

# IndusInd Bank (IIB IN)

Rating: HOLD | CMP: Rs901 | TP: Rs1,000

# March 11, 2025

# **Event Update**

☑ Change in Estimates | ☑ Target | ☑ Reco

#### **Change in Estimates**

	Cui	rrent	Pre	vious
	FY26E	FY27E	FY26E	FY27E
Rating	H	OLD	E	BUY
Target Price	1,0	000	1,	,500
NII (Rs. m)	2,43,249	2,78,531	2,43,938	2,79,773
% Chng.	(0.3)	(0.4)		
Op. Profit (Rs. m)	1,71,866	1,99,628	1,75,064	2,06,760
% Chng.	(1.8)	(3.4)		
EPS (Rs.)	111.9	135.2	114.9	142.1
% Chng.	(2.7)	(4.8)		

#### **Key Financials - Standalone**

Y/e Mar	FY24	FY25E	FY26E	FY27E
NII (Rs m)	2,06,159	1,99,403	2,43,249	2,78,531
Op. Profit (Rs m)	1,57,403	1,29,149	1,71,866	1,99,628
PAT (Rs m)	89,498	48,617	87,142	1,05,330
EPS (Rs.)	115.0	62.4	111.9	135.2
Gr. (%)	20.7	(45.7)	79.2	20.9
DPS (Rs.)	16.5	8.7	14.5	17.6
Yield (%)	1.8	1.0	1.6	2.0
NIM (%)	4.5	3.9	4.3	4.3
RoAE (%)	15.3	<i>7.5</i>	12.4	13.3
RoAA (%)	1.8	0.9	1.4	1.5
P/BV (x)	1.1	1.1	0.9	0.8
P/ABV (x)	1.2	1.1	1.0	0.9
PE (x)	7.8	14.4	8.0	6.7
CAR (%)	17.2	16.3	15.7	15.6

Key Data	INBK.BO   IIB IN
52-W High / Low	Rs.1,576 / Rs.881
Sensex / Nifty	74,115 / 22,460
Market Cap	Rs.702bn/ \$ 8,033m
Shares Outstanding	779m
3M Avg. Daily Value	Rs.5215.07m

#### **Shareholding Pattern (%)**

Promoter's	16.29
Foreign	24.74
Domestic Institution	42.81
Public & Others	16.16
Promoter Pledge (Rs bn)	-

### Stock Performance (%)

	1M	6M	12M
Absolute	(15.7)	(37.3)	(42.4)
Relative	(12.0)	(30.7)	(42.4)

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# Accounting irregularity and MD&CEO tenure extension only by 1-yr to drag valuations

#### **Quick Pointers:**

- Derivative accounting irregularity to hit Dec'24 equity by 2.35%.
- Cut FY25 PAT by 25%; stock may underperform in near term.

We downgrade IIB to 'HOLD' from 'BUY' as we cut multiple to 1.0x from 1.4x driven by uncertainties relating to earnings quality and future leadership. Woes continue for IIB since an irregularity was unearthed in derivative accounting. This discrepancy spanned across a 5-7yr period till 31st Mar'24, however, due to an RBI directive, there are no irregularities w.e.f. 1st Apr'24. While an external review is underway to ascertain the exact impact, internal review suggests a 2.35% hit to equity. Impact on Q4FY25 PAT may be Rs15.8bn post-tax or Rs21bn pre-tax which could be split into interest expense and treasury suggesting a cut of ~25% in FY25 PAT and a CET-1 hit of 37bps to 14.8%. In our view, this episode had a bearing on RBI's decision to extend MD&CEO's tenure only for 1yr. Valuation is 0.9x on FY27 ABV and we trim TP to Rs1,000 from Rs1,400.

- Accounting discrepancy in derivatives: Derivatives are used by treasury to convert forex deposits/borrowings into INR. Prior to 1st Apr'24, both internal and external trades were conducted. Internal trades were being hedged basis swap-cost while external trades were marked-to-market (MTM). If forex borrowings were repaid during the contract, internal trades were unwound triggering differences between swap-cost and MTM which was unaccounted. This practice of swap-cost accounting for internal trades was followed for the past 5-7 years till 31st Mar'24. However, as per RBI directive issued in Sep'23, internal trades were discontinued from 1st April'24 and as per an internal review the bank noted some discrepancies in derivative account balances. While an external agency has been hired to review the same, the internal review estimated a net worth impact (one-time) of 2.35%.
- Management comments relating to the irregularity: Bank started reviewing the internal trade book and discrepancies were identified by Sep/Oct'24, post which an external agency was hired for a review. Management expects the final amount to be crystallised by Mar/Apr'25. Reversal of an accumulated amount cannot be routed through the general reserve. Hence prima-facie the P&L would be hit by Rs21bn (pre-tax), mainly effected in interest expense while the remaining would be adjusted against trading income although an exact split has not been given. As per the bank, this irregularity would not impact the overall growth and business prospects.
- Our analysis of the financial impact: Bank's internal review has estimated an adverse one-time impact of ~2.35% of Bank's net worth as of Dec'24 which was Rs671bn suggesting a post-tax impact of Rs15.77bn or Rs21bn pre-tax. Hence Q4FY25 could report a loss (previous PLe Rs15.7bn) which would hit overall FY25 earnings by ~25%. CET-1 for Dec'24 would decline by 37bps to 14.8%. Our ABV for FY25/26/27E has been revised downwards by 2.3-2.7%; we have not materially cut FY26/27E earnings.

CV, 2W and car loans growth improved, while tractor degrew QoQ.

LAP business delivered a 14.5% YoY growth.

Cautious approach in MFI lead to degrowth. Credit card growth slowed down due to stress environment

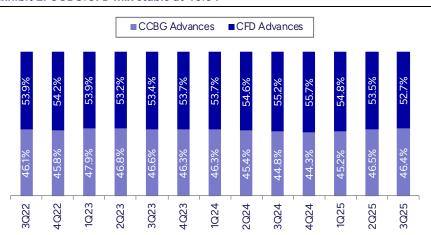
Corporate book share increased during the quarter.

Exhibit 1: Consumer finance saw a muted growth sequentially

Loan Book mix	Q3FY25	Q3FY24	YoY gr. (%)	Q2FY25	QoQ gr. (%)
CV Loans	348,190	318,630	9.3	341,830	1.9
3W/Small CV	42,130	39,400	6.9	40,910	3.0
2W Loans	52,910	51,840	2.1	49,140	7.7
Car Loans	287,880	246,220	16.9	274,380	4.9
Tractors	79,770	94,460	(15.6)	81,560	(2.2)
Equipment Financing	124,980	110,370	13.2	118,370	5.6
Credit Card	109,410	102,390	6.9	109,320	0.1
LAP	119,860	104,700	14.5	114,010	5.1
Others	266,630	220,140	21.1	278,670	(4.3)
MFI	325,640	357,610	(8.9)	327,230	(0.5)
BBG	177690	158940	11.8	174990	1.5
Consumer Finance (incl BBG)	1,935,090	1,804,700	7.2	1,910,410	1.3
Corporate Finance	1,702,360	1,465,870	16.1	1,661,180	2.5
Loan Mix					
Vehicle Finance	25.7%	26.3%	(0.6)	25.4%	0
Non-Vehicle Consumer	27.5%	28.9%	(1.4)	28.1%	(1)
Consumer Finance	53.2%	55.2%	(2.0)	53.5%	(0)
Corporate Finance	46.8%	44.8%	2.0	46.5%	0

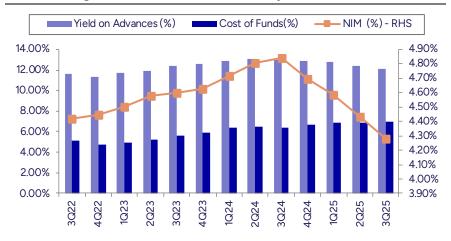
Source: Company, PL; Note – Car Loans includes Utility Vehicles

Exhibit 2: CCBG:CFD mix stable at 46:54



Source: Company, PL Research

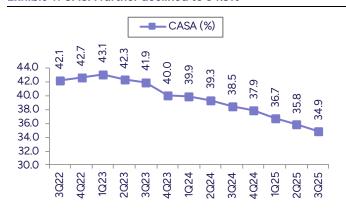
Exhibit 3: Margins (calc) fell further due to fall in yields and rise in CoFs

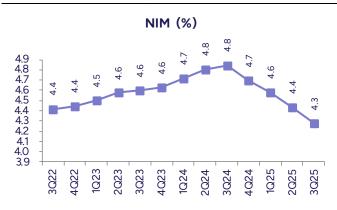


Source: Company, PL

# Exhibit 4: CASA further declined to 34.9%

# Exhibit 5: NIM (calc) fell by 16bps due to lower yields



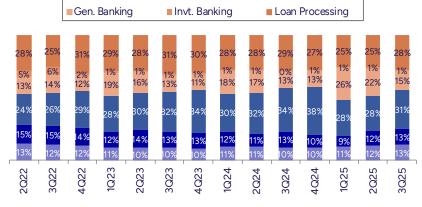


Source: Company, PL

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■Trade & Remittance ■ Fx Income ■ TPP Distribution Gen. Banking ■ Invt. Banking 16% 18% 13% 1023 3023 3Q22 4Q23 1Q24 2Q24

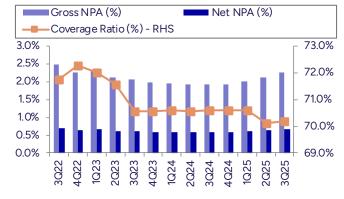
Exhibit 6: TPP distribution+loan proc fee account for 59% of other income

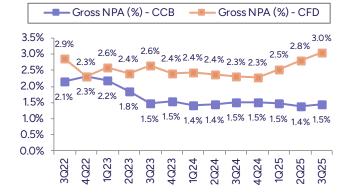


Source: Company, PL

Exhibit 7: GNPA/NNPA increased to 2.2%/0.7%

Exhibit 8: GNPA ratios worsened for both CCB/CFD book

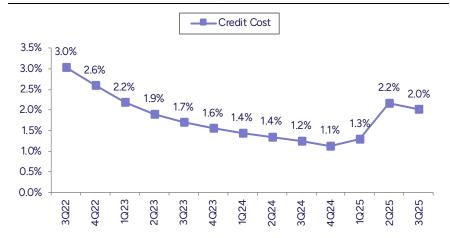




Source: Company, PL

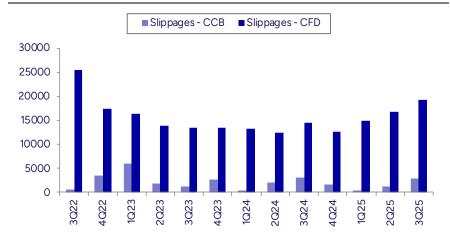
Source: Company, PL

Exhibit 9: Credit cost (calc) reduced by 15bps to 2.0%



Source: Company, PL

Exhibit 10: Slippages increased in both the portfolios



Source: Company, PL

Exhibit 11: ROE to be impacted in FY25; FY26-27E may see an improvement

RoE decomposition (%)	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Interest income	9.7	8.7	8.1	8.5	9.4	9.5	9.6	9.4
Interest expenses	5.6	4.6	4.1	4.4	5.2	5.9	5.5	5.4
Net interest income	4.1	4.0	3.9	4.1	4.2	3.7	4.0	4.0
Other Inc. from operations	2.3	2.0	1.9	1.9	1.9	1.6	1.8	1.8
Total income	6.4	6.0	5.9	6.0	6.2	5.3	5.8	5.8
Employee expenses	0.7	0.7	0.7	0.7	0.8	0.8	0.8	0.8
Other operating expenses	2.0	1.8	1.8	1.9	2.1	2.1	2.2	2.2
Operating profit	3.6	3.5	3.4	3.3	3.2	2.4	2.8	2.9
Tax	0.6	0.3	0.4	0.6	0.6	0.3	0.5	0.5
Loan loss provisions	1.6	2.4	1.7	1.0	0.8	1.2	0.9	0.9
RoAA	1.5	8.0	1.2	1.7	1.8	0.9	1.4	1.5
RoAE	13.6	7.3	10.2	14.5	15.3	7.5	12.4	13.3

Source: Company, PL

Exhibit 12: One year forward P/ABV of IIB trades at 1.0x



Source: Company, PL

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Y/e Mar	FY24	FY25E	FY26E	FY27E
Int. Earned from Adv.	3,81,193	4,23,876	4,76,622	5,40,061
Int. Earned from invt.	62,022	77,528	88,243	99,238
Others	2,696	2,106	2,481	2,847
Total Interest Income	4,57,482	5,15,577	5,77,289	6,51,422
Interest Expenses	2,51,323	3,16,173	3,34,040	3,72,890
Net Interest Income	2,06,159	1,99,403	2,43,249	2,78,531
Growth(%)	17.2	(3.3)	22.0	14.5
Non Interest Income	93,878	88,508	1,07,844	1,24,290
Net Total Income	3,00,038	2,87,911	3,51,092	4,02,822
Growth(%)	23.8	9.6	13.4	13.2
Employee Expenses	38,953	42,981	47,833	53,650
Other Expenses	99,435	1,15,781	1,31,393	1,49,544
Operating Expenses	1,42,635	1,58,763	1,79,226	2,03,194
Operating Profit	1,57,403	1,29,149	1,71,866	1,99,628
Growth(%)	9.7	(18.0)	33.1	16.2
NPA Provision	30,838	57,336	48,279	50,494
Total Provisions	37,987	64,339	55,676	59,189
PBT	1,19,415	64,809	1,16,190	1,40,439
Tax Provision	29,918	16,192	29,047	35,110
Effective tax rate (%)	25.1	25.0	25.0	25.0
PAT	89,498	48,617	87,142	1,05,330
Growth(%)	21.1	(45.7)	79.2	20.9

Y/e Mar	FY24	FY25E	FY26E	FY27E
Face value	10	10	10	10
No. of equity shares	778	779	779	779
Equity	7,783	7,790	7,790	7,790
Networth	6,27,971	6,69,187	7,45,001	8,39,002
Growth(%)	15.0	6.6	11.3	12.6
Adj. Networth to NNPAs	19,689	26,779	28,751	31,525
Deposits	38,47,929	42,35,530	49,64,933	57,40,329
Growth(%)	14.4	10.1	17.2	15.6
CASA Deposits	14,58,728	15,04,176	17,73,800	20,73,815
% of total deposits	37.9	35.5	35.7	36.1
Total Liabilities	51,49,351	56,54,159	64,21,370	73,70,777
Net Advances	34,32,983	38,11,977	43,44,316	49,94,086
Growth(%)	18.4	11.0	14.0	15.0
Investments	10,65,267	11,85,948	13,40,532	15,49,889

Asset Quality				
Y/e Mar	FY24	FY25E	FY26E	FY27E
Gross NPAs (Rs m)	66,934	88,557	95,582	1,05,093
Net NPAs (Rs m)	19,689	26,779	28,751	31,525
Gr. NPAs to Gross Adv.(%)	1.9	2.2	2.1	2.0
Net NPAs to Net Adv. (%)	0.6	0.7	0.6	0.6
NPA Coverage %	70.6	69.8	69.9	70.0

51,49,351 56,54,159 64,21,370 73,70,777

12.5 9.8 13.6 14.8

Profitability (%)				
Y/e Mar	FY24	FY25E	FY26E	FY27E
NIM	4.5	3.9	4.3	4.3
RoAA	1.8	0.9	1.4	1.5
RoAE	15.3	7.5	12.4	13.3
Tier I	15.8	14.9	14.7	14.6
CRAR	17.2	16.3	15.7	15.6

Source: Company Data, PL Research

**Total Assets** 

Growth (%)

Quarterly Financials (Rs. m)				
Y/e Mar	Q4FY24	Q1FY25	Q2FY25	Q3FY25
Interest Income	1,21,985	1,25,468	1,26,863	1,28,008
Interest Expenses	68,221	71,391	73,390	75,727
Net Interest Income	53,764	54,076	53,473	52,281
YoY growth (%)	15.1	11.1	5.3	(1.3)
CEB	22,930	23,480	21,250	21,230
Treasury	2,075	933	589	2,272
Non Interest Income	25,005	24,413	21,839	23,502
Total Income	1,46,990	1,49,880	1,48,702	1,51,510
Employee Expenses	10,491	10,397	10,927	10,695
Other expenses	28,007	28,825	28,467	29,099
Operating Expenses	38,498	39,222	39,394	39,794
Operating Profit	40,271	39,267	35,918	35,989
YoY growth (%)	7.3	2.5	(7.4)	(10.1)
Core Operating Profits	38,196	38,334	35,329	33,717
NPA Provision	-	-	-	-
Others Provisions	8,991	10,498	18,201	17,436
Total Provisions	8,991	10,498	18,201	17,436
Profit Before Tax	31,280	28,769	17,717	18,553
Tax	7,812	7,247	4,462	4,540
PAT	23,468	21,522	13,255	14,013
YoY growth (%)	15.0	1.3	(39.2)	(39.0)
Deposits	38,47,929	39,85,130	41,26,792	40,94,380
YoY growth (%)	14.4	14.8	14.7	11.0
Advances	34,32,983	34,78,980	35,71,586	36,68,890
YoY growth (%)	18.4	15.5	13.2	12.2

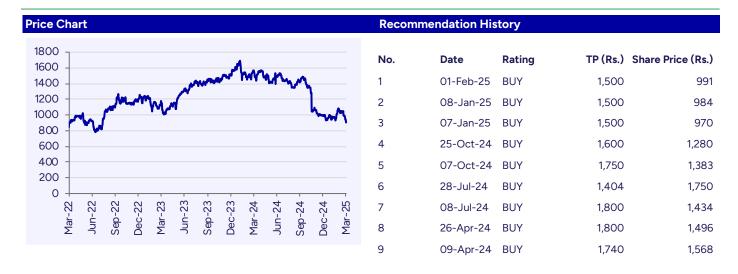
Key Ratios				
Y/e Mar	FY24	FY25E	FY26E	FY27E
CMP (Rs)	901	901	901	901
EPS (Rs)	115.0	62.4	111.9	135.2
Book Value (Rs)	803	855	953	1,073
Adj. BV (Rs)	778	821	916	1,033
P/E (x)	7.8	14.4	8.0	6.7
P/BV (x)	1.1	1.1	0.9	0.8
P/ABV (x)	1.2	1.1	1.0	0.9
DPS (Rs)	16.5	8.7	14.5	17.6
Dividend Payout Ratio (%)	14.3	14.0	13.0	13.0
Dividend Yield (%)	1.8	1.0	1.6	2.0

Efficiency				
Y/e Mar	FY24	FY25E	FY26E	FY27E
Cost-Income Ratio (%)	47.5	55.1	51.0	50.4
C-D Ratio (%)	89.2	90.0	87.5	87.0
Business per Emp. (Rs m)	160	157	166	176
Profit per Emp. (Rs lacs)	20	10	16	17
Business per Branch (Rs m)	2,440	2,421	2,551	2,711
Profit per Branch (Rs m)	30	15	24	27

FY24	FY25E	FY26E	FY27E
4.24	3.69	4.03	4.04
6.17	5.33	5.81	5.84
2.93	2.94	2.97	2.95
3.24	2.39	2.85	2.89
0.78	1.19	0.92	0.86
1.84	0.90	1.44	1.53
15.32	7.53	12.38	13.35
	4.24 6.17 2.93 3.24 0.78 1.84	4.24 3.69 6.17 5.33 2.93 2.94 3.24 2.39 0.78 1.19 1.84 0.90	4.24     3.69     4.03       6.17     5.33     5.81       2.93     2.94     2.97       3.24     2.39     2.85       0.78     1.19     0.92       1.84     0.90     1.44

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Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
31.140.		Kating	11 (103)	Share Frice (RS)
1	AAVAS Financiers	Accumulate	1,900	1,705
2	Axis Bank	BUY	1,350	1,038
3	Bank of Baroda	BUY	285	222
4	Can Fin Homes	BUY	860	708
5	City Union Bank	BUY	200	171
6	DCB Bank	BUY	155	117
7	Federal Bank	BUY	210	180
8	HDFC Asset Management Company	BUY	4,450	3,763
9	HDFC Bank	BUY	1,950	1,666
10	ICICI Bank	BUY	1,550	1,209
11	IndusInd Bank	BUY	1,500	991
12	Kotak Mahindra Bank	BUY	2,230	1,759
13	LIC Housing Finance	BUY	650	558
14	Nippon Life India Asset Management	BUY	725	653
15	State Bank of India	BUY	900	754
16	UTI Asset Management Company	BUY	1,320	1,296

# PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

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