       | 10.5   | 10.5    | 13.5  | 18.2  |
| BVPS                       | 142.8  | 154.3   | 164.0 | 178.1 |
| FCF                        | (24.2) | (13.3)  | 20.0  | 22.1  |
| DPS                        | -      | -       | -     | -     |
| <b>Return Ratio (%)</b>    |        |         |       |       |
| RoCE                       | 7.9    | 6.4     | 7.8   | 9.8   |
| ROIC                       | 5.9    | 5.8     | 6.7   | 8.9   |
| RoE                        | 5.0    | 4.7     | 6.1   | 8.2   |
| <b>Balance Sheet</b>       |        |         |       |       |
| Net Debt : Equity (x)      | 0.5    | 0.4     | 0.1   | -     |
| Net Working Capital (Days) | 32     | 58      | 45    | 38    |
| <b>Valuation (x)</b>       |        |         |       |       |
| PER                        | 16.2   | 16.2    | 11.7  | 8.0   |
| P/B                        | 0.7    | 0.7     | 0.6   | 0.6   |
| P/CEPS                     | 10.8   | 10.8    | 8.4   | 6.2   |
| EV/EBITDA                  | 9.1    | 9.5     | 6.2   | 4.7   |
| EV/Sales                   | 0.7    | 0.8     | 0.5   | 0.4   |
| Dividend Yield (%)         | -      | -       | -     | -     |
| FCFF Yield (%)             | (21.3) | (11.7)  | 17.5  | 19.4  |
| PEG Ratio                  | -      | (114.4) | 0.3   | 0.1   |

Source: Company, PL

## Price Chart



## Recommendation History

| No. | Date      | Rating | TP (INR) | Share Price (INR) |
|-----|-----------|--------|----------|-------------------|
| 1   | 07-Jul-26 | BUY    | 152      | 131               |
| 2   | 23-May-26 | Buy    | 152      | 123               |
| 3   | 08-Apr-26 | BUY    | 161      | 112               |
| 4   | 03-Feb-26 | BUY    | 183      | 153               |
| 5   | 05-Oct-21 | BUY    | 160      | 101               |
| 6   | 12-Aug-21 | BUY    | 160      | 102               |
| 7   | 05-Jul-21 | BUY    | 160      | 115               |
| 8   | 22-Jun-21 | BUY    | 160      | 98                |
| 9   | 06-Apr-21 | BUY    | 160      | 96                |
| 10  | 08-Feb-21 | BUY    | 160      | 105               |

## Analyst Coverage Universe

| Sr. No. | Company Name                    | Rating     | TP (INR) | Share Price (INR) |
|---------|---------------------------------|------------|----------|-------------------|
| 1       | Adani Energy Solutions          | HOLD       | 1752     | 1724              |
| 2       | Ahluwalia Contracts (India)     | BUY        | 1045     | 853               |
| 3       | Ashoka Buildcon                 | BUY        | 152      | 131               |
| 4       | CESC                            | BUY        | 216      | 167               |
| 5       | Coal India                      | Accumulate | 472      | 410               |
| 6       | Dilip Buildcon                  | Accumulate | 507      | 422               |
| 7       | H.G. Infra Engineering          | Accumulate | 670      | 569               |
| 8       | Indian Energy Exchange          | Hold       | 135      | 124               |
| 9       | IRCON International             | HOLD       | 136      | 134               |
| 10      | JSW Energy                      | Buy        | 646      | 562               |
| 11      | KNR Constructions               | HOLD       | 119      | 130               |
| 12      | NCC                             | BUY        | 195      | 146               |
| 13      | NTPC                            | BUY        | 450      | 351               |
| 14      | PNC Infratech                   | BUY        | 271      | 210               |
| 15      | Power Grid Corporation of India | BUY        | 331      | 272               |
| 16      | PSP Projects                    | Accumulate | 1062     | 951               |
| 17      | Rail Vikas Nigam                | Sell       | 165      | 234               |
| 18      | BITES                           | BUY        | 267      | 216               |
| 19      | Tata Power Company              | Accumulate | 414      | 371               |

## PL's Recommendation Nomenclature (Absolute Performance)

|                   |                                   |
|-------------------|-----------------------------------|
| BUY               | : > 15%                           |
| Accumulate        | : 5% to 15%                       |
| Hold              | : +5% to -5%                      |
| Reduce            | : -5% to -15%                     |
| Sell              | : < -15%                          |
| Not Rated (NR)    | : No specific call on the stock   |
| Under Review (UR) | : Rating likely to change shortly |

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