

Kirloskar Pneumatic Company (KKPC IN)

Q1FY27 Result Update

July 23, 2026

 ■ Estimate Change | ■ Target | ☒ Reco.

Change in Estimates

	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	Accumulate		BUY	
Target Price	1,715		1,715	
Sales (INR mn)	20,943	24,468	20,933	24,468
% Chng.	-	-	-	-
EBITDA (INR mn)	4,063	4,727	4,061	4,727
% Chng.	-	-	-	-
EPS (INR)	45.6	53.6	45.6	53.6
% Chng.	-	-	-	-

Key Data

KIRP.BO | KKPC IN

BSE Code	505283
NSE Code	KIRLPNU
52-W High / Low	INR 2,197 / INR 955
Face Value	2
Sensex / Nifty	76,755 / 23,996
Market Cap	INR 104 bn / \$ 1,075 mn
Shares Outstanding	64.96 mn
3M Avg. Daily Value	INR 474.37 mn

Shareholding Pattern (%)

Promoters	38.81
FII's	10.39
Mutual Funds	24.98
Domestic Institutions	1.01
Public & Others	24.81
Promoter's Pledge (INR bn)	-

Stock Performance (%)

	1M	3M	6M	12M
Absolute	(23.6)	18.0	43.5	21.3
Relative	(23.2)	20.7	53.9	29.9

Key Financials - Consolidated

Y/e Mar	FY25	FY26	FY27E	FY28E
Sales (INR mn)	16,402	17,867	20,943	24,468
EBITDA (INR mn)	2,919	3,571	4,063	4,727
Margin (%)	17.8	20.0	19.4	19.3
PAT (INR mn)	2,151	2,649	2,957	3,472
EV (INR mn)	100,539	99,203	98,539	97,295
Total Debt (INR mn)	106	33	33	33
C&C Eq. (INR mn)	670	1,174	1,456	1,900
EPS (INR)	33.2	40.9	45.6	53.6
Gr. (%)	51.9	23.1	11.7	17.4
DPS (INR)	10.3	12.4	14.4	16.9
Yield (%)	0.6	0.8	0.9	1.1
RoE (%)	21.3	22.6	21.8	21.9
RoCE (%)	25.2	26.9	26.5	26.3
EV/Sales (x)	6.1	5.6	4.7	4.0
EV/EBITDA (x)	34.4	27.8	24.3	20.6
PE (x)	48.2	39.1	35.0	29.8
P/BV (x)	9.5	8.3	7.1	6.0

Near-Term Hiccups, structural story intact

Quick Pointers

- Management reiterated FY27 revenue growth guidance of ~20%, while maintaining EBITDA margin guidance of 18–20%
- Precision Engineering order book accounted for ~15% of the total order book
- Revenue mix remained skewed towards Products contributing ~75% and Packages accounting for ~25%.

Kirloskar Pneumatic (KKPC) reported decent revenue growth of ~7.6% YoY, while EBITDA margin expanded by 322bps YoY to ~15.0%, driven by a favourable product mix and higher in-house manufacturing. During Q1FY27, the company witnessed slower conversion of large package orders due to slowdown in capex amid Middle East conflict; however, equipment order inflows remained healthy, supported by strong demand across end-user industries. The Precision Engineering business remained soft due to lower-than-expected dispatches, with management expecting a meaningful recovery from Q2FY27. In the Air Compression segment, Tezcatlipoca continues to witness strong traction, while Hydrino and Zephyros are expected to drive incremental growth. Meanwhile, Refrigeration Compressors continue to benefit from healthy demand across food processing, dairy, chemical and industrial applications. Although export order conversion in Gas Compression has moderated, order enquiries across cross domestic gas infrastructure, biogas, hydrogen and coal gasification remain encouraging. Further, the expanding CGD network and growing installed base are expected to support ~25% growth in the services business, while new products such as A-800 and Tonalı are likely to strengthen the product portfolio and support long-term growth. The stock is currently trading at P/E of 35.0x/29.8x on FY27E/FY28E. We downgrade our rating from 'Buy' rating to 'Accumulate' reflecting a cautious stance on near-term order conversion amid the ongoing Middle East conflict, while maintaining our TP of Rs1,715 (same as earlier) valuing the business at a PE of 32x Mar'28E (same as earlier).

Long Tem View: Despite the macro challenges, we believe KKPC is well placed for healthy long-term growth driven by 1) continued scaling of Air Compression (Tezcatlipoca) to capture import-dominated centrifugal and screw compressor markets; 2) increasing focus on new product platforms across compression and refrigeration segments; 3) launch of Tyche and Khione to enhance penetration in commercial and industrial refrigeration; 4) focus on building in-house IP and fully integrated manufacturing capabilities; 5) leveraging the Precision Engineering division to support near-term growth and 6) strong cash flows and balance sheet.

Quarter Summary

Y/e Mar	Q1'27E	Q1'27A	% Var.	Q1'26A	YoY gr. (%)
Net Sales (INR mn)	3,285	3,031	-8.0	2,817	8.0
EBITDA (INR mn)	443	456	3.0	333	37.0
Margin (%)	13.5	15.0	150 bps	11.8	320 bps
PAT (INR mn)	330	332	1.0	253	31.0

Source: Company, PL

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Healthy operating performance with gross margin expansion aiding profitability: Revenue increased by 7.6% YoY to INR3.0bn (PLe: INR3.3bn), with Compression Systems sales rising by 13.0% YoY to INR2.8bn while the other/precision engineering segment declined by 38.2% YoY to Rs183mn. Gross margin improved by 516bps YoY to 55.9%. EBITDA came in at INR456mn vs. INR333mn in Q1FY26 (PLe: INR443mn). EBITDA margin improved by 322bps YoY to 15.0% (PLe: 13.5%) primarily aided by gross margin expansion. Adj. PBT surged 31.5% YoY to INR447mn (PLe: INR442mn). Adj. PAT also rose by 31.2% YoY to INR332mn (PLe: INR330mn) aided by a flattish effective tax rate of 25.7% (vs. 25.6% in Q1FY26). Order book increased by 7.4% YoY to Rs18.5bn (1.0x TTM revenue) while order intake stood at Rs2.9bn (calc.) in Q1FY27.

Exhibit 1: Quarterly Estimates

(INR mn)	Q1FY27	YoY gr. (%)	Q2FY27E	YoY gr. (%)	Q3FY27E	YoY gr. (%)	Q4FY27E	YoY gr. (%)
Sales	3,031	7.6%	4,421	14.4%	4,912	20.7%	8,579	20.5%
EBITDA	456	36.9%	809	38.3%	963	21.3%	1,835	-1.3%
Margin (%)	15.0	322.3	18.3	316.0	19.6	8.7	21.4	(474.0)
Adj. PAT	332	31%	583	33%	698	28%	1,344	-4%

Source: Company, PL

Exhibit 2: Gross margins expansion (+516bps YoY) driven by a favourable product mix aided profitability

(INR mn)	Q1FY27	Q1FY26	YoY gr.	Q1FY27E	% Var.	Q4FY26	QoQ gr.	FY27E	FY26	YoY gr.
Revenue	3,031	2,817	7.6%	3,285	-7.7%	7,118	-57.4%	20,943	17,867	17.2%
Gross Profit	1,694	1,429	18.5%	1,646	2.9%	3,549	-52.3%	10,304	8,923	15.5%
Margin (%)	55.9	50.7	516	50.1	578.9	49.9	603	49.2	49.9	(74)
Employee Cost	548	504	8.7%	545	0.5%	543	0.9%	2,377	2,056	15.6%
as % of sales	18.1	17.9	19	16.6	148.0	7.6	1,045	11.4	11.5	(16)
Other expenditure	690	592	16.6%	650	6.1%	1,146	-39.8%	3,864	3,296	17.2%
as % of sales	22.8	21.0	175	19.8	296.5	16.1	666	18.5	18.4	0
EBITDA	456	333	36.9%	443	2.8%	1,860	-75.5%	4,063	3,571	13.8%
Margin (%)	15.0	11.8	322	13.5	154.5	26.1	(1,109)	19.4	20.0	(59)
Depreciation	89	75	18.7%	83	7.2%	84	6.0%	387	318	21.9%
EBIT	367	258	42.2%	360	1.8%	1,776	-79.3%	3,676	3,253	13.0%
Margin (%)	12.1	9.2	295	11.0	113.5	25.0	(1,284)	17.6	18.2	(66)
Other Income	81	84	-3.6%	84	-3.6%	60	35.0%	306	277	10.3%
Interest	1	2	-50.0%	2	-50.0%	2	-50.0%	13	11	16.9%
PBT (ex. Extra-ordinaries)	447	340	31.5%	442	1.0%	1,834	-75.6%	3,969	3,520	12.8%
Margin (%)	14.7	12.1	268	13.5	127.8	25.8	(1,102)	19.0	19.7	(75)
Extraordinary Items	-	-	-	-	-	42	-	-	(141)	-
PBT	447	340	31.5%	442	1.0%	1,876	-76.2%	3,969	3,379	17.5%
Total Tax	115	87	32.2%	113	1.9%	439	-73.8%	1,012	836	21.1%
Effective Tax Rate (%)	25.7	25.6	14	25.5	22.7	23.4	-	25.5	24.7	-
Reported PAT	332	253	31.2%	330	0.7%	1,437	-76.9%	2,957	2,543	16.3%
Adj. PAT	332	253	31.2%	330	0.7%	1,405	-76.4%	2,957	2,648	11.6%
Margin (%)	11.0	9.0	197	10.0	91.9	19.7	(878)	14.1	14.8	(70)
Adj. EPS	5.1	3.9	31.2%	5.1	0.7%	21.7	-76.4%	45.6	40.9	11.6%

Source: Company, PL

Exhibit 3: Compression system revenue increases by 13.0% YoY to INR2.8bn; EBIT margin expands ~524bps YoY to 21.7%

Segment Revenue (INR mn)	Q1FY27	Q1FY26	YoY gr.	Q1FY27E	% Var.	Q4FY26	QoQ gr.	FY27E	FY26	YoY gr.
Compression Systems	2,848	2,521	13.0%	2,585	10.2%	6,819	-58.2%	17,132	16,713	2.5
Other/ Precision Engineering	183	296	-38.2%	700	-73.9%	299	-38.8%	3,811	1,155	230.0
Mix (%)										
Compression Systems	94.0	89.5	447.0	78.7	1,527.3	95.8	(184)	81.8	93.5	(1,173.7)
Other/ Precision Engineering	6.0	10.5	(447.0)	21.3	(1,527.3)	4.2	184	18.2	6.5	1,173.3
Segment EBIT (Rs mn)										
Compression Systems	618	415	48.9%	535	15.5%	2,009	-69.2%	3,735	4,071	(8.3)
Segment EBIT Margin (%)										
Compression Systems	21.7	16.5	523.8	20.7	4.8%	29.5	(776)	21.8	24.4	(255.8)

Source: Company, PL

Conference Call Highlights:

Guidance: Management maintained its FY27 revenue guidance of ~20% despite deferred in order conversion due to the Middle East conflict, while reiterating its EBITDA margin guidance of 18–20%. Service revenue is expected to grow 25–30%, while Zephyros is expected to witness a meaningful ramp-up from FY28. The company plans to incur ~Rs1bn of capex in FY27, along with an additional ~Rs3.2bn of investment towards Zephyros across FY27–FY28.

Order backlog: Order booking stood ~Rs3bn remain muted due to geopolitical uncertainty impacted the package related order which has slowdown order finalization. However product business saw healthy order inflow driven by Tezcatlipoca further aided by high order booking in bio-gas. Gas compressors order booking was muted due to the Middle East crisis, delaying expected large international orders. However active domestic upstream activity, remain highly favorable for the business.

Air Compression: The Air Compression business recorded its highest-ever quarterly order bookings, driven by strong tarction from carbon dioxide, metals and powerplant applications. The Tezcatlipoca platform continued to gain market share, with the company estimating a mid-teen market share in an addressable market of ~INR5bn and targeting over INR1bn of order inflows during FY27.

Refrigeration: The Refrigeration business witnessed no major package dispatches or significant package order inflows during Q1, although large package orders secured towards the end of FY26 continue to provide execution visibility. Demand for ammonia compressors remained healthy across end-user industries, while the Tyche semi-hermetic compressor, commissioned last year, continues to gain market acceptance. Continued investments in cold storage, food processing, fisheries and other industrial refrigeration applications are expected to support demand for Khione through FY27.

Process Gas: The Process Gas business delivered strong growth during the quarter, supported by large order dispatches, while biogas recorded its highest-ever order bookings amid increasing adoption of alternate fuels. Gas order bookings remained muted due to the geopolitical crisis in the Middle East, which delayed the closure of certain large international orders. However, the conflict has accelerated interest in biogas, domestic upstream gas and transmission projects, supporting the medium-term outlook, if converted, these orders are expected to be executed from FY28.

O&M: The company continues to benefit from the expansion of India's City Gas Distribution (CGD) network, which is expected to increase from approximately 7,000 to 15,000 stations by 2031, supporting long-term demand for compression equipment and aftermarket services. The Operations & Maintenance (O&M) business grew 25–30% in FY26, supported by a network of over 1,000 gas stations, and is expected to continue benefiting from a growing installed base and higher aftermarket activity. Additionally, the company plans to launch new CNG products towards the end of FY27, further expanding its product portfolio and addressing incremental market opportunities.

Precision Engineering: The Precision Engineering business witnessed a soft Q1FY27, as dispatches remained lower than expected. However, management expects meaningful improvement from Q2FY27, with execution continuing through Q3. Order book for PED accounts for ~15% of total OB expected to be executed in FY27. Growth is expected to remain gradual given the longer development and qualification cycles for these highly critical products. The division is expected to contribute 10–15% of overall revenues over the long term.

Zephyros: Zephyros installation is progressing as planned with two systems already installed and third installation scheduled during current month. The Zephyros platform received its first commercial order during the quarter, with a dedicated team driving customer engagement and new application development to build the installed base. Following multiple internal installations, revenue contribution is expected to commence from Q2FY27, with a more meaningful scale-up anticipated from FY28.

New Products (A-800 Tezcatlipoca & Tonalli): The company launched the A-800 centrifugal compressor, the smallest in its class, offering Class-zero oil-free air, higher efficiency and a lower total cost of ownership than conventional dry screw compressors. Initial customer enquiries have been received, with a measured rollout focused on successful early installations to drive customer validation and adoption. Similarly, the Tonalli containerised biogas solution, targeting hotels, hospitals and institutional kitchens, will also be commercialised gradually to build reference installations and word-of-mouth, while offering an estimated payback period of ~2.5 years.

Financials

Income Statement (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
Net Revenues	16,402	17,867	20,943	24,468
YoY gr. (%)	24.0	8.9	17.2	16.8
Cost of Goods Sold	8,649	8,944	10,639	12,682
Gross Profit	7,753	8,923	10,304	11,786
Margin (%)	47.3	49.9	50.0	48.2
Employee Cost	1,789	2,056	2,377	2,667
Other Expenses	3,045	3,296	3,864	4,392
EBITDA	2,919	3,571	4,063	4,727
YoY gr. (%)	44.3	22.3	13.8	16.3
Margin (%)	17.8	20.0	19.4	19.3
Depreciation and Amortization	291	318	387	464
EBIT	2,628	3,253	3,676	4,263
Margin (%)	16.0	18.2	17.6	17.4
Net Interest	4	11	13	13
Other Income	222	277	306	392
Profit Before Tax	2,808	3,379	3,969	4,642
Margin (%)	17.1	18.9	19.0	19.0
Total Tax	696	836	1,012	1,170
Effective Tax Rate (%)	24.8	24.7	26.0	26.0
Profit After Tax	2,113	2,543	2,957	3,472
Minority Interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	2,151	2,649	2,957	3,472
YoY gr. (%)	51.9	23.1	11.6	17.4
Margin (%)	12.9	14.6	13.9	14.0
Extra Ord. Income / (Exp)	(39)	(106)	-	-
Reported PAT	2,113	2,543	2,957	3,472
YoY gr. (%)	58.5	20.4	16.3	17.4
Margin (%)	12.9	14.2	14.1	14.2
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	2,113	2,543	2,957	3,472
Equity Shares O/s (mn)	65	65	65	65
EPS (INR)	33.2	40.9	45.6	53.6

Source: Company, PL

Balance Sheet (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
Non-Current Assets				
Gross Block	5,115	5,824	6,561	7,557
Tangibles	4,859	5,556	6,243	7,189
Intangibles	257	268	318	368
Acc: Dep / Amortization	1,962	2,224	2,611	3,076
Tangibles	1,743	1,988	2,350	2,782
Intangibles	219	236	261	294
Net Fixed Assets	3,154	3,600	3,950	4,481
Tangibles	3,115	3,568	3,893	4,407
Intangibles	38	32	56	74
Capital Work In Progress	213	67	330	334
Goodwill	-	-	-	-
Non-Current Investments	1,873	1,296	2,116	2,456
Net Deferred Tax Assets	(182)	(107)	(107)	(107)
Other Non-Current Assets	3	6	4	5
Current Assets				
Investments	2,686	3,426	3,700	4,500
Inventories	2,154	2,180	3,041	3,553
Trade Receivables	4,804	5,230	5,738	6,703
Cash & Bank Balance	670	1,174	1,456	1,900
Other Current Assets	551	325	524	587
Total Assets	16,472	17,574	21,488	25,255
Equity				
Equity Share Capital	130	130	130	130
Other Equity	10,833	12,359	14,450	16,991
Total Network	10,962	12,488	14,580	17,120
Non-Current Liabilities				
Long Term Borrowings	6	2	2	2
Provisions	102	113	131	139
Other Non Current Liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	100	32	32	32
Trade Payables	2,159	2,587	2,984	3,620
Other Current Liabilities	2,834	2,137	3,545	4,127
Total Equity & Liabilities	16,472	17,574	21,488	25,255

Source: Company, PL

Cash Flow (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
PBT	2,808	3,379	3,969	4,642
Add. Depreciation	291	318	387	464
Add. Interest	4	11	13	13
Less Financial Other Income	222	277	306	392
Add. Other	(72)	(161)	-	-
Op. Profit before WC Changes	3,031	3,547	4,369	5,120
Net Changes-WC	(210)	(408)	(134)	(426)
Direct Tax	(680)	(818)	(1,012)	(1,170)
Net Cash from Op. Activities	2,141	2,322	3,223	3,524
Capital Expenditures	(777)	(650)	(1,000)	(1,000)
Interest / Dividend Income	53	52	-	-
Others	(829)	(509)	(1,063)	(1,135)
Net Cash from Inv. Activities	(1,554)	(1,106)	(2,063)	(2,135)
Issue of Share Cap. / Premium	29	23	-	-
Debt Changes	1	(69)	-	-
Dividend Paid	(486)	(648)	(865)	(931)
Interest Paid	3	(10)	(13)	(13)
Others	(4)	(5)	-	-
Net Cash from Fin. Activities	(457)	(710)	(878)	(945)
Net Change in Cash	130	506	282	444
Free Cash Flow	1,362	1,658	2,223	2,524

Source: Company, PL

Quarterly Financials (INR mn)

Y/e Mar	Q2FY26	Q3FY26	Q4FY26	Q1FY27
Net Revenues	3,864	4,069	7,118	3,031
YoY gr. (%)	12.8	(31.2)	152.7	(21.6)
Raw Material Expenses	2,022	1,965	3,569	1,337
Gross Profit	1,842	2,104	3,549	1,694
Margin (%)	47.7	51.7	49.9	55.9
EBITDA	585	794	1,860	456
YoY gr. (%)	18.4	(27.6)	458.6	(22.1)
Margin (%)	15.1	19.5	26.1	15.0
Depreciation / Depletion	78	81	84	89
EBIT	507	713	1,776	367
Margin (%)	13.1	17.5	25.0	12.1
Net Interest	5	2	2	1
Other Income	72	61	60	81
Profit before Tax	574	589	1,876	447
Margin (%)	14.9	14.5	26.4	14.7
Total Tax	136	174	439	115
Effective Tax Rate (%)	23.7	29.5	23.4	25.7
Profit After Tax	438	415	1,437	332
Minority Interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	438	544	1,405	332
YoY gr. (%)	(35.1)	47.9	67.4	31.2
Margin (%)	11.3	13.4	19.7	11.0
Extra Ord. Income / (Exp)	-	(129)	32	-
Reported PAT	438	415	1,437	332
YoY gr. (%)	(35.1)	12.8	71.2	31.2
Margin (%)	11.3	10.2	20.2	11.0
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	438	415	1,437	332
Avg. Shares O/s (mn)	65	65	65	65
EPS (INR)	6.8	8.4	21.7	5.1

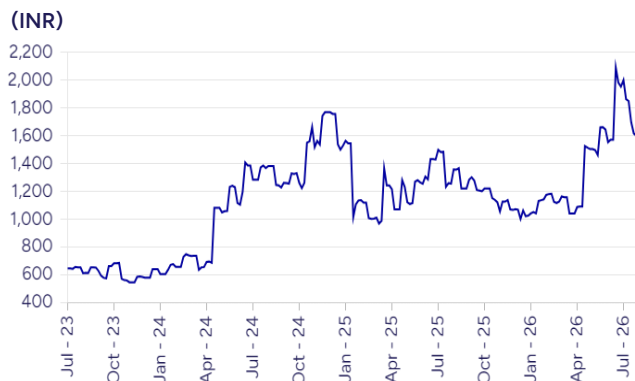
Source: Company, PL

Key Financial Metrics

Y/e Mar	FY25	FY26	FY27E	FY28E
Per Share (INR)				
EPS	33.2	40.9	45.6	53.6
CEPS	37.7	45.8	51.6	60.8
BVPS	169.1	192.6	225.1	264.3
FCF	21.0	25.6	34.3	39.0
DPS	10.3	12.4	14.4	16.9
Return Ratio (%)				
RoCE	25.2	26.9	26.5	26.3
ROIC	27.9	32.7	31.4	32.5
RoE	21.3	22.6	21.8	21.9
Balance Sheet				
Net Debt : Equity (x)	-	-	-	-
Net Working Capital (Days)	107	99	101	99
Valuation (x)				
PER	48.1	39.1	35.0	29.8
P/B	9.4	8.3	7.1	6.0
P/CEPS	42.4	34.9	30.9	26.3
EV/EBITDA	34.4	27.7	24.2	20.5
EV/Sales	6.1	5.5	4.7	3.9
Dividend Yield (%)	0.6	0.7	0.8	1.0
FCFF Yield (%)	1.3	1.5	2.1	2.4
PEG Ratio	0.9	1.6	2.9	1.7

Source: Company, PL

Price Chart



Recommendation History

No.	Date	Rating	TP (INR)	Share Price (INR)
1	08-Jul-26	BUY	1715	1745
2	28-Apr-26	BUY	1715	1448
3	09-Apr-26	BUY	1556	1170
4	23-Mar-26	BUY	1556	1051
5	24-Jan-26	BUY	1557	1068
6	07-Jan-26	BUY	1620	1058
7	04-Dec-25	BUY	1620	1047
8	28-Oct-25	BUY	1620	1150
9	07-Oct-25	BUY	1636	1198
10	16-Sep-25	BUY	1636	1260

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (INR)	Share Price (INR)
1	ABB India	HOLD	6523	6772
2	Apar Industries	Hold	13310	13443
3	BEML	Accumulate	1940	1776
4	Bharat Electronics	Accumulate	453	408
5	BHEL	Reduce	368	435
6	Carborundum Universal	Reduce	986	1081
7	Cummins India	Reduce	5133	5499
8	Elgi Equipments	Accumulate	637	576
9	Engineers India	Buy	271	235
10	GE Vernova T&D India	Accumulate	4650	4467
11	Grindwell Norton	Accumulate	2002	2018
12	Harsha Engineers International	Hold	461	418
13	Hindustan Aeronautics	BUY	5423	4365
14	Hitachi Energy India	Reduce	30768	31755
15	Ingersoll-Rand (India)	Accumulate	4934	4360
16	Kalpataru Projects International	Buy	1466	1332
17	KEC International	Accumulate	558	487
18	Kirloskar Pneumatic Company	BUY	1715	1745
19	Larsen & Toubro	BUY	4632	3892
20	Praj Industries	Accumulate	389	355
21	Siemens	HOLD	3750	3446
22	Siemens Energy India	Accumulate	3274	3359
23	Thermax	Reduce	3969	4603
24	Triveni Turbine	Hold	638	613
25	Voltamp Transformers	Accumulate	10503	9390

PL's Recommendation Nomenclature (Absolute Performance)

BUY	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

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