

Rating: HOLD | CMP: Rs86 | TP: Rs87

February 4, 2026

## Q3FY26 Result Update

☑ Change in Estimates | ☑ Target | ☑ Reco

### Change in Estimates

Rating	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	HOLD		ACCUMULATE	
Target Price	87		91	
Sales (Rs bn)	349	397	351	389
% Chng.	(0.8)	2.2		
EBITDA (Rs bn)	120	137	127	137
% Chng.	(6.1)	(0.1)		
EPS (Rs.)	10.3	11.6	11.0	11.7
% Chng.	(6.1)	(0.9)		

### Key Financials - Consolidated

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. bn)	239	295	349	397
EBITDA (Rs. bn)	81	96	120	137
Margin (%)	34.1	32.5	34.3	34.4
PAT (Rs bn)	65	74	91	102
EPS (Rs.)	7.4	8.4	10.3	11.6
Gr. (%)	(62.2)	12.7	23.4	12.4
DPS (Rs.)	3.3	3.0	3.3	3.6
Yield (%)	3.8	3.5	3.8	4.2
RoE (%)	23.6	23.0	24.2	23.2
RoCE (%)	31.8	30.6	32.3	31.0
EV/Sales (x)	2.8	2.2	1.8	1.6
EV/EBITDA (x)	8.2	6.7	5.3	4.5
PE (x)	11.5	10.2	8.3	7.4
P/BV (x)	2.5	2.2	1.9	1.6

Key Data	NMDC.BO   NMDC IN
52-W High / Low	Rs.87 / Rs.60
Sensex / Nifty	83,818 / 25,776
Market Cap	Rs.755bn / \$ 8,350m
Shares Outstanding	8,792m
3M Avg. Daily Value	Rs.2081.1m

### Shareholding Pattern (%)

Promoter's	60.79
Foreign	13.47
Domestic Institution	14.07
Public & Others	11.67
Promoter Pledge (Rs bn)	-

### Stock Performance (%)

	1M	6M	12M
Absolute	1.6	19.6	34.2
Relative	4.0	15.6	25.8

Tushar Chaudhari

tusharchaudhari@plindia.com | 91-22-663222391

Satyam Kesarwani

satyamkesarwani@plindia.com | 91-22-66322218

Pranav Iyer

pranaviyer@plindia.com | 91-22-66322539

## Weak Q3; volume ramp up remains the key

### Quick Pointers:

- Avg NSR declined 4.7% QoQ on lower prices and lower premiums. Royalty as a % of ore realization increased to ~49.6%.
- The KA mineral rights bill awaits assent; NMDC has provided Rs151.65 bn as a contingent liability for potential retrospective taxes (up Rs4.17 bn QoQ).

**We have downgraded our ratings to 'Hold' from 'Accumulate' with a revised TP of Rs87 (earlier Rs91) valuing it at multiple of 5x EV of Sep'27E EBITDA due to lower price and volume assumptions. NMDC reported weak Q3FY26 operating performance, driven by lower NSR following the price cuts undertaken in Oct'25 and lower premiums received over ore pricing. Volumes grew just 6% YoY to 12.7 mt, with growth constrained by an extended monsoon and increased imports by steel companies. Average realizations declined 4.7% QoQ due to price cuts in both lumps (-Rs550/t) and fines (-Rs500/t). Blended EBITDA/t declined 15% YoY to Rs1,688 (PLe Rs2,046) on lower NSR, higher finished goods purchases for other division's pellet biz, and elevated opex. Receivables from RINL and NSL kept on increasing. NMDC undertook a small price cut in Jan'26, when global prices have been rising.**

**We assume moderate increase in ore prices in Q4 as domestic demand improves post Dec'25 and steel prices are also on uptick. However, as global ore supply expected to increase, NMDC's ability of taking price hikes would be tested especially when steel majors are opting for imports. On volume front, mgmt. aims to utilize maximum EC limits and recently increased production run rate from Chhattisgarh. Things to watch out for: 1) Ramp up of volumes till monsoon, 2) Planned EC additions and other capacities, 3) Karnataka bill status, and 4) ability to take price hikes. We cut our EBITDA estimates for FY26/27E by 4%/6% on lower pricing & volume assumptions. We maintain 49.4/55/61mt volumes for FY26/27/28E and expect NMDC to deliver Revenue/EBITDA/PAT CAGR of 18%/19%/16% respectively. At CMP, the stock is trading at 5.3x/4.5x EV of FY27/28E EBITDA.**

- **Revenue growth supported by other division:** Consolidated revenue grew 16% YoY to Rs76.1bn (+19% QoQ; PLe 74.1bn) mainly driven by strong growth in other division (pellet/NSL trading). Iron ore revenue declined 6% YoY to Rs60.23bn while other division revenue grew 10x YoY to Rs16.62bn mainly aided by KIOCL 3mtpa pellet plant. Iron ore sales volumes were up just 6% YoY to 12.7mt while average ore realization declined 4.7% QoQ to Rs4,742/t (-12% YoY; lower than PLe 4,974) due to price cuts taken during end of Oct'25 and lower premium received.
- **Elevated operating expenses drag earnings:** Cons EBITDA de-grew 10% YoY to Rs21.44bn (+8% QoQ; PLe 26bn) on higher operating expenses and higher royalties paid. Blended other expenses per ton increased 60% YoY to Rs837/t (impact of extended monsoon and pellet plant) while employees cost decreased 5% YoY to Rs351/t. Royalty and cess per ton was down 7% YoY to Rs2,354/t (up 16% QoQ). Freight costs per ton was up 60% YoY Rs177 while consumption of stores & spare parts was higher 5% YoY at Rs169/t. Blended cons EBITDA/t was down 15% YoY to Rs1,688 (-9% QoQ; PLe Rs 2,046/t). Reported cons PAT fell 8% YoY to Rs17.47bn (+4% QoQ; PLe Rs20.5bn).

## Other Highlights:

- Royalty as a % of realization at ~49.6%; up annually (5%) and sequentially (22%); despite falling prices seems impact of delayed IBM prices.
- The Karnataka Mineral Rights and Bearing Land tax bill is awaiting assent of President & KN Governor. If enacted NMDC is liable to pay taxes retrospectively and NMDC has considered Rs151.65bn as a contingent liability (amount increased by ~Rs4.17bn QoQ).
- Post NMDC Steel demerger, Rs46.05bn (Rs38.54bn in Q2) is due on account of sale of iron ore and Rs1.52bn (Rs1.36bn in Q2) is due on account of employee services and Rs1.32bn on advance paid for purchase of HR Products as of 3QFY26. An expected credit loss of Rs1.19bn has been recognized based on the time value of money.
- As of 31 Dec'25, trade receivables from RINL primarily on account of iron ore and pellets supplies amount to Rs41.04bn. Based on the management estimate of likely timing of realization of trade receivables. An expected credit loss of Rs0.32bn has been recognized based on the time value of money.
- NMDC paid an advance of ~Rs6.39bn to Karnataka Industrial Area Development Board (KIADB) towards the cost of 2,857.54 acres of land allotted to its subsidiary, Karnataka Vijayanagar Steel Limited (KVSL), for setting up a 3mtpa integrated steel plant.

A consultant's report submitted in Dec'25 is under internal review, with the final decision pending Board approval. If the project is shelved, the land may be voluntarily surrendered with a 15% penalty. Pending clarity post demerger, the advance remains classified as a non-current asset.

- NMDC-CMDC Limited issued letter of offer for Rights Issue for raising the funds for obtaining statutory clearances like EC, FC for Deposit-4 &13, during the year. The Total investment of the company as on 31 Dec'25 in NMDC-CMDC is Rs4.03bn. The mining lease deed for Deposit-4 is executed on January 21, 2026. Further, Stage-I FC for Deposit-13 is awaited, and the Mines Ministry has extended its operational timeline till September 21, 2026.
- The Board approved proposal of incorporation of a wholly owned subsidiary for the acquisition, exploration, production & other related activities of critical minerals.

### Exhibit 1: Target Price Calculation

On Sep'27 basis	
EBITDA (Rs mn)	1,28,156
Target EBITDA multiple (x)	5.0
Target EV (Rs mn)	6,40,778
Net Debt (Rs mn)	-1,27,782
Residual Market Cap (Rs mn)	7,68,560
<b>Target price (Rs)</b>	<b>87</b>

Source: Company, PL

Exhibit 2: Consolidated Q3FY26 Financial Performance (Rs bn)

Y/e March	Q3FY26	Q3FY25	YoY gr. (%)	Q3FY26E	% Var.	Q2FY26	QoQ gr. (%)	9MFY26	9MFY25	YoY gr. (%)
<b>Net Sales</b>	<b>76.1</b>	<b>65.7</b>	<b>15.9</b>	<b>74.1</b>	<b>2.7</b>	<b>63.8</b>	<b>19.3</b>	<b>207.3</b>	<b>169.0</b>	<b>22.6</b>
Raw Material	7.4	(0.3)	NA	4.5	66.4	7.5	(1.4)	17.7	7.5	136.7
% of Net Sales	9.8	-0.5		6.0		11.8		8.5	4.4	
Staff Costs	4.5	4.4	1.2	4.8	(8.0)	4.0	10.5	12.6	12.5	1.0
% of Net Sales	5.8	6.7		6.5		6.3		6.1	7.4	
Royalty & cess	29.9	30.3	(1.4)	27.3	9.5	21.8	37.3	78.5	68.1	15.3
% of Net Sales	39.3	46.2		36.9		34.1		37.9	40.3	
Freight & Selling Expenses	2.2	1.3	70.6	1.5	55.1	1.6	40.5	5.1	3.8	34.5
% of Net Sales	3.0	2.0		2.0		2.5		2.5	2.2	
Other Expenses	10.6	6.3	69.5	10.0	6.1	8.9	19.3	27.2	16.2	67.8
% of Net Sales	14.0	9.5		13.5		14.0		13.1	9.6	
Total Expenditure	54.67	42.0	30.3	48.1	13.7	43.8	24.7	141.1	108.0	30.6
<b>EBITDA</b>	<b>21.4</b>	<b>23.7</b>	<b>(9.6)</b>	<b>26.0</b>	<b>(17.5)</b>	<b>19.9</b>	<b>7.6</b>	<b>66.2</b>	<b>61.0</b>	<b>8.5</b>
Margin (%)	28.2	36.1		35.1		31.3		31.9	36.1	
Depreciation	1.1	1.0	4.2	0.4	186.0	1.1	(2.8)	3.3	2.8	16.5
Other income	3.7	3.8	(1)	2.9	30	3.8	(2.8)	10.6	11.0	(4)
<b>EBIT</b>	<b>24.1</b>	<b>26.4</b>	<b>(8.9)</b>	<b>28.5</b>	<b>(15.4)</b>	<b>22.7</b>	<b>6.3</b>	<b>73.5</b>	<b>69.2</b>	<b>6.2</b>
Interest	0.3	0.6	(42.3)	-		0.1	355.2	0.7	1.1	(38.1)
<b>PBT</b>	<b>23.7</b>	<b>25.8</b>	<b>(8.1)</b>	<b>28.5</b>	<b>(16.6)</b>	<b>22.6</b>	<b>5.1</b>	<b>72.8</b>	<b>68.1</b>	<b>6.9</b>
Extraordinary income/(expense)	-	-	NA	-		-	NA	-	-	NA
<b>PBT (After EO)</b>	<b>23.7</b>	<b>25.8</b>	<b>(8.1)</b>	<b>28.5</b>	<b>(16.6)</b>	<b>22.6</b>	<b>5.1</b>	<b>72.8</b>	<b>68.1</b>	<b>6.9</b>
Tax	6.3	6.9	(8.6)	8.0	(21.3)	5.8	9.0	18.8	17.5	7.4
% PBT	26.4	26.6		28.0		25.5		25.8	25.7	
<b>Reported PAT</b>	<b>17.5</b>	<b>19.0</b>	<b>(7.9)</b>	<b>20.5</b>	<b>(14.8)</b>	<b>16.8</b>	<b>3.8</b>	<b>54.0</b>	<b>50.6</b>	<b>6.7</b>
<b>Adjusted PAT</b>	<b>17.5</b>	<b>19.0</b>	<b>(7.9)</b>	<b>20.5</b>	<b>(14.8)</b>	<b>16.8</b>	<b>3.8</b>	<b>54.0</b>	<b>50.6</b>	<b>6.7</b>

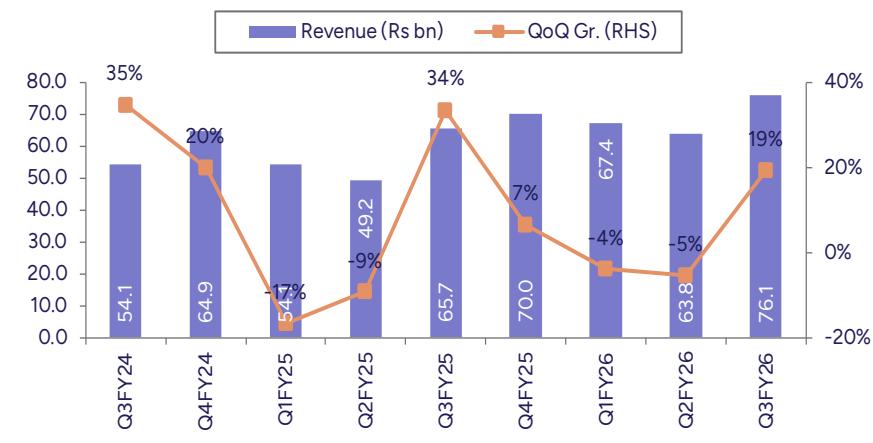
Source: Company, PL

Exhibit 3: Operating matrix

Particulars	Q3FY26	Q3FY25	YoY gr. (%)	Q3FY26E	% Var.	Q2FY26	QoQ gr. (%)	9MFY26	9MFY25	YoY gr. (%)
Sales volume (mt)	12.7	11.9	6.4	12.7	-	10.7	18.4	34.9	31.8	10.0
Realization/t (Rs)	4,742	5,389	(12.0)	4,974	(4.7)	4,974	(4.7)	5,931	5,321	11.5
EBITDA/t (Rs)	1,688	1,987	(15.0)	2,046	(17.5)	1,858	(9.1)	1,893	1,920	(1.4)

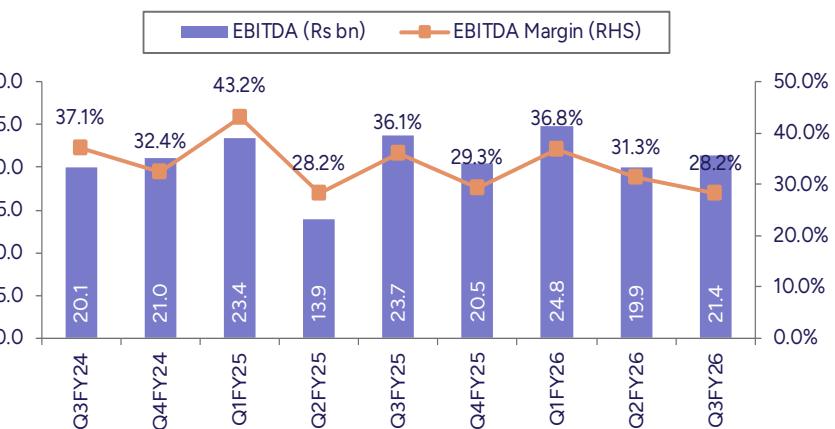
Source: Company, PL

Exhibit 4: Cons revenue grew 16% YoY on 6% YoY volume growth



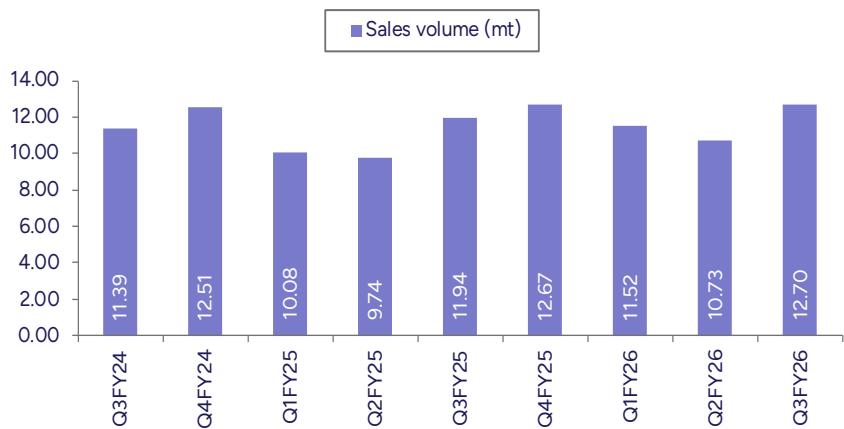
Source: Company, PL

**Exhibit 5: Cons EBITDA de-grew 10% YoY on higher opex and royalties**



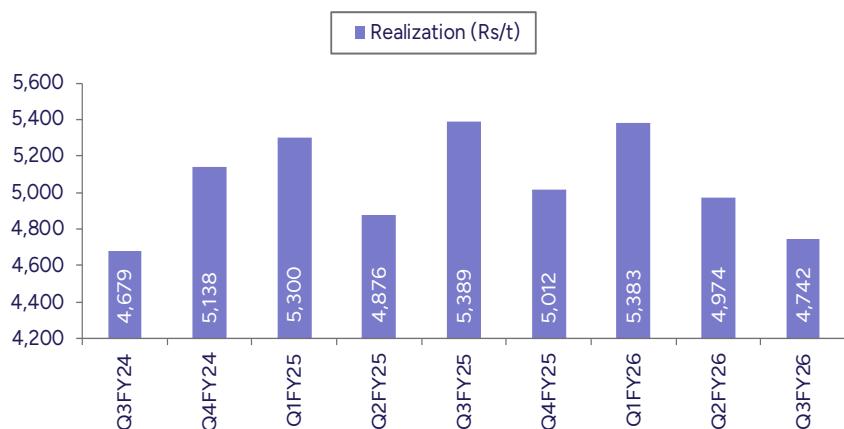
Source: Company, PL

**Exhibit 6: Volume grew 6% YoY due to extended monsoon**



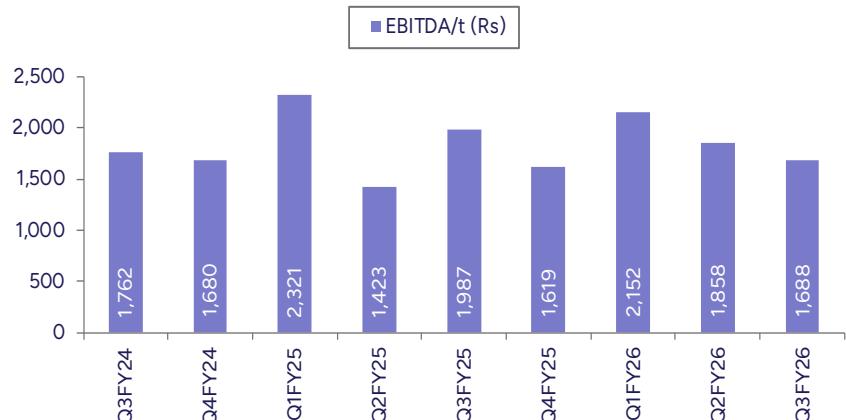
Source: Company, PL

**Exhibit 7: Realization declined 5% QoQ on price cut taken in Oct'25**



Source: Company, PL

**Exhibit 8: EBITDA/t down 15% YoY on lower volumes and higher costs**



*Source: Company, PL*

## Financials

### Income Statement (Rs bn)

Y/e Mar	FY25	FY26E	FY27E	FY28E
<b>Net Revenues</b>	<b>239</b>	<b>295</b>	<b>349</b>	<b>397</b>
YoY gr. (%)	12.2	23.5	18.1	13.9
Cost of Goods Sold	3	14	18	22
Gross Profit	236	281	330	376
Margin (%)	98.8	95.3	94.7	94.6
Employee Cost	18	19	20	22
Other Expenses	137	167	190	217
<b>EBITDA</b>	<b>81</b>	<b>96</b>	<b>120</b>	<b>137</b>
YoY gr. (%)	11.7	17.8	24.6	14.3
Margin (%)	34.1	32.5	34.3	34.4
Depreciation and Amortization	4	6	7	10
<b>EBIT</b>	<b>77</b>	<b>90</b>	<b>112</b>	<b>127</b>
Margin (%)	32.3	30.6	32.2	31.9
Net Interest	2	1	1	1
Other Income	16	13	14	15
<b>Profit Before Tax</b>	<b>91</b>	<b>102</b>	<b>125</b>	<b>141</b>
Margin (%)	38.3	34.5	36.0	35.5
Total Tax	26	28	34	39
Effective tax rate (%)	28.5	27.5	27.5	27.5
<b>Profit after tax</b>	<b>65</b>	<b>74</b>	<b>91</b>	<b>102</b>
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
<b>Adjusted PAT</b>	<b>65</b>	<b>74</b>	<b>91</b>	<b>102</b>
YoY gr. (%)	13.3	12.7	23.4	12.4
Margin (%)	27.4	25.0	26.1	25.7
Extra Ord. Income / (Exp)	-	-	-	-
<b>Reported PAT</b>	<b>65</b>	<b>74</b>	<b>91</b>	<b>102</b>
YoY gr. (%)	17.4	12.7	23.4	12.4
Margin (%)	27.4	25.0	26.1	25.7
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	65	74	91	102
<b>Equity Shares O/s (bn)</b>	<b>9</b>	<b>9</b>	<b>9</b>	<b>9</b>
<b>EPS (Rs)</b>	<b>7.4</b>	<b>8.4</b>	<b>10.3</b>	<b>11.6</b>

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs bn)

Y/e Mar	FY25	FY26E	FY27E	FY28E
<b>Non-Current Assets</b>				
<b>Gross Block</b>	<b>74</b>	<b>114</b>	<b>164</b>	<b>214</b>
Tangibles	74	114	164	214
Intangibles	-	-	-	-
<b>Acc: Dep / Amortization</b>	<b>23</b>	<b>29</b>	<b>36</b>	<b>46</b>
Tangibles	23	29	36	46
Intangibles	-	-	-	-
<b>Net fixed assets</b>	<b>50</b>	<b>85</b>	<b>127</b>	<b>167</b>
Tangibles	50	85	127	167
Intangibles	-	-	-	-
Capital Work In Progress	47	47	57	67
Goodwill	-	-	-	-
Non-Current Investments	10	10	10	10
Net Deferred tax assets	3	3	3	3
Other Non-Current Assets	66	66	66	66
<b>Current Assets</b>				
Investments	-	-	-	-
Inventories	26	34	40	46
Trade receivables	77	81	95	109
Cash & Bank Balance	101	125	134	154
Other Current Assets	-	-	-	-
<b>Total Assets</b>	<b>407</b>	<b>476</b>	<b>559</b>	<b>648</b>
<b>Equity</b>				
Equity Share Capital	9	9	9	9
Other Equity	288	336	398	468
<b>Total Networth</b>	<b>297</b>	<b>344</b>	<b>406</b>	<b>477</b>
<b>Non-Current Liabilities</b>				
Long Term borrowings	16	16	16	16
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
<b>Current Liabilities</b>				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	93	115	135	154
Other current liabilities	4	4	4	4
<b>Total Equity &amp; Liabilities</b>	<b>407</b>	<b>476</b>	<b>559</b>	<b>648</b>

Source: Company Data, PL Research

**Cash Flow (Rs bn)**

Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	91	102	125	141
Add. Depreciation	4	6	7	10
Add. Interest	2	1	1	1
Less Financial Other Income	16	13	14	15
Add. Other	(16)	(13)	(14)	(15)
Op. profit before WC changes	81	96	120	137
Net Changes-WC	(33)	11	0	0
Direct tax	(26)	(28)	(34)	(39)
<b>Net cash from Op. activities</b>	<b>23</b>	<b>79</b>	<b>85</b>	<b>98</b>
Capital expenditures	(15)	(40)	(60)	(60)
Interest / Dividend Income	16	13	14	15
Others	-	-	-	-
<b>Net Cash from Inv. activities</b>	<b>1</b>	<b>(27)</b>	<b>(46)</b>	<b>(45)</b>
Issue of share cap. / premium	-	-	-	-
Debt changes	-	-	-	-
Dividend paid	(29)	(26)	(29)	(32)
Interest paid	(2)	(1)	(1)	(1)
Others	-	-	-	-
<b>Net cash from Fin. activities</b>	<b>(31)</b>	<b>(28)</b>	<b>(30)</b>	<b>(33)</b>
<b>Net change in cash</b>	<b>(7)</b>	<b>24</b>	<b>9</b>	<b>20</b>
Free Cash Flow	8	39	25	38

Source: Company Data, PL Research

**Key Financial Metrics**

Y/e Mar	FY25	FY26E	FY27E	FY28E
<b>Per Share(Rs)</b>				
EPS		7.4	8.4	10.3
CEPS		7.9	9.0	11.2
BVPS		33.8	39.2	46.2
FCF		0.9	4.4	2.9
DPS		3.3	3.0	3.3
<b>Return Ratio(%)</b>				
RoCE		31.8	30.6	32.3
ROIC		28.8	30.8	31.6
RoE		23.6	23.0	24.2
<b>Balance Sheet</b>				
Net Debt : Equity (x)	(0.3)	(0.3)	(0.3)	(0.3)
Net Working Capital (Days)	17	0	0	0
<b>Valuation(x)</b>				
PER		11.5	10.2	8.3
P/B		2.5	2.2	1.9
P/CEPS		10.8	9.5	7.7
EV/EBITDA		8.2	6.7	5.3
EV/Sales		2.8	2.2	1.8
Dividend Yield (%)		3.8	3.5	3.8

Source: Company Data, PL Research

**Quarterly Financials (Rs bn)**

Y/e Mar	Q4FY25	Q1FY26	Q2FY26	Q3FY26
<b>Net Revenue</b>	<b>70</b>	<b>67</b>	<b>64</b>	<b>76</b>
YoY gr. (%)	7.9	24.5	29.7	15.9
Raw Material Expenses	3	3	8	7
Gross Profit	67	65	56	69
Margin (%)	96.0	96.0	88.2	90.2
<b>EBITDA</b>	<b>21</b>	<b>25</b>	<b>20</b>	<b>21</b>
YoY gr. (%)	(2.4)	5.9	43.9	(9.6)
Margin (%)	29.3	36.8	31.3	28.2
Depreciation / Depletion	1	1	1	1
<b>EBIT</b>	<b>19</b>	<b>24</b>	<b>19</b>	<b>20</b>
Margin (%)	27.3	35.2	29.5	26.8
Net Interest	1	-	-	-
Other Income	5	3	4	4
<b>Profit before Tax</b>	<b>23</b>	<b>26</b>	<b>23</b>	<b>24</b>
Margin (%)	33.4	39.2	35.4	31.2
Total Tax	9	7	6	6
Effective tax rate (%)	36.6	25.6	25.5	26.4
<b>Profit after Tax</b>	<b>15</b>	<b>20</b>	<b>17</b>	<b>17</b>
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
<b>Adjusted PAT</b>	<b>15</b>	<b>20</b>	<b>17</b>	<b>17</b>
YoY gr. (%)	3.5	0.2	40.7	(7.9)
Margin (%)	21.2	29.2	26.4	23.0
Extra Ord. Income / (Exp)	-	-	-	-
<b>Reported PAT</b>	<b>15</b>	<b>20</b>	<b>17</b>	<b>17</b>
YoY gr. (%)	4.8	0.2	40.7	(7.9)
Margin (%)	21.2	29.2	26.4	23.0
Other Comprehensive Income	-	-	-	-
<b>Total Comprehensive Income</b>	<b>15</b>	<b>20</b>	<b>17</b>	<b>17</b>
Avg. Shares O/s (bn)	9	9	9	-
<b>EPS (Rs)</b>	<b>1.7</b>	<b>2.2</b>	<b>1.9</b>	-

Source: Company Data, PL Research

**Key Operating Metrics**

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales volume (mt)	44.4	49.4	54.9	60.8
Realisation/t (Rs)	5,380	4,960	4,836	4,931
EBITDA/ton (Rs)	1,834	1,944	2,179	2,248

Source: Company Data, PL Research

**Price Chart**



**Recommendation History**

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	09-Jan-26	Accumulate	91	82
2	30-Oct-25	Accumulate	86	77
3	08-Oct-25	Accumulate	87	76
4	13-Aug-25	Accumulate	80	73
5	08-Jul-25	Accumulate	73	68
6	29-May-25	Accumulate	75	71
7	23-Apr-25	Accumulate	69	68
8	08-Apr-25	Accumulate	69	61
9	11-Feb-25	Accumulate	70	64

**Analyst Coverage Universe**

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ACC	BUY	2,163	1,755
2	Adani Port & SEZ	BUY	1,900	1,531
3	Ambuja Cement	BUY	640	510
4	Dalmia Bharat	Hold	2,302	2,232
5	Hindalco Industries	Accumulate	962	904
6	Jindal Stainless	Hold	784	756
7	Jindal Steel	Accumulate	1,171	1,102
8	JK Cement	Accumulate	6,199	5,790
9	JK Lakshmi Cement	BUY	891	775
10	JSW Cement	BUY	145	124
11	JSW Infrastructure	BUY	339	273
12	JSW Steel	Accumulate	1,292	1,170
13	National Aluminium Co.	Hold	356	385
14	NMDC	Accumulate	91	82
15	Nuvoco Vistas Corporation	BUY	443	350
16	Shree Cement	Accumulate	29,242	27,325
17	Steel Authority of India	Hold	151	149
18	Tata Steel	Accumulate	204	180
19	Ultratech Cement	BUY	14,168	12,369

**PL's Recommendation Nomenclature (Absolute Performance)**

<b>Buy</b>	: > 15%
<b>Accumulate</b>	: 5% to 15%
<b>Hold</b>	: +5% to -5%
<b>Reduce</b>	: -5% to -15%
<b>Sell</b>	: < -15%
<b>Not Rated (NR)</b>	: No specific call on the stock
<b>Under Review (UR)</b>	: Rating likely to change shortly

## **ANALYST CERTIFICATION**

### **(Indian Clients)**

We/I, Mr. Tushar Chaudhari- MMS-Finance, Mr. Satyam Kesarwani- BFM, Passed CFA Level II, Mr. Pranav Iyer- BBA Finance Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

### **(US Clients)**

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

## **DISCLAIMER**

### **Indian Clients**

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at [www.plindia.com](http://www.plindia.com).

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Tushar Chaudhari- MMS-Finance, Mr. Satyam Kesarwani- BFM, Passed CFA Level II, Mr. Pranav Iyer- BBA Finance Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

### **US Clients**

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

## **Prabhudas Lilladher Pvt. Ltd.**

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

[www.plindia.com](http://www.plindia.com)