

Mphasis (MPHL IN)

Q4FY26 Result Update

April 30, 2026

Estimate Change | Target | Reco.

Change in Estimates

	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	BUY		BUY	
Target Price	3,000		3,050	
Sales (INR bn)	179	202	180	204
% Chng.	(0.6)	(1.0)		
EBITDA (INR bn)	34	38	34	39
% Chng.	-	(2.6)		
EPS (INR)	115.0	130.5	115.8	132.6
% Chng.	(0.7)	(1.6)		

Key Data

MBFL.BO | MPHL IN

BSE Code	526299
NSE Code	MPHASIS
52-W High / Low	INR 3,037 / INR 2,013
Face Value	10
Sensex / Nifty	76,914 / 23,998
Market Cap	INR 434 bn / \$ 4,577 mn
Shares Outstanding	190.82 mn
3M Avg. Daily Value	INR 1,517.49 mn

Shareholding Pattern (%)

Promoters	30.55
FIs	19.50
Mutual Funds	30.95
Domestic Institutions	14.70
Public & Others	4.30
Promoter's Pledge (INR bn)	-

Stock Performance (%)

	1M	3M	6M	12M
Absolute	10.9	(17.5)	(17.6)	(7.8)
Relative	3.7	(11.7)	(10.1)	(3.8)

Key Financials - Consolidated

Y/e Mar	FY25	FY26	FY27E	FY28E
Sales (INR bn)	142	159	179	202
EBITDA (INR bn)	26	30	34	38
Margin (%)	18.6	18.8	18.8	18.9
PAT (INR bn)	17	19	22	25
EV (INR bn)	411	423	414	400
Total Debt (INR bn)	11	18	18	18
C&C Eq. (INR bn)	10	11	16	22
EPS (INR)	89.3	99.1	115.0	130.6
Gr. (%)	9.2	11.1	16.0	13.5
DPS (INR)	47.8	61.7	59.4	59.4
Yield (%)	2.1	2.7	2.6	2.6
RoE (%)	18.5	18.6	19.6	20.1
RoCE (%)	15.5	15.6	16.1	16.7
EV/Sales (x)	2.9	2.7	2.3	2.0
EV/EBITDA (x)	15.5	14.2	12.3	10.4
PE (x)	25.5	23.0	19.8	17.4
P/BV (x)	4.5	4.1	3.7	3.3

Steady execution with strong deal momentum

Quick Pointers

- Rev. growth guidance of high single-low double digit in FY27
- Strong deal wins of US\$ 2.12 bn in FY26 incl. 18 large deals

MPHL reported a largely in-line Q4FY26 performance, with revenue growth of 2.5% QoQ (CC) driven by ramp-up of deal wins in BFS and Insurance, partly offset by weakness in the TMT segment. For FY26, revenue grew 6.7% YoY in CC (~6.9% reported), while growth excluding the Logistics segment (impacted by client-specific restructuring) remained strong at ~15.5%, reflecting healthy underlying momentum. Growth was driven by momentum in BFS and Insurance, supported by strong traction in top accounts and rising demand for platform-led, AI-driven transformation, underpinned by sustained investments in IP (NeoIP), AI capabilities, and large deal conversion. Deal momentum remained strong with FY26 net new TCV at US\$2.1bn (+68% YoY), with a significant share of AI-led deals and a pipeline that is now ~69% AI-driven, providing strong visibility. Against this backdrop, management has guided for high single-digit to low double-digit revenue growth in FY27, supported by continued strength in BFS and Insurance and a gradual recovery in the Logistics segment; we maintain our revenue growth estimates at ~9%/10.7% YoY CC for FY27E/FY28E, respectively. While operating leverage from platform-led delivery remains a tailwind, incremental investments in AI platforms, GTM, and leadership could moderate margin expansion, and hence we trim FY28E margin estimates marginally by ~10bps. Overall, we expect a USD revenue CAGR of ~9.7% and INR earnings CAGR of ~15% over FY26–28E, and value MPHL at 23x FY28E EPS to arrive at a target price of INR 3,000, maintaining our BUY rating.

Revenue: MPHL reported Q4FY26 revenue of US\$463mn, up 2.5% QoQ in CC, broadly in line with our estimates. Growth was driven by the BFS and Insurance segments, which grew 5.8% and 7.2% QoQ (CC), respectively, while the TMT segment declined ~10.3% QoQ (CC) due to project completions and delayed decision-making. For FY26, MPHL reported revenue of US\$1.79bn, reflecting 6.7% YoY growth in CC.

Operating Margin: EBIT margin came in at 15.4%, up 20 bps QoQ, marginally above our estimate of 15.2% and in line with consensus. Core margins (ex-hedge) expanded meaningfully in Q4; however, reported expansion was limited to +20 bps QoQ due to FX hedging impact and ongoing investments. For FY26, EBIT margin remained broadly flat at 15.3%.

Deal Wins: Deal wins momentum continued with TCV wins of US\$ 407 mn, up down 4.9% QoQ included 4 large deals & AI led wins of 64%. For FY26, deal wins were robust at US\$2.12bn, up 67.5% YoY, including 18 large deals compared to 13 in FY25.

Quarter Summary

Y/e Mar	Q4'26E	Q4'26A	% Var.	Q4'25A	YoY gr. (%)
Net Sales (INR bn)	42.4	41.9	1.4	37.1	14.4
EBITDA (INR bn)	7.8	8.1	3.3	7.0	14.6
Margin (%)	18.6	19.0	40 bps	18.9	10 bps
PAT (INR bn)	5.0	5.1	1.3	4.5	14.2

Source: Company, PL

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In line numbers, healthy top accounts growth

- Revenue of US\$ 462.6m, up 2.5% QoQ CC & in USD, in line with our estimates
- Direct revenue up 3.3% QoQ CC in Q4; grew 8.7% CC in FY26
- Vertical wise Banking and Insurance led the growth with 5.8% and 7.2% QoQ CC, respectively, while Logistics/TMT down by 3.7 and 10.3% QoQ CC
- Geo wise, NA and EMEA were up 2.9% and 6.8% QoQ CC, while Others were down 7.8% QoQ in CC
- Growth within top accounts were strong, Top/Top5/Top10 accounts grew by 11%/5.0%/4.3% QoQ in USD
- EBIT margin at 15.4% was slightly ahead of our estimate of 15.2% & consensus estimate of 15.4%
- Net headcount declined sharply by 8.44k in Q4 while Attrition (LTM) increased by 30 bps QoQ to 12.6%
- Net headcount declined by 93 QoQ in Q4, while billable headcount increased by 95 QoQ
- New TCV stood at USD407m (up 4.4% YoY), FY26 deal TCV at USD2.1b, up 68% YoY
- DSO remains steady at 90, contract assets DSO at -1
- For FY26 reported revenue of USD 1,796m, up 6.7% YoY CC with EBIT margin of 15.4%, flat YoY

Conference Call Highlights

- Management stated that while macroeconomic uncertainty persists, the company's strategic direction remains focused on execution, accelerating tech-led differentiation, and scaling AI capabilities to deliver measurable outcomes for clients.
- In Q4, BFS and Insurance growth was driven by ramp-up of large deals and wallet share expansion in key accounts, while the TMT segment witnessed softness due to project completions and delayed decision cycles amid macro uncertainties.
- The Logistics business stabilized in H2FY26 following a large client restructuring, supported by new client additions; management expects a gradual recovery in the segment through FY27.
- Management stated that hedge losses will continue for the next four quarters with impact in first half of FY27 and tapering in second half.
- Management highlighted that since the launch of Mphasis.AI, the pipeline has expanded ~2.6x, with ~69% now being AI-led, reflecting a structural shift in demand. On AI-driven productivity, management indicated that while productivity gains are increasing, pass-through to clients is measured and structured; a portion of the gains is reinvested into additional AI layers, automation, and modernization, thereby limiting pure deflation and supporting both efficiency and growth within client accounts.
- Management stated that clients are increasingly seeking platforms that can orchestrate AI-led execution across the enterprise, moving beyond isolated deployments to coordinated, end-to-end transformation, with the NeoIP platform enabling this shift.
- Management indicated that its diversification strategy is centred on expanding across industry verticals and geographies by adding new clients and scaling existing accounts, supported by targeted investments in leadership and capabilities, along with a deliberate push into newer segments such as retail and CPG, including through recent acquisitions and solution-led expansion.
- Management guided high single digit to low double-digit growth for FY27, supported by disciplined execution and increasing demand for AI transformation with margin in the band of 14.75-15.75%
- Management highlighted that transition towards fixed price and outcome linked large transformation programs requires forward deployed capability at client location which is leading to higher onsite presence and evolving metrics.
- MPHL announced dividend of INR 62 per share.

Exhibit 1 : 4QFY26 Result: In Line Q4 result

	4QFY26	4QFY26E	% Var.	3QFY26	QoQ gr. (%)	4QFY25	YoY gr. (%)	FY26	FY25	YoY gr. (%)
IT Services Revenue (USD m)	462.6	462.7	0.0	451.4	2.5	430.4	7.5	1,796.4	1,680.8	6.9
Overall Revenue (INR b)	42.4	41.9	1.4	40.0	6.0	37.1	14.4	158.8	142.3	11.6
Gross Profit	13	13	2.0	13	6.8	12	13.3	50	45	11.5
Gross Margin (%)	31.5	31.3	20bps	31.3	20bps	31.8	-30bps	31.4	31.4	0bps
SG&A and Other Costs	5.3	5.3	-0.1	5.0	6.2	4.8	11.2	20.0	18.2	9.8
% of Rev	12.5	12.7	-20bps	12.5	0bps	12.9	-40bps	12.6	12.8	-20bps
EBITDA	8.1	7.8	3.3	7.5	7.1	7.0	14.6	29.8	26.5	12.7
EBITDA Margin (%)	19.0	18.6	40bps	18.8	20bps	18.9	0bps	18.8	18.6	20bps
Depreciation	1.5	1.5	4.3	1.4	7	1.4	12.9	5.6	4.8	16.6
% of Rev	3.6	3.5	10bps	3.6	0bps	3.6	0bps	3.5	3.3	20bps
EBIT	6.5	6.3	3.1	6.1	7.2	5.7	15.0	24.3	21.7	11.9
EBIT Margin (%)	15.4	15.1	30bps	15.2	20bps	15.3	10bps	15.3	15.3	0bps
Other Income (net)	0.3	0.3	-1.4	0.2	46.0	0.2	20.9	1.2	0.9	30.6
PBT	6.8	6.6	2.9	6.3	8.4	5.9	15.3	25.5	22.6	12.6
Tax	1.7	1.6	8.0	1.5	13.8	1.4	18.7	6.5	5.6	15.9
Effective tax rate (%)	25.2	24.0	120bps	24.0	120bps	24.5	70bps	25.4	24.7	70bps
Adjusted PAT	5.1	5.0	1.3	4.8	6.7	4.5	14.2	19.0	17.0	11.5
Exceptional items	0.0	0.0	NA	0.4	NA	0.0	NA	0.4	0.0	NA
Reported PAT	5.1	5.0	1.3	4.4	15.2	4.5	14.2	18.6	17.0	9.4
Reported EPS (INR)	26.7	26.4	1.1	25.1	6.5	23.5	13.6	97.8	89.9	8.8

Source: Company, PL

Exhibit 2 : Regional growth during the quarter

Geographies	Contri. To Rev. (%)	Growth (QoQ %)
Americas	83.5	2.7
EMEA	9.2	1.4
India	5	2.3
ROW	2.3	-1.6

Source: Company, PL

Exhibit 3 : Segment growth during the quarter

Verticals	Contri. To Rev. (%)	Growth (QoQ %)
Banking and Financial Services	53.5	5.8
Insurance	15.8	8
Technology, Media & Telecom	16	-10.8
Logistics and Transportation	5.1	-4
Others	9.7	4.9

Source: Company, PL

Exhibit 4 : Revenue by Service mix

Geographies	Contri. To Rev. (%)	Growth (QoQ %)
Application Services	74.7	2.1
BPO	14.7	1.7
Infrastructure Services	10.6	6.4

Source: Company, PL

Exhibit 5 : Top Clients performance

Verticals	Contri. To Rev. (%)	Growth (QoQ %)
Top Client	13	11
Top 2-5 Clients	28	2.5
Top 6-10 Clients	15	2.5

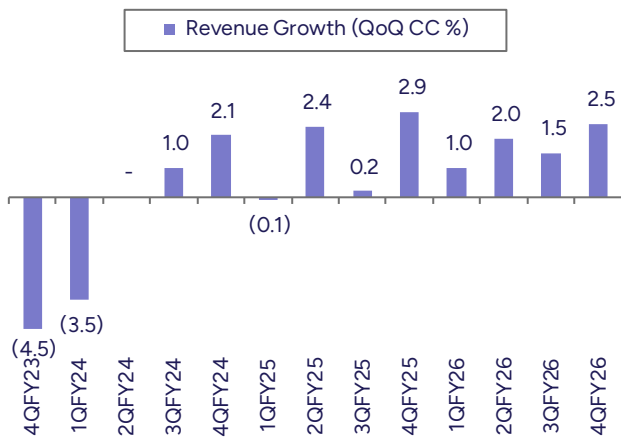
Source: Company, PL

Exhibit 6 : KPI

	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	FY25*	FY26E*
Revenue (QoQ CC %)	-0.1	2.4	0.2	2.9	1.0	2.0	1.5	2.5	4.6	6.9
Margins										
Gross Margin	30.8	31.3	31.7	31.8	31.9	30.9	31.3	31.5	31.4	31.4
EBIT Margin	15.0	15.4	15.3	15.3	15.3	15.3	15.2	15.4	15.3	15.3
Net Margin	11.8	12.0	12.0	12.0	11.8	12.0	11.9	12.0	12.0	12.0
Operating metrics										
Headcount (k)	31.6	31.6	31.2	31.4	31.1	30.8	31.3	31.2	31.4	31.18
Utilization Trainees (%)	76.0	76.0	75.0	78.0	84.0	87.0	83.0	83.0	78.0	83.0

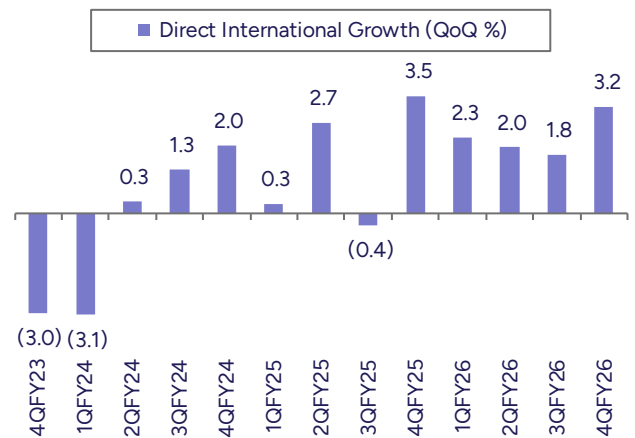
Source: Company, PL, * YoY CC

Exhibit 7 : Revenue came in line of our estimates



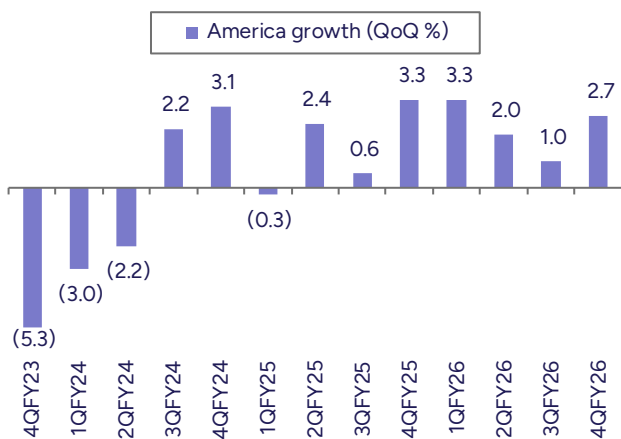
Source: Company, PL

Exhibit 8 : Direct Business drives growth



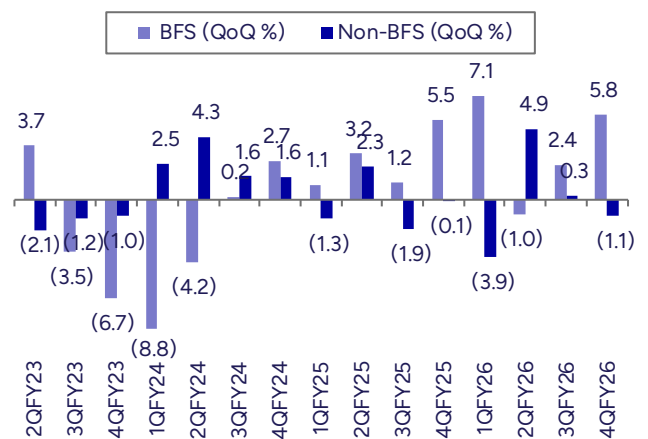
Source: Company, PL

Exhibit 9 : Americas growth trend



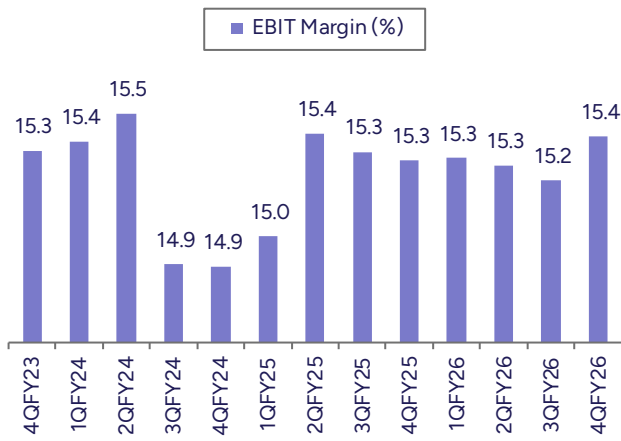
Source: Company, PL

Exhibit 10 : BFS growth continues, TMT & Logistics were soft



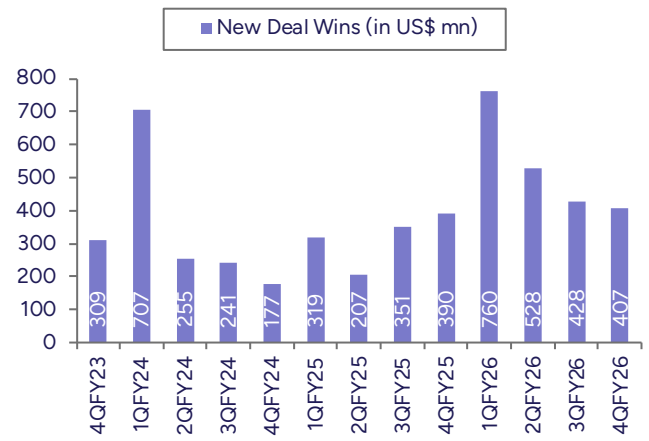
Source: Company, PL

Exhibit 11 : Margin improves slightly in Q4



Source: Company, PL

Exhibit 12 : Deal wins above US\$ 400 mn+ for 4th straight qtr.



Source: Company, PL

Exhibit 13 : Operating Metrics

	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26
Geographical Contribution (%)												
Americas	81.1	79.2	80.2	81.0	80.9	80.7	81.5	82.0	83.4	83.6	83.3	83.5
EMEA	10.4	12.0	11.6	11.0	11.1	11.0	10.2	9.9	8.7	9.1	9.3	9.2
India	5.7	6.0	5.5	5.3	5.3	5.7	6.0	5.1	5.3	4.8	5.0	5.0
RoW	2.9	2.9	2.7	2.7	2.7	2.6	2.4	2.9	2.6	2.4	2.4	2.3
Vertical Contribution (%)												
Banking and Financial Services	49.3	47.1	46.8	47.1	47.7	47.9	48.7	50.0	52.7	51.3	51.8	53.5
Insurance	10.5	10.8	11.4	11.0	11.3	11.2	11.7	11.4	13.7	14.0	15.0	15.8
Technology, Media & Telecom	15.1	17.3	15.6	16.0	16.0	16.5	17.0	17.8	18.1	19.4	18.4	16.0
Logistics & Transportation	14.2	13.4	13.7	13.7	13.7	13.1	12.2	10.9	5.8	5.6	5.4	5.1
Others	11.0	11.4	12.6	12.3	11.3	11.3	10.5	9.9	9.7	9.8	9.5	9.7
Revenue by Project Type (%)												
Time and Material	57.7	58.5	58.3	58.5	59.6	60.0	57.6	55.4	48.6	49.1	46.8	45.1
Transaction Based	10.2	10.3	10.1	10.1	10.4	10.3	10.6	8.6	8.3	8.2	8.5	8.6
Fixed Price	32.0	31.2	31.6	31.4	30.0	29.7	31.8	36.0	43.1	42.7	44.8	46.3
Revenue by Delivery Location (%)												
Onsite	52.1	52.1	53.2	56.0	57.1	57.3	59.0	59.9	59.6	57.5	59.8	61.0
Offshore	47.9	47.9	46.8	44.0	42.9	42.7	41.0	40.1	40.4	42.5	40.2	39.0
Secondary Market Segment (%)												
Direct International	94.9	95.1	95.4	95.4	95.8	95.8	95.9	96.7	97.3	97.5	97.9	91.7
DXC	3.5	3.2	2.9	3.0	2.6	2.7	2.7	2.5	2.4	2.3	2.0	1.8
Others	1.7	1.7	1.7	1.6	1.6	1.5	1.4	0.8	0.2	0.2	0.2	0.2
Service Type (%)												
Application services	71.0	70.5	70.7	71.2	71.4	71.3	71.7	71.8	73.8	73.4	75.0	74.7
BPO	16.2	16.9	16.6	16.6	16.2	16.4	16.4	15.4	14.8	14.9	14.8	14.7
Infrastructure services	12.8	12.7	12.7	12.3	12.4	12.3	11.9	12.7	11.4	11.7	10.2	10.6
Client Contribution (%)												
Top Client	17	16	15	14	14	15	15	14	13	12	12	13
Top 2-5 Clients	30	31	31	30	30	28	28	28	27	27	28	28
Top 6-10 Clients	12	11	9	10	9	10	10	12	14	16	15	15
New Clients added	5	5	5	3	2	2	2	3	3	2	3	1
Clients Contributing More than:												
\$100m+	3	3	3	3	3	3	3	3	4	4	4	4
\$75m+	5	4	4	4	4	4	5	5	6	6	6	6
\$50m+	6	6	5	5	5	5	5	5	7	7	8	7
\$20m+	12	11	10	10	9	9	11	11	10	11	14	15
\$10m+	26	26	29	29	30	27	29	29	31	30	28	29
\$5m+	46	46	46	47	48	51	47	50	50	50	51	52
\$1m+	112	115	134	135	135	140	140	139	137	136	131	127
Headcount												
Onsite - billable												
Tech services	4,517	4,504	4,664	4,656	4,637	4,788	4,892	4,981	5,127	5,377	5,436	5,360
BPO	1,307	1,319	1,338	1,318	1,374	1,363	1,351	1,281	1,142	1,143	1,071	1,089
Offshore - billable												
Tech services	16,005	15,425	15,393	14,799	14,721	14,576	14,218	14,540	14,477	14,498	14,587	14,815
BPO	6,459	6,418	6,733	6,341	5,984	5,851	5,681	5,545	5,503	5,422	5,831	5,756
Total billable headcount	28,288	27,666	28,128	27,114	26,716	26,578	26,142	26,347	26,249	26,440	26,925	27,020
Total headcount	33,961	33,771	33,992	32,664	31,645	31,601	31,194	31,442	31,063	30,809	31,272	31,179

Source: Company, PL

Financials

Income Statement (INR bn)

Y/e Mar	FY25	FY26	FY27E	FY28E
Net Revenues	142	159	179	202
YoY gr. (%)	7.2	11.6	12.9	12.7
Cost of Goods Sold	98	109	123	139
Gross Profit	45	50	56	63
Margin (%)	31.4	31.4	31.3	31.2
Employee Cost	-	-	-	-
Other Expenses	-	-	-	-
EBITDA	26	30	34	38
YoY gr. (%)	9.3	12.7	13.1	13.4
Margin (%)	18.6	18.8	18.8	18.9
Depreciation and Amortization	5	6	6	7
EBIT	22	24	28	31
Margin (%)	15.3	15.3	15.4	15.5
Net Interest	-	-	-	-
Other Income	1	1	2	2
Profit Before Tax	23	25	29	33
Margin (%)	15.9	16.0	16.3	16.4
Total Tax	6	6	7	8
Effective Tax Rate (%)	24.7	25.4	24.0	24.0
Profit After Tax	17	19	22	25
Minority Interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	17	19	22	25
YoY gr. (%)	9.5	11.5	16.8	13.5
Margin (%)	12.0	12.0	12.4	12.5
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	17	19	22	25
YoY gr. (%)	9.5	9.4	19.0	13.5
Margin (%)	12.0	11.7	12.4	12.5
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	17	19	22	25
Equity Shares O/s (m)	-	-	-	-
EPS (INR)	89.3	99.1	115.0	130.6

Source: Company, PL

Balance Sheet (INR bn)

Y/e Mar	FY25	FY26	FY27E	FY28E
Non-Current Assets				
Gross Block	23	29	32	34
Tangibles	23	29	32	34
Intangibles	-	-	-	-
Acc: Dep / Amortization	15	20	25	30
Tangibles	15	20	25	30
Intangibles	-	-	-	-
Net Fixed Assets	8	9	7	4
Tangibles	8	9	7	4
Intangibles	-	-	-	-
Capital Work In Progress	-	-	-	-
Goodwill	43	48	48	48
Non-Current Investments	6	6	6	6
Net Deferred Tax Assets	2	3	3	3
Other Non-Current Assets	19	28	28	28
Current Assets				
Investments	18	13	21	29
Inventories	-	-	-	-
Trade Receivables	28	42	47	53
Cash & Bank Balance	16	18	22	28
Other Current Assets	5	8	9	10
Total Assets	149	178	194	214
Equity				
Equity Share Capital	2	2	2	2
Other Equity	94	106	116	130
Total Network	96	107	118	132
Non-Current Liabilities				
Long Term Borrowings	-	-	-	-
Provisions	-	-	-	-
Other Non Current Liabilities	6	7	7	7
Current Liabilities				
ST Debt / Current of LT Debt	11	18	18	18
Trade Payables	10	14	15	17
Other Current Liabilities	24	29	32	36
Total Equity & Liabilities	149	178	194	214

Source: Company, PL

Cash Flow (INR bn)

Y/e Mar	FY25	FY26	FY27E	FY28E
PBT	23	25	29	33
Add. Depreciation	5	6	6	7
Add. Interest	1	-	(2)	(2)
Less Financial Other Income	1	1	2	2
Add. Other	-	(2)	-	-
Op. Profit before WC Changes	29	29	34	38
Net Changes-WC	(2)	(9)	(2)	(4)
Direct Tax	(7)	(7)	(7)	(8)
Net Cash from Op. Activities	19	13	24	26
Capital Expenditures	(3)	(7)	(2)	(2)
Interest / Dividend Income	-	1	2	2
Others	3	4	(8)	(8)
Net Cash from Inv. Activities	-	(2)	(9)	(9)
Issue of Share Cap. / Premium	1	-	-	-
Debt Changes	(4)	5	-	-
Dividend Paid	(10)	(11)	(11)	(11)
Interest Paid	(2)	(2)	-	-
Others	(2)	(2)	-	-
Net Cash from Fin. Activities	(18)	(9)	(11)	(11)
Net Change in Cash	2	1	4	6
Free Cash Flow	18	9	22	24

Source: Company, PL

Quarterly Financials (INR bn)

Y/e Mar	Q1FY26	Q2FY26	Q3FY26	Q4FY26
Net Revenues	37	39	40	42
YoY gr. (%)	0.6	4.5	2.6	6.0
Raw Material Expenses	25	27	28	29
Gross Profit	12	12	13	13
Margin (%)	31.9	30.9	31.3	31.5
EBITDA	7	7	8	8
YoY gr. (%)	-	-	-	-
Margin (%)	18.8	18.5	18.8	19.0
Depreciation / Depletion	1	1	1	2
EBIT	6	6	6	7
Margin (%)	15.3	15.3	15.2	15.4
Net Interest	-	-	-	-
Other Income	-	-	-	-
Profit before Tax	6	6	6	7
Margin (%)	16.3	16.0	15.7	16.1
Total Tax	2	2	2	2
Effective Tax Rate (%)	27.6	24.9	24.0	25.2
Profit After Tax	4	5	5	5
Minority Interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	4	5	4	5
YoY gr. (%)	(1.1)	6.2	(5.7)	15.2
Margin (%)	11.8	12.0	11.1	12.0
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	4	5	5	5
YoY gr. (%)	(1.1)	6.2	1.9	6.7
Margin (%)	11.8	12.0	11.9	12.0
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	4	5	5	5
Avg. Shares O/s (m)	-	-	-	-
EPS (INR)	23.1	24.5	23.1	26.5

Source: Company, PL

Key Financial Metrics

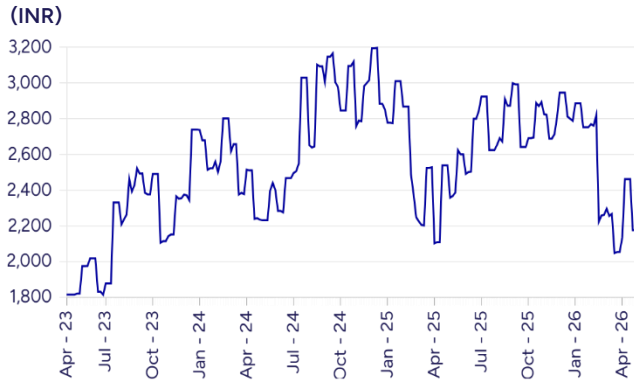
Y/e Mar	FY25	FY26	FY27E	FY28E
Per Share (INR)				
EPS	89.3	99.1	115.0	130.6
CEPS	114.2	128.1	146.6	166.2
BVPS	504.8	561.1	613.1	684.3
FCF	96.6	48.8	115.4	123.5
DPS	47.8	61.7	59.4	59.4
Return Ratio (%)				
RoCE	15.5	15.6	16.1	16.7
ROIC	13.5	13.0	13.5	13.7
RoE	18.5	18.6	19.6	20.1
Balance Sheet				
Net Debt : Equity (x)	-	-	-	-
Net Working Capital (Days)	48	65	65	65
Valuation (x)				
PER	25.5	22.9	19.7	17.4
P/B	4.5	4.0	3.7	3.3
P/CEPS	19.9	17.7	15.5	13.6
EV/EBITDA	15.5	14.1	12.2	10.4
EV/Sales	2.8	2.6	2.3	1.9
Dividend Yield (%)	2.0	2.7	2.6	2.6
FCFF Yield (%)	4.2	2.1	5.0	5.4
PEG Ratio	2.7	2.0	1.2	1.2

Source: Company, PL

Key Operating Metrics

Y/e Mar	FY25	FY26	FY27E	FY28E
Revenue (in US\$ mn)	1,681	1,796	1,955	2,163

Source: Company, PL

Price Chart

Recommendation History

No.	Date	Rating	TP (INR)	Share Price (INR)
1	01-Apr-26	BUY	3050	2137
2	23-Jan-26	BUY	3480	2800
3	02-Jan-26	BUY	3450	2820
4	04-Dec-25	BUY	3310	2861
5	31-Oct-25	Accumulate	2950	2764
6	04-Oct-25	Accumulate	2920	2737
7	25-Jul-25	Accumulate	2920	2625
8	01-Jul-25	Hold	2900	2845
9	25-Apr-25	BUY	2860	2468
10	03-Apr-25	BUY	2940	2474

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (INR)	Share Price (INR)
1	Coforge	BUY	1870	1154
2	Cyient	BUY	950	780
3	Fractal Analytics	BUY	1110	798
4	HCL Technologies	Reduce	1300	1441
5	Infosys	BUY	1570	1241
6	KPIT Technologies	BUY	1020	674
7	L&T Technology Services	Hold	3610	3550
8	Latent View Analytics	BUY	450	261
9	LTM	Hold	4560	4532
10	Mphasis	BUY	3050	2137
11	Persistent Systems	Buy	6400	5330
12	Tata Consultancy Services	BUY	3450	2589
13	Tata Elxsi	HOLD	4800	4651
14	Tata Technologies	BUY	610	531
15	Tech Mahindra	Buy	1660	1463
16	Wipro	HOLD	200	210

PL's Recommendation Nomenclature (Absolute Performance)

BUY	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

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