

Navin Fluorine International (NFIL IN)

Q1FY27 Result Update

August 06, 2026

☒ Estimate Change | ☒ Target | ☐ Reco.

Change in Estimates

	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	ACCUMULATE		ACCUMULATE	
Target Price	8,377		8,200	
Sales (INR mn)	42,190	49,328	40,244	46,143
% Chng.	4.8	6.9		
EBITDA (INR mn)	14,163	16,553	13,197	15,153
% Chng.	7.3	9.2		
EPS (INR)	181.4	220.4	162.7	190.7
% Chng.	11.5	15.6		

Key Data

NAFL.BO | NFIL IN

BSE Code	532504
NSE Code	NAVINFUOR
52-W High / Low	INR 7,936 / INR 4,498
Face Value	2
Sensex / Nifty	78,581 / 24,625
Market Cap	INR 390 bn / \$ 4,104 mn
Shares Outstanding	51.3 mn
3M Avg. Daily Value	INR 1,185.99 mn

Shareholding Pattern (%)

Promoters	27.08
FIs	23.73
Mutual Funds	21.02
Domestic Institutions	7.44
Public & Others	20.73
Promoter's Pledge (INR bn)	-

Stock Performance (%)

	1M	3M	6M	12M
Absolute	0.8	8.6	21.3	47.0
Relative	(0.3)	6.5	28.6	51.0

Key Financials - Consolidated

Y/e Mar	FY25	FY26	FY27E	FY28E
Sales (INR mn)	23,494	33,139	42,190	49,328
EBITDA (INR mn)	5,337	10,817	14,163	16,553
Margin (%)	22.7	32.6	33.6	33.6
PAT (INR mn)	2,886	6,636	9,300	11,298
EV (INR mn)	391,433	401,282	397,553	389,703
Total Debt (INR mn)	14,407	12,264	6,132	3,066
C&C Eq. (INR mn)	405	969	(1,435)	3,350
EPS (INR)	58.2	129.5	181.5	220.4
Gr. (%)	32.0	122.5	40.2	21.5
DPS (INR)	12.0	13.3	18.5	22.4
Yield (%)	0.2	0.2	0.2	0.3
RoE (%)	11.5	20.1	21.2	21.2
RoCE (%)	10.6	20.1	23.2	25.1
EV/Sales (x)	16.7	12.1	9.4	7.9
EV/EBITDA (x)	73.3	37.1	28.1	23.5
PE (x)	130.8	58.8	41.9	34.5
P/BV (x)	14.4	9.8	8.1	6.7

Capacity expansion to support future growth

Quick Pointers

- Mgmt maintained CDMO FY27 revenue guidance of USD100mn
- 15,000 mtpa of R32 equivalent capacity to be commissioned by Q3 FY27

Navin Fluorine International Ltd (NFIL) reported its highest-ever quarterly revenue of Rs10.45bn, reflecting robust growth of 44% YoY and 11% QoQ. This strong performance was driven by healthy momentum across all three business segments. The High-Performance Products (HPP) segment recorded a 33% YoY growth, supported by strong demand, higher realizations, and volumes. The company has started getting interest from customers for contractual offtakes in new capacity of R32 equivalent. The Specialty Chemicals segment delivered a 48% YoY increase, with a strong product pipeline and solid order visibility already secured for FY27. The CDMO segment witnessed a strong performance, registering 82% YoY growth with 98% of its revenue export-driven, aided by the ramp up of commercial supplies from Phase 1 of cGMP4. The management has reiterated its USD100mn CDMO guidance for FY27 and expect sustained growth momentum for this segment. We remain positive on NFIL's long-term outlook, supported by a strong order pipeline, ongoing capacity expansion, and debottlenecking initiatives that are expected to sustain growth. At present, the stock trades at 35x FY28E EPS. We value the company at 37x FY28E EPS, arriving at a target price of Rs8,377, and maintain our 'Accumulate' rating on the stock.

CDMO/Specialty Chemicals up 82%/48% YoY: Consolidated revenue stood at INR10.5bn (44.1% YoY/ 11.5% QoQ) (PL: INR8.8bn, Consensus: INR9.5bn), actual topline was 19.4% higher than our estimates. The HPP and Specialty Chemicals segments saw a revenue increase of 33% and 48%, respectively, while the CDMO segment witnessed 82% growth in revenue driven by Increasing demand for existing molecule. Gross profit margin was at 57% (vs 57.6% in Q1FY26 and 58.6% in Q4FY26), contracted by 160bps YoY, driven by higher raw material cost.

EBITDA margin expands by 570bps YoY: EBITDA stood at INR3.6bn and increased 72.7% YoY/ 11.2% QoQ, (PL: INR2.6bn, Consensus: INR3bn). EBITDA margin came at 34.2% (vs 28.5% in Q1FY26 and 34.2% in Q4FY26). Reported PAT was at INR2.4bn, increased by 108% YoY and 14.4% QoQ. PAT margins were at 23% vs 16% & 23% in Q1FY26 & Q4FY26 respectively

Quarter Summary

Y/e Mar	Q1'27E	Q1'27A	% Var.	Q1'26A	YoY gr. (%)
Net Sales (INR mn)	8,753	10,451	19.0	7,254	44.0
EBITDA (INR mn)	2,628	3,571	36.0	2,068	73.0
Margin (%)	30.0	34.2	420 bps	28.5	570 bps
PAT (INR mn)	1,583	2,433	54.0	1,172	108.0

Source: Company, PL

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Concall takeaways: (1) In HPP segment Growth was led by improved realizations and higher volumes. (2) 15,000mtpa of R32 equivalent to be commissioned by Q3FY27 (3) Management reiterated confidence in long-term R32 demand-supply dynamics and cost competitiveness (4) In Specialty Chemicals segment Chemours project is expected to be completed by end ongoing quarter. (5) DRDO partnership for developing indigenous specialty materials. (6) For advance materials at least about 4 to 5 products that have already been qualified by the customer. (7) In CDMO segment 3-4 molecules that are expected to go out for FDA readout in next 8-10 month. (8) 30-40 molecules are in pipeline out of which 10 molecules are in late. (9) CDMO USD100mn revenue guidance for FY27 maintained. (10) cGMP4 Phase II capex of INR1.25bn to be commissioned by Q4FY27; asset turnover expected at ~3x. (11) 15,000mtpa R32-equivalent capacity to be commissioned by Q3FY27. (12) Debottlenecking capex at the MPP facility, Dahej, to be completed by Q3FY27. (13) INR157.3mn renewable energy project (14.9MW) to meet over 60% of the company's energy requirements.

Exhibit 1: Quarterly Estimates

Particulars	Q1FY27A	YoY gr.	Q2FY27E	YoY gr.	Q3FY27E	YoY gr.	Q4FY27E	YoY gr.
Revenue from Operations	10,451	44%	10,442	38%	10,548	18%	10,750	15%
EBITDA	3,571	73%	3,454	40%	3,507	14%	3,632	13%
Margin (%)	34%		33%		33%		34%	
Adjusted PAT	2,433	108%	2,212	49%	2,249	12%	2,406	19%

Source: Company, PL

Exhibit 2: Q1FY27 Result Overview (Rs mn) (Consolidated)

Y/e March	Q1FY27	Q1FY26	YoY gr. (%)	Q1FY27E	% Var.	Q4FY26	QoQ gr. (%)	FY27E	FY26	YoY gr. (%)
Net Sales	10,451	7,254	44.1	8,753	19.4	9,377	11.5	42,190	33,139	27.3
Gross Profit	5,953	4,177	42.5	5,035	18.2	5,496	8.3	24,470	19,375	26.3
Margin (%)	57.0%	57.6%		57.5%		58.6%		58.0%	58.5%	
EBITDA	3,571	2,068	72.7	2,628	35.9	3,212	11.2	14,163	10,817	30.9
Margin (%)	34.2%	28.5%		30.0%		34.2%		33.6%	32.6%	
Other Income	351	139		181		176		844	653	
Depreciation	417	352	18.3	443	(5.8)	412	1.1	1,815	1,492	21.7
EBIT	3,505	1,855	89.0	2,367	48.1	2,975	17.8	13,192	9,978	32.2
Interest	321	304	5.8	277	16.1	289	11.0	874	1,179	(25.9)
PBT before exceptional items	3,184	1,551	105.2	2,090	52.3	2,686	18.5	12,318	8,799	40.0
Total Tax	751	379	97.8	507	47.9	697	7.7	3018	2096	44.0
ETR (%)	23.6%	24.5%		24.3%		25.9%		24.5%	23.8%	
Adj. PAT	2,433	1,172	107.7	1,583	53.7	1,989	22.3	9,300	6,703	38.7
Exceptional Items	0			0		137		0	-68	
PAT	2,433	1,172	107.7	1,583	53.7	2,126	14.4	9,300	6,636	40.2

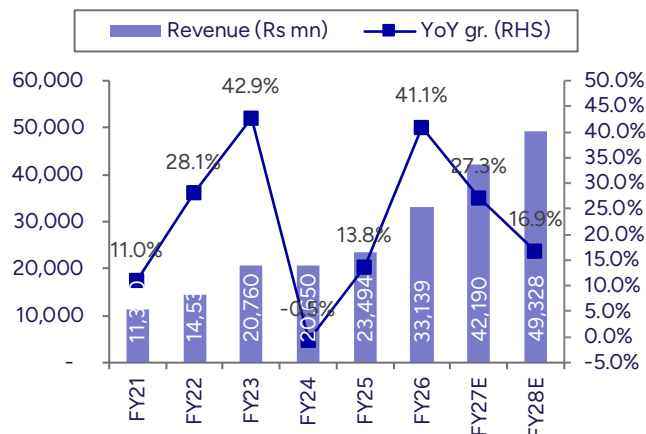
Source: Company, PL

Exhibit 3: Segmental Details (Rs mn) (Consolidated)

Segment Details	Q1FY27	Q1FY26	YoY gr.	Q4FY26	QoQ gr.	FY27E	FY26	YoY gr.
HPP	5,400	4,070	32.7%	3,930	37.4%	20,006	16,160	23.8%
CDMO	1,800	990	81.8%	1,860	-3.2%	9,009	5,460	65.0%
Specialty Chemicals	3,250	2,190	48.4%	3,600	-9.7%	13,175	11,530	14.3%
Total Sales	10,450	7,250	44.1%	9,390	11.3%	42,190	33,150	27.3%

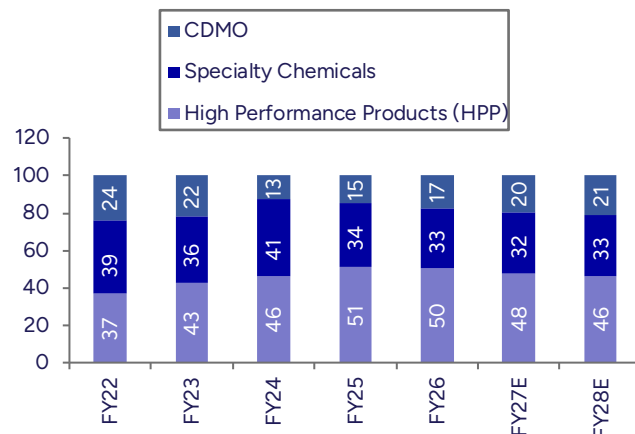
Source: Company, PL

Exhibit 4: Revenue to grow at 22% CAGR over FY26-28E



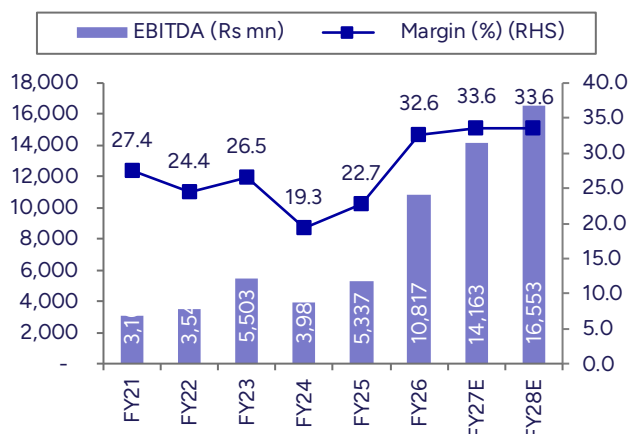
Source: Company, PL

Exhibit 5: Revenue mix (%)



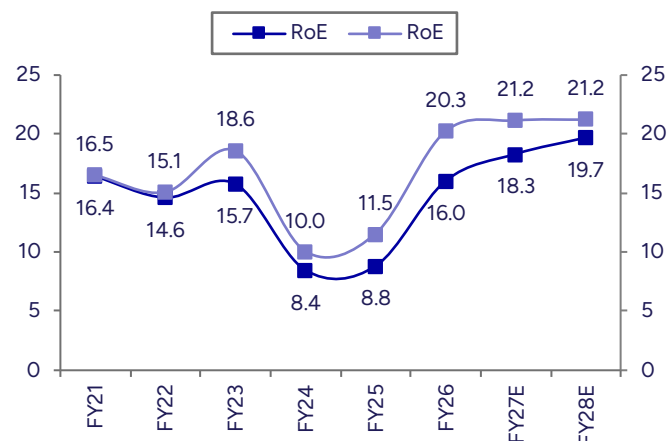
Source: Company, PL

Exhibit 6: EBITDAM at 34% FY28E



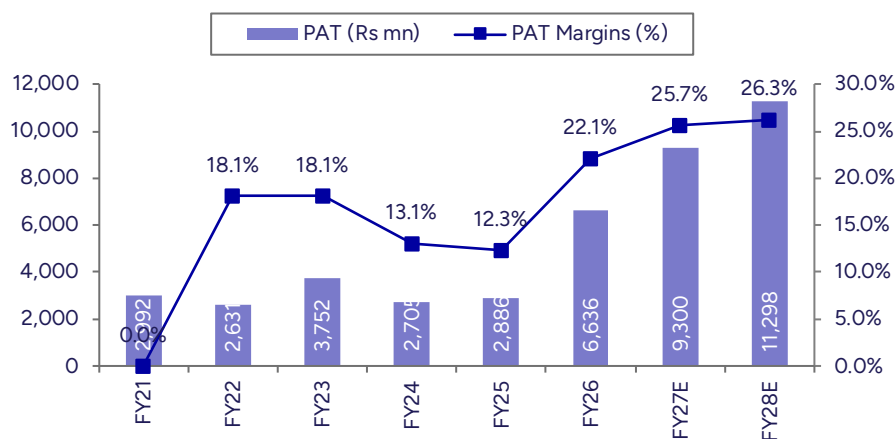
Source: Company, PL

Exhibit 7: Despite huge capex, return ratios to rise



Source: Company, PL

Exhibit 8: PAT margin to be at 26% in FY28E



Source: Company, PL

Financials

Income Statement (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
Net Revenues	23,494	33,139	42,190	49,328
YoY gr. (%)	13.8	41.1	27.3	16.9
Cost of Goods Sold	10,386	13,764	17,720	20,964
Gross Profit	13,108	19,375	24,470	28,364
Margin (%)	55.8	58.5	58.0	58.0
Employee Cost	2,967	3,073	3,472	3,819
Other Expenses	4,804	5,486	6,835	7,991
EBITDA	5,337	10,817	14,163	16,553
YoY gr. (%)	34.0	102.7	30.9	16.9
Margin (%)	22.7	32.6	33.6	33.6
Depreciation and Amortization	1,194	1,492	1,815	2,040
EBIT	4,143	9,325	12,348	14,513
Margin (%)	17.6	28.1	29.3	29.4
Net Interest	779	1,179	874	437
Other Income	437	653	844	888
Profit Before Tax	3,801	8,732	12,318	14,964
Margin (%)	16.2	26.3	29.2	30.3
Total Tax	915	2,096	3,018	3,666
Effective Tax Rate (%)	24.1	24.0	25.0	25.0
Profit After Tax	2,886	6,636	9,300	11,298
Minority Interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	2,886	6,636	9,300	11,298
YoY gr. (%)	32.2	129.9	40.2	21.5
Margin (%)	12.3	20.0	22.0	22.9
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	2,886	6,636	9,300	11,298
YoY gr. (%)	32.2	129.9	40.2	21.5
Margin (%)	12.3	20.0	22.0	22.9
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	2,886	6,636	9,300	11,298
Equity Shares O/s (mn)	50	51	51	51
EPS (INR)	58.2	129.5	181.5	220.4

Source: Company, PL

Balance Sheet (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
Non-Current Assets				
Gross Block	30,225	37,341	43,341	47,341
Tangibles	30,225	37,341	43,341	47,341
Intangibles	-	-	-	-
Acc: Dep / Amortization	4,721	6,213	8,028	10,068
Tangibles	4,721	6,213	8,028	10,068
Intangibles	-	-	-	-
Net Fixed Assets	25,505	31,128	35,313	37,273
Tangibles	25,505	31,128	35,313	37,273
Intangibles	-	-	-	-
Capital Work In Progress	3,498	1,433	1,433	1,433
Goodwill	-	-	-	-
Non-Current Investments	4,799	12,290	12,290	12,290
Net Deferred Tax Assets	(754)	(1,369)	(1,369)	(1,369)
Other Non-Current Assets	-	-	-	-
Current Assets				
Investments	-	-	-	-
Inventories	3,224	4,456	5,594	6,542
Trade Receivables	5,824	7,518	9,571	11,191
Cash & Bank Balance	405	969	(1,435)	3,350
Other Current Assets	5,048	5,998	5,998	5,998
Total Assets	48,304	63,791	68,765	78,076
Equity				
Equity Share Capital	99	103	103	103
Other Equity	26,163	39,643	47,997	58,146
Total Network	26,262	39,746	48,100	58,248
Non-Current Liabilities				
Long Term Borrowings	14,407	12,264	6,132	3,066
Provisions	-	-	-	-
Other Non Current Liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	-	-	-	-
Trade Payables	3,270	5,293	6,645	7,771
Other Current Liabilities	3,611	5,120	6,519	7,622
Total Equity & Liabilities	48,304	63,791	68,765	78,076

Source: Company, PL

Cash Flow (INR mn)

Y/e Mar	FY25	FY26	FY27E	FY28E
PBT	3,801	8,732	12,318	14,964
Add. Depreciation	1,194	1,492	1,815	2,040
Add. Interest	779	1,179	874	437
Less Financial Other Income	437	653	844	888
Add. Other	8	(303)	-	-
Op. Profit before WC Changes	5,783	11,099	15,007	17,441
Net Changes-WC	933	(382)	(441)	(338)
Direct Tax	(780)	(1,591)	(3,018)	(3,666)
Net Cash from Op. Activities	5,935	9,127	11,548	13,437
Capital Expenditures	(5,611)	(4,853)	(6,000)	(4,000)
Interest / Dividend Income	17	29	-	-
Others	484	(7,524)	-	-
Net Cash from Invst. Activities	(5,111)	(12,349)	(6,000)	(4,000)
Issue of Share Cap. / Premium	-	-	-	-
Debt Changes	1,014	1,447	(6,132)	(3,066)
Dividend Paid	(595)	(680)	(946)	(1,149)
Interest Paid	(786)	(1,056)	(874)	(437)
Others	-	-	-	-
Net Cash from Fin. Activities	(366)	(289)	(7,952)	(4,652)
Net Change in Cash	458	(3,511)	(2,403)	4,785
Free Cash Flow	324	4,274	5,548	9,437

Source: Company, PL

Quarterly Financials (INR mn)

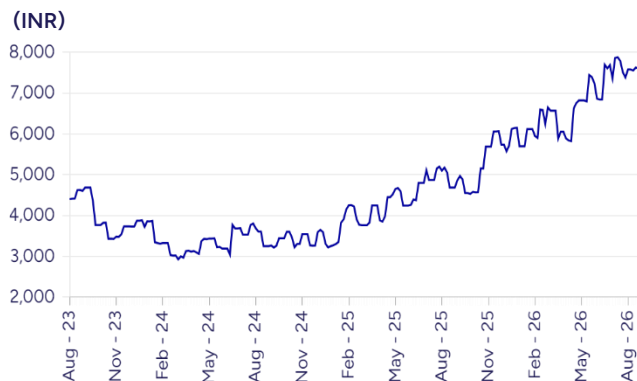
Y/e Mar	Q2FY26	Q3FY26	Q4FY26	Q1FY27
Net Revenues	7,584	8,924	9,377	10,451
YoY gr. (%)	46.3	47.2	33.8	44.1
Raw Material Expenses	3,129	3,677	3,881	4,498
Gross Profit	4,455	5,247	5,496	5,953
Margin (%)	58.7	58.8	58.6	57.0
EBITDA	2,462	3,076	3,212	3,571
YoY gr. (%)	129.3	108.8	79.7	72.7
Margin (%)	32.5	34.5	34.2	34.2
Depreciation / Depletion	366	362	412	417
EBIT	2,096	2,714	2,799	3,154
Margin (%)	27.6	30.4	29.9	30.2
Net Interest	303	283	289	321
Other Income	182	156	176	351
Profit before Tax	1,975	2,587	2,686	3,184
Margin (%)	26.0	29.0	28.6	30.5
Total Tax	491	529	697	751
Effective Tax Rate (%)	24.9	20.4	25.9	23.6
Profit After Tax	1,484	2,059	1,989	2,433
Minority Interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	1,484	1,854	2,126	2,433
YoY gr. (%)	152.2	121.8	123.7	107.7
Margin (%)	19.6	20.8	22.7	23.3
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	1,484	1,854	2,126	2,433
YoY gr. (%)	152.2	121.8	123.7	107.7
Margin (%)	19.6	20.8	22.7	23.3
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	-	-	-	-
Avg. Shares O/s (mn)	50	50	50	50
EPS (INR)	29.7	37.1	42.5	48.7

Source: Company, PL

Key Financial Metrics

Y/e Mar	FY25	FY26	FY27E	FY28E
Per Share (INR)				
EPS	58.2	129.5	181.5	220.4
CEPS	82.3	158.6	216.9	260.3
BVPS	529.5	775.5	938.5	1,136.6
FCF	6.5	83.4	108.3	184.1
DPS	12.0	13.3	18.5	22.4
Return Ratio (%)				
RoCE	10.6	20.1	23.2	25.1
ROIC	8.1	15.5	17.5	19.3
RoE	11.5	20.1	21.2	21.2
Balance Sheet				
Net Debt : Equity (x)	0.5	0.3	0.2	-
Net Working Capital (Days)	90	74	74	74
Valuation (x)				
PER	130.7	58.7	41.9	34.5
P/B	14.3	9.8	8.1	6.6
P/CEPS	92.5	47.9	35.0	29.2
EV/EBITDA	73.3	37.0	28.0	23.5
EV/Sales	16.6	12.1	9.4	7.9
Dividend Yield (%)	0.1	0.1	0.2	0.2
FCFF Yield (%)	-	1.0	1.4	2.4
PEG Ratio	4.0	0.4	1.0	1.6

Source: Company, PL

Price Chart

Recommendation History

No.	Date	Rating	TP (INR)	Share Price (INR)
1	07-Jul-26	Accumulate	8200	7547
2	25-May-26	Accumulate	7489	7125
3	30-Apr-26	Accumulate	7297	6759
4	09-Apr-26	Accumulate	6816	6062
5	19-Feb-26	Accumulate	7038	6387
6	09-Feb-26	Accumulate	7038	6598
7	07-Jan-26	Accumulate	6722	5751
8	20-Nov-25	Accumulate	6441	6025
9	14-Nov-25	Accumulate	6441	6015
10	30-Oct-25	Accumulate	5601	5009

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (INR)	Share Price (INR)
1	Aarti Industries	Accumulate	526	489
2	Bharat Petroleum Corporation	HOLD	305	310
3	Bharti Airtel	BUY	2226	1884
4	Clean Science and Technology	HOLD	745	734
5	Deepak Nitrite	REDUCE	1514	1613
6	Fine Organic Industries	BUY	6001	5000
7	GAIL (India)	BUY	206	181
8	Gujarat Energy	Hold	293	286
9	Gujarat Fluorochemicals	HOLD	3772	3961
10	Gujarat State Petronet	Hold	242	236
11	Hindustan Petroleum Corporation	Reduce	350	385
12	Indian Oil Corporation	Accumulate	147	140
13	Indraprastha Gas	BUY	181	152
14	Jubilant Ingrevia	Hold	711	745
15	Laxmi Organic Industries	Reduce	169	182
16	Mahanagar Gas	Accumulate	1254	1121
17	Mangalore Refinery & Petrochemicals	HOLD	150	157
18	Navin Fluorine International	Accumulate	8200	7547
19	NOCIL	HOLD	179	171
20	Oil & Natural Gas Corporation	Accumulate	266	244
21	Oil India	Accumulate	455	423
22	P.I. Industries	Hold	2792	2648
23	Petronet LNG	Accumulate	300	280
24	Reliance Industries	BUY	1675	1327
25	SRF	Reduce	2482	2632
26	Sudeep Pharma	REDUCE	760	811
27	Vinati Organics	Accumulate	1443	1296

PL's Recommendation Nomenclature (Absolute Performance)

BUY	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

ANALYST CERTIFICATION

Indian Clients

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