

# Sun Pharmaceutical Industries (SUNP IN)

**Q1FY27 Result Update**

August 03, 2026

☒ Estimate Change | ☒ Target | ☐ Reco.

## Change in Estimates

|                 | Current |         | Previous |         |
|-----------------|---------|---------|----------|---------|
|                 | FY27E   | FY28E   | FY27E    | FY28E   |
| Rating          | BUY     |         | BUY      |         |
| Target Price    | 2,150   |         | 2,070    |         |
| Sales (INR mn)  | 657,324 | 731,648 | 657,013  | 725,621 |
| % Chng.         | -       | 0.8     |          |         |
| EBITDA (INR mn) | 189,308 | 216,717 | 192,333  | 219,568 |
| % Chng.         | (1.6)   | (1.3)   |          |         |
| EPS (INR)       | 55.5    | 64.1    | 56.6     | 65.2    |
| % Chng.         | (1.9)   | (1.7)   |          |         |

## Key Data

SUN.BO | SUNP IN

|                     |                             |
|---------------------|-----------------------------|
| BSE Code            | 524715                      |
| NSE Code            | SUNPHARMA                   |
| 52-W High / Low     | INR 2,047 / INR 1,547       |
| Face Value          | 1                           |
| Sensex / Nifty      | 78,095 / 24,384             |
| Market Cap          | INR 4,776 bn / \$ 50,064 mn |
| Shares Outstanding  | 2399.28 mn                  |
| 3M Avg. Daily Value | INR 5,055.40 mn             |

## Shareholding Pattern (%)

|                            |       |
|----------------------------|-------|
| Promoters                  | 54.48 |
| FII's                      | 14.53 |
| Mutual Funds               | 12.84 |
| Domestic Institutions      | 9.34  |
| Public & Others            | 8.81  |
| Promoter's Pledge (INR bn) | -     |

## Stock Performance (%)

|          | 1M  | 3M   | 6M   | 12M  |
|----------|-----|------|------|------|
| Absolute | 6.9 | 10.1 | 24.8 | 16.6 |
| Relative | 4.7 | 8.4  | 31.4 | 21.2 |

## Key Financials - Consolidated

| Y/e Mar             | FY25      | FY26      | FY27E     | FY28E     |
|---------------------|-----------|-----------|-----------|-----------|
| Sales (INR mn)      | 525,784   | 584,901   | 657,324   | 731,648   |
| EBITDA (INR mn)     | 150,862   | 165,193   | 189,308   | 216,717   |
| Margin (%)          | 28.7      | 28.2      | 28.8      | 29.6      |
| PAT (INR mn)        | 109,290   | 117,870   | 133,335   | 153,982   |
| EV (INR mn)         | 4,683,866 | 4,703,688 | 4,637,816 | 4,557,247 |
| Total Debt (INR mn) | 18,696    | 40,816    | 40,816    | 40,816    |
| C&C Eq. (INR mn)    | 113,316   | 116,031   | 182,553   | 263,772   |
| EPS (INR)           | 49.2      | 47.8      | 55.6      | 64.2      |
| Gr. (%)             | 17.6      | (2.8)     | 16.3      | 15.5      |
| DPS (INR)           | 18.7      | 18.7      | 21.1      | 21.1      |
| Yield (%)           | 0.9       | 0.9       | 1.1       | 1.1       |
| RoE (%)             | 16.1      | 15.1      | 15.2      | 15.9      |
| RoCE (%)            | 17.8      | 16.8      | 17.3      | 18.2      |
| EV/Sales (x)        | 8.9       | 8.0       | 7.1       | 6.2       |
| EV/EBITDA (x)       | 31.0      | 28.5      | 24.5      | 21.0      |
| PE (x)              | 40.5      | 41.6      | 35.8      | 31.0      |
| P/BV (x)            | 6.6       | 5.7       | 5.2       | 4.7       |

## In-line quarter

### Quick Pointers

- R&D spend lower, to normalise ahead
- Organon approvals progressing; filings completed

Sun Pharma (SUNP) Q1FY27 EBITDA growth of 5% YoY was in line with our estimates. Key markets like India and specialty continue to report strong growth. Over last few years SUNP dependency on US generics has reduced and company's growth is more functional on specialty, RoW and domestic pharma that has strong growth visibility. Its recent acquisition of Organon in all cash deal provides an entry into biosimilars and diversify its branded generics portfolio. The deal is EPS accretive from Year 1 and will see significant EPS accretion. Company has managed to enjoy higher multiple compared to peers given its exposure to high growth branded generics portfolio; key will be to grow acquired portfolio than its historical run-rate for stock to outperform. Our FY27E/FY28E EPS broadly remains unchanged. We maintain 'BUY' rating with TP of INR 2,150 based on 25x FY28E combined entity EPS.

**Domestic business and Specialty business aids growth YoY:** Revenues came in at INR 153bn up 10% YoY vs our estimate of INR 151bn. Domestic formulation growth was strong at 16% YoY. US sales came in lower at USD 427mn (USD 459mn in Q4FY26). We estimated USD 458. Global specialty sales were up 13% YoY (down 1% QoQ) to USD 351mn. RoW markets remained healthy up 10% YoY while EMs growth was at 15% YoY. API sales increased by 11% YoY.

**EBITDA in line, OPM at 28%:** Reported EBITDA came in at INR 43bn up 5% YoY, in line with our est. OPM came in at 28.1%, down 70bps YoY. GMs came at 80.5%, up 90bps YoY. Other expenses ex R&D were up 16% YoY and 4% QoQ at INR 40bn. R&D spend stood at 8.3bn (5.4% of revenues) down 8% YoY. Tax rate higher at 28.4%. Forex gain stood at INR 1.2bn. Adj for forex gain. PAT came in at INR 30bn. Adj EPS at INR 12.4/share.

### Quarter Summary

| Y/e Mar            | Q1'27E   | Q1'27A   | % Var.  | Q1'26A   | YoY gr. (%) |
|--------------------|----------|----------|---------|----------|-------------|
| Net Sales (INR mn) | 1,51,320 | 1,52,999 | 1.0     | 1,38,514 | 10.0        |
| EBITDA (INR mn)    | 43,307   | 42,957   | -1.0    | 40,726   | 5.0         |
| Margin (%)         | 28.6     | 28.1     | -50 bps | 29.4     | -130 bps    |
| PAT (INR mn)       | 29,408   | 28,948   | -2.0    | 22,786   | 27.0        |

Source: Company, PL

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## Conference Call Highlights

### Domestic formulation:

- Growth was supported by volume growth, new launches and field force expansion.
- Therapy wise growth led by CVD, CNS, Gastro-ortho segments.
- 60% of growth came from volume and new products (40% volume, 20% new launches), indicating healthy prescription gains.
- Launched 5 new products during Q1FY27.

### US markets & Global specialty:

- Growth continues to be driven by ILUMYA, Odomzo, CEQUA, along with initial contribution from LEQSELVI and UNLOXCYT.
- Seasonality in Leqselvi impacted specialty revenues QoQ
- Generic business remains weak, although management expects support from recent and upcoming product launches. The YoY decline in US generic sales as Q1FY26 had higher gRevlimid sales
- Launched 5 generic products with additional launches planned.
- Expansion into additional indications for LEQSELVI and UNLOXCYT remains a long-term opportunity.

### Organon acquisition:

- Regulatory filings completed across markets with approvals already received in certain geographies.
- Shareholder approval completed; transaction expected to close in Q4FY27E.
- Acquisition-related costs will increase in subsequent quarters, with most expenses expected near closing

### Semaglutide:

- Achieved second position as semaglutide injectable player. Auto-injector remains a key differentiator with positive physician and patient feedback.
- Supply chain remains fully secured with in-house API, formulation manufacturing and device component sourcing.
- Received approvals for semaglutide in Brazil and South Africa; Launched in South Africa market while Brazil launch is expected shortly through a partner.

### EMs:

- Markets remain impacted by geopolitical issues and macroeconomic weakness in certain countries.
- Focus markets include Romania, Brazil, South Africa and Mexico
- Innovative medicines remain an important growth driver across emerging markets.
- ROW revenues remained broadly stable

**R&D:**

- R&D spend stood at 5.4% of sales; 30% allocated to innovative medicines and the balance toward generics and India pipeline.
- Quarterly R&D spend was temporarily lower and is expected to normalize over the remaining quarters.
- Partner Philogen resubmitted Nidlegly for European marketing authorization.
- MM-II is likely to be partnered as SUNP lacks commercial infrastructure in the orthopedic specialty segment

**Other**

- Net cash stands at USD 3.4bn.
- ETR of 28% In FY27E

**Exhibit 1: Quarterly Estimates**

| (INR Mn)   | Q1FY27   | YoY gr. (%) | Q2FY27E  | YoY gr. (%) | Q3FY27E  | YoY gr. (%) | Q4FY27E  | YoY gr. (%) |
|------------|----------|-------------|----------|-------------|----------|-------------|----------|-------------|
| Sales      | 1,52,999 | 10.5        | 1,61,472 | 11.5        | 1,74,026 | 12.1        | 1,68,827 | 15.5        |
| EBITDA     | 41,793   | 4.3         | 49,372   | 22.7        | 55,354   | 16.7        | 39,788   | 14.5        |
| Margin (%) | 27.5     |             | 30.7     |             | 31.9     |             | 23.7     |             |
| Adj. PAT   | 29,769   | 7.2         | 35,367   | 31.1        | 40,125   | 7.7         | 28,073   | 23.4        |

Source: Company, PL

**Exhibit 2: 1QFY27 Result Overview: Sustained revenue growth momentum, EBITDA in line**

| Y/e March (INR mn)          | Q1FY27   | Q1FY26   | YoY gr. (%) | Q1FY27E  | % Var  | Q4FY26   | QoQ gr. (%) | FY26     | FY25     | YoY gr. (%) |
|-----------------------------|----------|----------|-------------|----------|--------|----------|-------------|----------|----------|-------------|
| Net Sales                   | 1,52,999 | 1,38,514 | 10.5        | 1,51,320 | 1.1    | 1,46,118 | 4.7         | 5,84,620 | 5,25,784 | 11.2        |
| Raw Material                | 29,632   | 28,148   | 5.3         | 30,159   | (1.8)  | 28,011   | 5.8         | 1,15,437 | 1,07,474 | 7.4         |
| % of Net Sales              | 19.4     | 20.3     |             | 19.9     |        | 19.2     |             | 20       | 20.4     |             |
| Personnel Cost              | 32,272   | 28,017   | 15.2        | 30,818   | 4.7    | 29,604   | 9.0         | 1,14,189 | 99,731   | 14.5        |
| % of Net Sales              | 21.1     | 20.2     |             | 20.4     |        | 20.3     |             | 19.5     | 19.0     |             |
| Others                      | 48,138   | 41,624   | 15.7        | 47,035   | 2.3    | 53,228   | (9.6)       | 1,90,083 | 1,67,718 | 13.3        |
| % of Net Sales              | 31.5     | 30.1     |             | 31.1     |        | 36.4     |             | 32.5     | 31.9     |             |
| Total Expenditure           | 1,10,042 | 97,788   | 12.5        | 1,08,012 | 1.9    | 1,10,843 | (0.7)       | 4,19,708 | 3,74,923 | 11.9        |
| EBITDA                      | 42,957   | 40,726   | 5.5         | 43,307   | (0.8)  | 35,275   | 21.8        | 1,64,912 | 1,50,862 | 9.3         |
| Margin (%)                  | 28.1     | 29.4     |             | 28.6     |        | 24.1     |             | 28.2     | 28.7     |             |
| Depreciation                | 7,387    | 7,006    | 5.4         | 7,700    | (4.1)  | 7,755    | (4.7)       | 29,379   | 25,754   | 14.1        |
| EBIT                        | 35,570   | 33,721   | 5.5         | 35,607   | (0.1)  | 27,520   | 29.3        | 1,35,534 | 1,25,108 | 8.3         |
| Other Income                | 7,236    | 4,645    | 55.8        | 4,500    | 60.8   | 4,585    | 57.8        | 19,717   | 19,650   | 0.3         |
| Interest                    | 997      | 748      | 33.2        | 750      | 32.9   | 859      | 16.0        | 3,389    | 2,314    | 46.5        |
| PBT                         | 41,809   | 37,617   | 11.1        | 39,357   | 6.2    | 31,246   | 33.8        | 1,51,862 | 1,42,445 | 6.6         |
| Total Taxes                 | 11,880   | 9,707    | 22.4        | 9,839    | 20.7   | 8,276    | 43.5        | 36,549   | 23,946   | 52.6        |
| ETR (%)                     | 28.4     | 25.8     |             | 25.0     |        | 26.5     |             | 24.1     | 16.8     | 43.2        |
| PAT                         | 29,929   | 27,911   | 7.2         | 29,518   | 1.4    | 22,970   | 30.3        | 1,15,313 | 1,18,499 | (2.7)       |
| Minority Interest           | 97       | 240      | (59.6)      | 110      | (11.9) | 97       |             | 851      | 511      |             |
| Share in loss of associates | -        | -        |             | -        |        | -        |             | -        | -        |             |
| Reported PAT                | 29,832   | 27,671   | 7.8         | 29,408   | 1.4    | 22,873   | 30.4        | 1,14,462 | 1,17,988 | (3.0)       |
| Exceptional items           | 821      | 4,885    |             | -        |        | (4,268)  |             | (332)    | 8,698    |             |
| Adj PAT                     | 29,011   | 22,786   | 27.3        | 29,408   | (1.4)  | 27,140   | 6.9         | 1,14,794 | 1,09,290 | 5.0         |

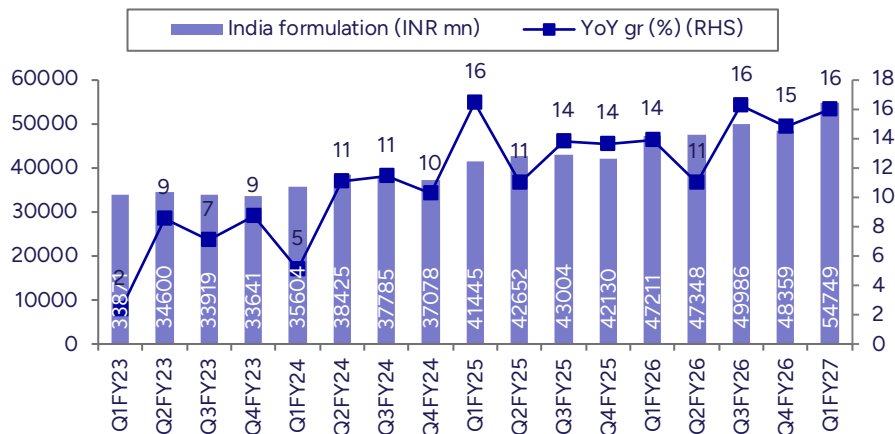
Source: PL, Company

Exhibit 3: Traction from Domestic & EMs

| Segmental mix (INR Mn) | Q1FY27          | Q1FY26          | YoY gr. (%) | Q4FY26          | QoQ gr. (%) | FY26            | FY25            | YoY gr. (%) |
|------------------------|-----------------|-----------------|-------------|-----------------|-------------|-----------------|-----------------|-------------|
| API                    | 5,972           | 5,404           | 10.5        | 6,739           | (11.4)      | 21,853          | 21,293          | 2.6         |
| % of Net Sales         | 3.9             | 3.9             |             | 4.6             |             | 3.8             | 4.1             |             |
| Formulation            | 1,45,310        | 1,31,930        | 10.1        | 1,38,466        | 4.9         | 5,58,694        | 4,97,419        | 12.3        |
| % of Net Sales         | 95.7            | 95.7            |             | 95.1            |             | 96.0            | 95.6            |             |
| India                  | 54,749          | 47,211          | 16.0        | 48,359          | 13.2        | 1,92,904        | 1,69,231        | 14.0        |
| % of Net Sales         | 36.1            | 34.2            |             | 33.2            |             | 33.1            | 32.5            |             |
| International          | 90,561          | 84,719          | 6.9         | 90,107          | 0.5         | 3,65,791        | 3,28,189        | 11.5        |
| % of Net Sales         | 59.6            | 61.5            |             | 61.9            |             | 62.8            | 63.1            |             |
| US formulations        | 40,419          | 40,452          | (0.1)       | 41,997          | (3.8)       | 1,68,242        | 1,62,403        | 3.6         |
| % of Net Sales         | 26.6            | 29.3            |             | 28.8            |             | 28.9            | 31.2            |             |
| ROW formulations       | 50,142          | 44,267          | 13.3        | 48,110          | 4.2         | 1,97,548        | 1,65,786        | 19.2        |
| % of Net Sales         | 33.0            | 32.1            |             | 33.0            |             | 33.9            | 31.9            |             |
| Others                 | 553             | 527             | 5.0         | 393             | 40.8        | 1,654           | 1,701           | (2.8)       |
| <b>Total Sales</b>     | <b>1,51,836</b> | <b>1,37,861</b> | <b>10.1</b> | <b>1,45,598</b> | <b>4.3</b>  | <b>5,82,201</b> | <b>5,20,413</b> | <b>11.9</b> |

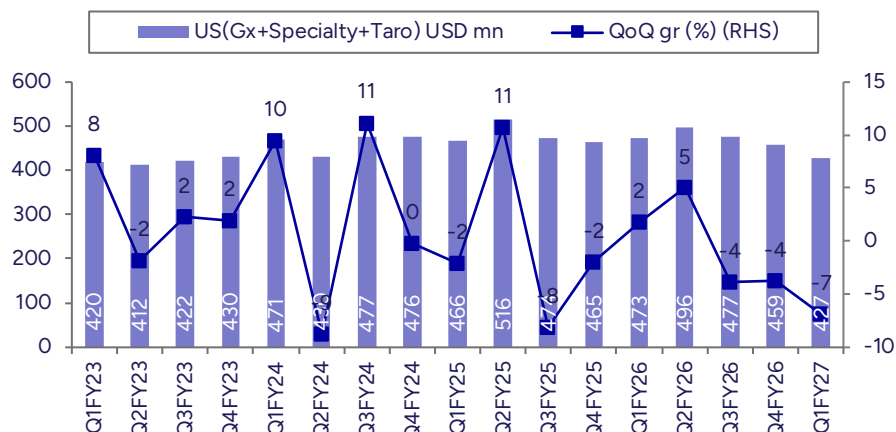
Source: PL, Company

Exhibit 4: Momentum continues YoY



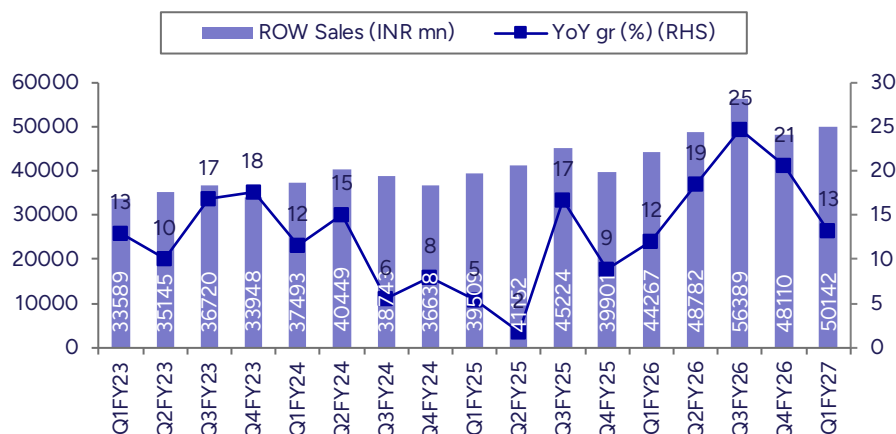
Source: Company, PL

**Exhibit 5: High base and low generic business impacted performance**



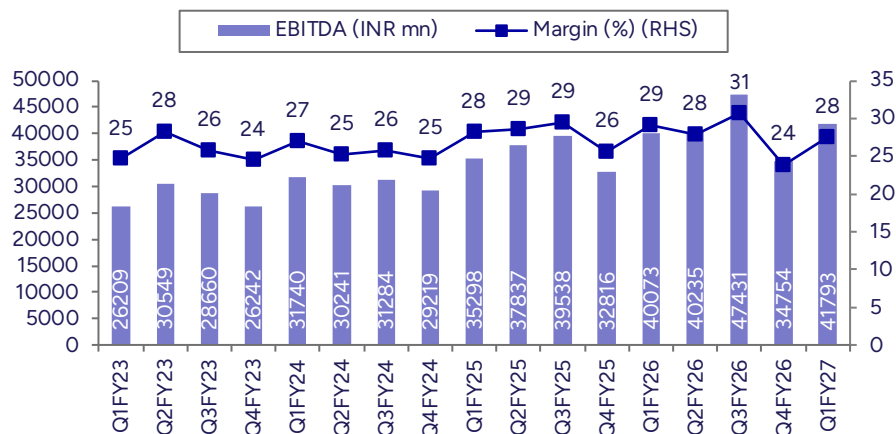
Source: PL, Company

**Exhibit 6: Innovative medicines support growth**



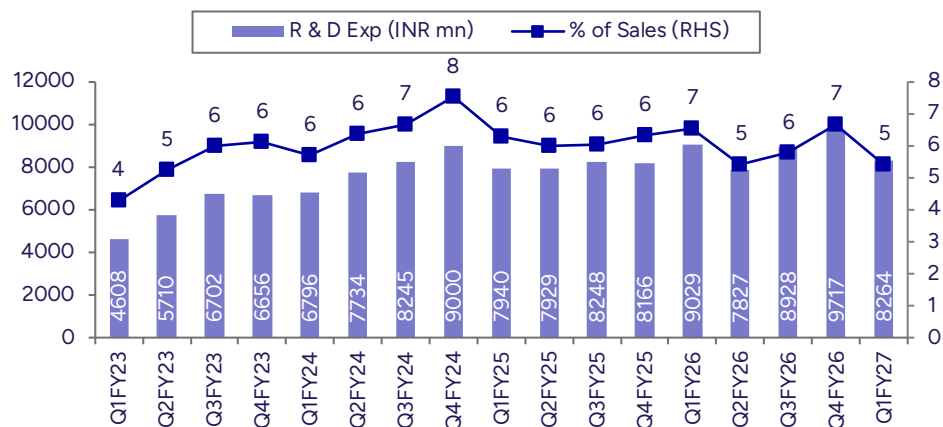
Source: Company, PL

**Exhibit 7: Lower R&D spend aids growth YoY**



Source: Company, PL

Exhibit 8: R&D spend at ~5% of revenues



Source: Company, PL

Exhibit 9: Proforma financials of combined entity

| FY28- USD Mn     | SUNP     | Organon | Combined |
|------------------|----------|---------|----------|
| Revenue          | 7,783    | 6,216   | 13,999   |
| Adj EBIDTA       | 2,306    | 1,907   | 4,213    |
| OPM (%)          | 30       | 31      | 30       |
| Depreciation     | 348      | 360     | 708      |
| Interest cost    | 39       | 400     | 439      |
| Other income     | 50       | 20      | 70       |
| PBT              | 1,968    | 1,167   | 3,135    |
| Tax              | 492      | 350     | 842      |
| PAT- USD Mn      | 1,476    | 817     | 2,293    |
| PAT- Rs Mn       | 1,32,827 | 73,521  | 2,06,348 |
| No of shares- Mn | 2,399    |         | 2,399    |
| EPS              |          |         | 86       |

Source: Company, PL

Note: Assumed flat revenue growth for Organon over CY25-27E. USD/INR = Rs 94. Synergy benefits are excluded

## Financials

### Income Statement (INR mn)

| Y/e Mar                       | FY25           | FY26           | FY27E          | FY28E          |
|-------------------------------|----------------|----------------|----------------|----------------|
| Net Revenues                  | 525,784        | 584,901        | 657,324        | 731,648        |
| YoY gr. (%)                   | 8.4            | 11.2           | 12.4           | 11.3           |
| Cost of Goods Sold            | 107,474        | 115,437        | 127,733        | 141,836        |
| Gross Profit                  | 418,311        | 469,464        | 529,590        | 589,812        |
| Margin (%)                    | 79.6           | 80.3           | 80.6           | 80.6           |
| Employee Cost                 | 99,731         | 114,189        | 127,891        | 140,680        |
| Other Expenses                | 167,718        | 190,083        | 212,391        | 232,415        |
| <b>EBITDA</b>                 | <b>150,862</b> | <b>165,193</b> | <b>189,308</b> | <b>216,717</b> |
| YoY gr. (%)                   | 16.2           | 9.5            | 14.6           | 14.5           |
| Margin (%)                    | 28.7           | 28.2           | 28.8           | 29.6           |
| Depreciation and Amortization | 25,754         | 29,379         | 30,764         | 32,743         |
| <b>EBIT</b>                   | <b>125,108</b> | <b>135,814</b> | <b>158,544</b> | <b>183,975</b> |
| Margin (%)                    | 23.8           | 23.2           | 24.1           | 25.1           |
| Net Interest                  | 2,314          | 3,389          | 3,500          | 3,700          |
| Other Income                  | 19,650         | 19,717         | 23,602         | 25,902         |
| <b>Profit Before Tax</b>      | <b>142,445</b> | <b>152,142</b> | <b>178,646</b> | <b>206,177</b> |
| Margin (%)                    | 27.1           | 26.0           | 27.2           | 28.2           |
| Total Tax                     | 23,946         | 36,602         | 44,662         | 51,544         |
| Effective Tax Rate (%)        | 16.8           | 24.1           | 25.0           | 25.0           |
| <b>Profit After Tax</b>       | <b>118,499</b> | <b>115,540</b> | <b>133,985</b> | <b>154,632</b> |
| Minority Interest             | 357            | 292            | 350            | 350            |
| Share Profit from Associate   | (154)          | (559)          | (300)          | (300)          |
| <b>Adjusted PAT</b>           | <b>109,290</b> | <b>117,870</b> | <b>133,335</b> | <b>153,982</b> |
| YoY gr. (%)                   | 14.1           | 7.9            | 13.1           | 15.5           |
| Margin (%)                    | 20.8           | 20.2           | 20.3           | 21.0           |
| Extra Ord. Income / (Exp)     | 8,698          | (3,181)        | -              | -              |
| <b>Reported PAT</b>           | <b>117,988</b> | <b>114,689</b> | <b>133,335</b> | <b>153,982</b> |
| YoY gr. (%)                   | 17.6           | (2.8)          | 16.3           | 15.5           |
| Margin (%)                    | 22.4           | 19.6           | 20.3           | 21.0           |
| Other Comprehensive Income    | -              | -              | -              | -              |
| Total Comprehensive Income    | 117,988        | 114,689        | 133,335        | 153,982        |
| <b>Equity Shares O/s (mn)</b> | <b>2,399</b>   | <b>2,399</b>   | <b>2,399</b>   | <b>2,399</b>   |
| <b>EPS (INR)</b>              | <b>49.2</b>    | <b>47.8</b>    | <b>55.6</b>    | <b>64.2</b>    |

Source: Company, PL

### Balance Sheet (INR mn)

| Y/e Mar                               | FY25           | FY26             | FY27E            | FY28E            |
|---------------------------------------|----------------|------------------|------------------|------------------|
| <b>Non-Current Assets</b>             |                |                  |                  |                  |
| <b>Gross Block</b>                    | <b>428,449</b> | <b>513,866</b>   | <b>548,866</b>   | <b>583,866</b>   |
| Tangibles                             | 278,994        | 334,615          | 357,406          | 380,197          |
| Intangibles                           | 149,455        | 179,251          | 191,460          | 203,669          |
| <b>Acc: Dep / Amortization</b>        | <b>237,884</b> | <b>267,263</b>   | <b>298,026</b>   | <b>330,769</b>   |
| Tangibles                             | 162,479        | 182,545          | 203,557          | 225,921          |
| Intangibles                           | 75,405         | 84,718           | 94,470           | 104,848          |
| <b>Net Fixed Assets</b>               | <b>190,565</b> | <b>246,603</b>   | <b>250,839</b>   | <b>253,096</b>   |
| Tangibles                             | 116,515        | 152,070          | 153,849          | 154,276          |
| Intangibles                           | 74,050         | 94,533           | 96,990           | 98,820           |
| Capital Work In Progress              | 12,343         | 13,807           | 13,807           | 13,807           |
| Goodwill                              | 89,394         | 98,331           | 98,331           | 98,331           |
| Non-Current Investments               | 183,538        | 247,225          | 247,225          | 247,225          |
| Net Deferred Tax Assets               | 42,151         | 36,684           | 36,684           | 36,684           |
| Other Non-Current Assets              | -              | -                | -                | -                |
| <b>Current Assets</b>                 |                |                  |                  |                  |
| Investments                           | -              | -                | -                | -                |
| Inventories                           | 102,433        | 114,929          | 130,865          | 145,670          |
| Trade Receivables                     | 130,461        | 155,097          | 163,581          | 182,087          |
| Cash & Bank Balance                   | 113,316        | 116,031          | 182,553          | 263,772          |
| Other Current Assets                  | 54,368         | 54,821           | 54,821           | 54,821           |
| <b>Total Assets</b>                   | <b>876,930</b> | <b>1,047,388</b> | <b>1,142,620</b> | <b>1,259,468</b> |
| <b>Equity</b>                         |                |                  |                  |                  |
| Equity Share Capital                  | 2,399          | 2,399            | 2,399            | 2,399            |
| Other Equity                          | 719,781        | 833,302          | 916,104          | 1,019,554        |
| <b>Total Network</b>                  | <b>722,180</b> | <b>835,701</b>   | <b>918,503</b>   | <b>1,021,953</b> |
| <b>Non-Current Liabilities</b>        |                |                  |                  |                  |
| Long Term Borrowings                  | 25             | 313              | 313              | 313              |
| Provisions                            | -              | -                | -                | -                |
| Other Non Current Liabilities         | -              | -                | -                | -                |
| <b>Current Liabilities</b>            |                |                  |                  |                  |
| ST Debt / Current of LT Debt          | 18,671         | 40,504           | 40,504           | 40,504           |
| Trade Payables                        | 61,843         | 73,338           | 81,790           | 91,043           |
| Other Current Liabilities             | 113,682        | 131,121          | 134,448          | 137,943          |
| <b>Total Equity &amp; Liabilities</b> | <b>876,930</b> | <b>1,047,388</b> | <b>1,142,620</b> | <b>1,259,468</b> |

Source: Company, PL

## Cash Flow (INR mn)

| Y/e Mar                              | FY25             | FY26            | FY27E           | FY28E           |
|--------------------------------------|------------------|-----------------|-----------------|-----------------|
| PBT                                  | 142,445          | 152,142         | 178,646         | 206,177         |
| Add. Depreciation                    | 25,754           | 29,379          | 30,764          | 32,743          |
| Add. Interest                        | 2,314            | 3,389           | 3,500           | 3,700           |
| Less Financial Other Income          | 19,650           | 19,717          | 23,602          | 25,902          |
| Add. Other                           | (21,787)         | (24,902)        | -               | -               |
| Op. Profit before WC Changes         | 148,725          | 160,008         | 212,910         | 242,619         |
| Net Changes-WC                       | (3,236)          | (12,678)        | (12,694)        | (20,623)        |
| Direct Tax                           | (4,768)          | (23,139)        | (44,662)        | (51,544)        |
| <b>Net Cash from Op. Activities</b>  | <b>140,721</b>   | <b>124,191</b>  | <b>155,555</b>  | <b>170,452</b>  |
| Capital Expenditures                 | (24,014)         | (70,145)        | (35,000)        | (35,000)        |
| Interest / Dividend Income           | -                | -               | -               | -               |
| Others                               | -                | -               | -               | -               |
| <b>Net Cash from Inv. Activities</b> | <b>(24,014)</b>  | <b>(70,145)</b> | <b>(35,000)</b> | <b>(35,000)</b> |
| Issue of Share Cap. / Premium        | (28,999)         | (38)            | -               | -               |
| Debt Changes                         | (11,167)         | 16,406          | -               | -               |
| Dividend Paid                        | (36,140)         | (39,339)        | (50,532)        | (50,532)        |
| Interest Paid                        | (2,314)          | (3,389)         | (3,500)         | (3,700)         |
| Others                               | (29,979)         | (24,971)        | -               | -               |
| <b>Net Cash from Fin. Activities</b> | <b>(108,597)</b> | <b>(51,331)</b> | <b>(54,032)</b> | <b>(54,232)</b> |
| <b>Net Change in Cash</b>            | <b>8,109</b>     | <b>2,715</b>    | <b>66,522</b>   | <b>81,219</b>   |
| Free Cash Flow                       | 119,435          | 88,097          | 120,555         | 135,452         |

Source: Company, PL

## Quarterly Financials (INR mn)

| Y/e Mar                           | Q2FY26         | Q3FY26         | Q4FY26         | Q1FY27         |
|-----------------------------------|----------------|----------------|----------------|----------------|
| <b>Net Revenues</b>               | <b>144,783</b> | <b>155,205</b> | <b>146,118</b> | <b>152,999</b> |
| YoY gr. (%)                       | 8.9            | 13.5           | 12.8           | 10.5           |
| Raw Material Expenses             | 29,827         | 29,451         | 28,011         | 29,632         |
| Gross Profit                      | 114,956        | 125,754        | 118,107        | 123,367        |
| Margin (%)                        | 79.4           | 81.0           | 80.8           | 80.6           |
| <b>EBITDA</b>                     | <b>40,966</b>  | <b>47,946</b>  | <b>35,275</b>  | <b>42,957</b>  |
| YoY gr. (%)                       | 7.5            | 14.4           | 3.0            | 5.5            |
| Margin (%)                        | 28.3           | 30.9           | 24.1           | 28.1           |
| Depreciation / Depletion          | 7,295          | 7,323          | 7,755          | 7,387          |
| <b>EBIT</b>                       | <b>33,671</b>  | <b>40,622</b>  | <b>27,520</b>  | <b>35,570</b>  |
| Margin (%)                        | 23.3           | 26.2           | 18.8           | 23.2           |
| Net Interest                      | 999            | 784            | 859            | 997            |
| Other Income                      | 4,699          | 5,788          | 4,585          | 7,236          |
| <b>Profit before Tax</b>          | <b>37,371</b>  | <b>45,627</b>  | <b>31,246</b>  | <b>41,809</b>  |
| Margin (%)                        | 25.8           | 29.4           | 21.4           | 27.3           |
| Total Tax                         | 10,305         | 8,261          | 8,276          | 11,880         |
| Effective Tax Rate (%)            | 27.6           | 18.1           | 26.5           | 28.4           |
| <b>Profit After Tax</b>           | <b>27,066</b>  | <b>37,367</b>  | <b>22,970</b>  | <b>29,929</b>  |
| Minority Interest                 | 191            | 323            | 97             | 160            |
| Share Profit from Associate       | -              | -              | -              | -              |
| <b>Adjusted PAT</b>               | <b>31,180</b>  | <b>33,688</b>  | <b>27,140</b>  | <b>28,948</b>  |
| YoY gr. (%)                       | 2.6            | 16.0           | 26.2           | 27.0           |
| Margin (%)                        | 21.5           | 21.7           | 18.6           | 18.9           |
| Extra Ord. Income / (Exp)         | (4,305)        | 3,356          | (4,268)        | 821            |
| <b>Reported PAT</b>               | <b>26,875</b>  | <b>37,044</b>  | <b>22,873</b>  | <b>29,769</b>  |
| YoY gr. (%)                       | (7.7)          | 8.9            | (12.0)         | 7.6            |
| Margin (%)                        | 18.6           | 23.9           | 15.7           | 19.5           |
| Other Comprehensive Income        | -              | -              | -              | -              |
| <b>Total Comprehensive Income</b> | <b>26,875</b>  | <b>37,044</b>  | <b>22,873</b>  | <b>29,769</b>  |
| Avg. Shares O/s (mn)              | 2,399          | 2,399          | 2,399          | 2,399          |
| <b>EPS (INR)</b>                  | <b>11.2</b>    | <b>15.4</b>    | <b>9.5</b>     | <b>12.4</b>    |

Source: Company, PL

## Key Financial Metrics

| Y/e Mar                    | FY25  | FY26   | FY27E | FY28E |
|----------------------------|-------|--------|-------|-------|
| <b>Per Share (INR)</b>     |       |        |       |       |
| EPS                        | 49.2  | 47.8   | 55.6  | 64.2  |
| CEPS                       | 56.3  | 61.4   | 68.4  | 77.8  |
| BVPS                       | 301.0 | 348.3  | 382.8 | 425.9 |
| FCF                        | 49.8  | 36.7   | 50.2  | 56.5  |
| DPS                        | 18.7  | 18.7   | 21.1  | 21.1  |
| <b>Return Ratio (%)</b>    |       |        |       |       |
| RoCE                       | 17.8  | 16.8   | 17.3  | 18.2  |
| ROIC                       | 16.4  | 14.6   | 16.5  | 18.5  |
| RoE                        | 16.1  | 15.1   | 15.2  | 15.9  |
| <b>Balance Sheet</b>       |       |        |       |       |
| Net Debt : Equity (x)      | -     | -      | -     | -     |
| Net Working Capital (Days) | 119   | 123    | 118   | 118   |
| <b>Valuation (x)</b>       |       |        |       |       |
| PER                        | 40.4  | 41.6   | 35.8  | 31.0  |
| P/B                        | 6.6   | 5.7    | 5.1   | 4.6   |
| P/CEPS                     | 35.3  | 32.4   | 29.1  | 25.5  |
| EV/EBITDA                  | 31.0  | 28.4   | 24.4  | 21.0  |
| EV/Sales                   | 8.9   | 8.0    | 7.0   | 6.2   |
| Dividend Yield (%)         | 0.9   | 0.9    | 1.0   | 1.0   |
| FCFF Yield (%)             | 2.5   | 1.8    | 2.5   | 2.8   |
| PEG Ratio                  | 2.3   | (14.9) | 2.2   | 2.0   |

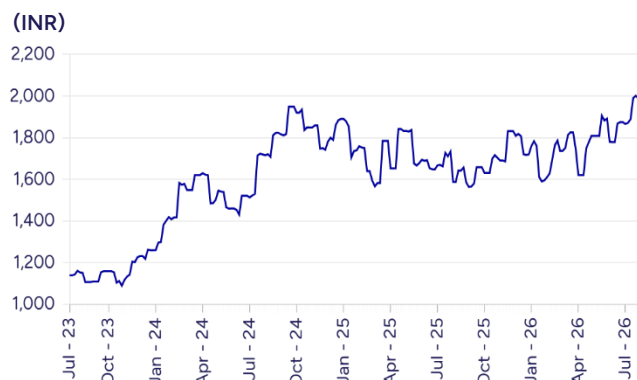
Source: Company, PL

## Key Operating Metrics

| Y/e Mar            | FY25    | FY26    | FY27E   | FY28E   |
|--------------------|---------|---------|---------|---------|
| India Formulations | 169,230 | 192,904 | 219,910 | 246,299 |
| US Formulations    | 162,403 | 168,242 | 187,183 | 205,473 |
| ROW Formulations   | 165,786 | 197,549 | 222,111 | 249,733 |
| APIs               | 21,292  | 21,853  | 23,382  | 25,019  |

Source: Company, PL



**Price Chart**

**Recommendation History**

| No. | Date      | Rating | TP (INR) | Share Price (INR) |
|-----|-----------|--------|----------|-------------------|
| 1   | 09-Jul-26 | BUY    | 2070     | 1888              |
| 2   | 25-May-26 | Buy    | 2070     | 1845              |
| 3   | 28-Apr-26 | BUY    | 1900     | 1734              |
| 4   | 09-Apr-26 | BUY    | 1900     | 1715              |
| 5   | 01-Feb-26 | BUY    | 1900     | 1595              |
| 6   | 08-Jan-26 | BUY    | 1875     | 1783              |
| 7   | 06-Nov-25 | BUY    | 1875     | 1703              |
| 8   | 08-Oct-25 | BUY    | 1875     | 1653              |
| 9   | 01-Aug-25 | BUY    | 1875     | 1707              |
| 10  | 08-Jul-25 | BUY    | 2000     | 1680              |

**Analyst Coverage Universe**

| Sr. No. | Company Name                          | Rating     | TP (INR) | Share Price (INR) |
|---------|---------------------------------------|------------|----------|-------------------|
| 1       | Ajanta Pharma                         | BUY        | 3730     | 3436              |
| 2       | Anthem Biosciences                    | Buy        | 850      | 779               |
| 3       | Apollo Hospitals Enterprise           | BUY        | 9350     | 8754              |
| 4       | Aster DM Quality Care                 | BUY        | 800      | 780               |
| 5       | Aurobindo Pharma                      | HOLD       | 1400     | 1557              |
| 6       | Brigade Enterprises                   | BUY        | 785      | 503               |
| 7       | Cipla                                 | Accumulate | 1450     | 1393              |
| 8       | Divi's Laboratories                   | Accumulate | 6900     | 6755              |
| 9       | Dr. Reddy's Laboratories              | Accumulate | 1300     | 1183              |
| 10      | Eris Lifesciences                     | BUY        | 1700     | 1425              |
| 11      | Fortis Healthcare                     | BUY        | 1120     | 944               |
| 12      | Global Health                         | BUY        | 1600     | 1406              |
| 13      | HealthCare Global Enterprises         | BUY        | 820      | 635               |
| 14      | Indoco Remedies                       | Hold       | 325      | 225               |
| 15      | Ipca Laboratories                     | Buy        | 1800     | 1762              |
| 16      | J.B. Chemicals & Pharmaceuticals      | Buy        | 2400     | 2135              |
| 17      | Jupiter Life Line Hospitals           | BUY        | 1600     | 1444              |
| 18      | Krishna Institute of Medical Sciences | BUY        | 800      | 806               |
| 19      | Lupin                                 | Accumulate | 2500     | 2459              |
| 20      | Max Healthcare Institute              | BUY        | 1175     | 1085              |
| 21      | Narayana Hrudayalaya                  | BUY        | 2250     | 1979              |
| 22      | Oberoi Realty                         | Accumulate | 2100     | 1883              |
| 23      | Prestige Estates Projects             | BUY        | 1800     | 1595              |
| 24      | Rainbow Children's Medicare           | BUY        | 1700     | 1431              |
| 25      | Sun Pharmaceutical Industries         | BUY        | 2070     | 1888              |
| 26      | Sunteck Realty                        | BUY        | 520      | 291               |
| 27      | Torrent Pharmaceuticals               | BUY        | 5500     | 4872              |
| 28      | Zydus Lifesciences                    | Accumulate | 1080     | 1148              |

**PL's Recommendation Nomenclature (Absolute Performance)**

|                   |                                   |
|-------------------|-----------------------------------|
| BUY               | : > 15%                           |
| Accumulate        | : 5% to 15%                       |
| Hold              | : +5% to -5%                      |
| Reduce            | : -5% to -15%                     |
| Sell              | : < -15%                          |
| Not Rated (NR)    | : No specific call on the stock   |
| Under Review (UR) | : Rating likely to change shortly |

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