

# Tata Steel (TATA IN)

Rating: ACCUMULATE | CMP: Rs197 | TP: Rs226

February 7, 2026

## Q3FY26 Result Update

Change in Estimates |  Target |  Reco

### Change in Estimates

Rating	Current		Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	ACCUMULATE	ACCUMULATE		
Target Price	226	204		
Sales (Rs. m)	2,792	2,998	2,730	2,967
% Chng.	2.3	1.1		
EBITDA (Rs. m)	428	480	448	485
% Chng.	(4.4)	(1.0)		
EPS (Rs.)	14.2	16.5	16.3	17.7
% Chng.	(12.4)	(7.0)		

### Key Financials - Consolidated

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. bn)	2,185	2,457	2,792	2,998
EBITDA (Rs. bn)	253	349	428	480
Margin (%)	11.6	14.2	15.3	16.0
PAT (Rs. bn)	37	123	178	205
EPS (Rs.)	3.0	9.8	14.2	16.5
Gr. (%)	24.9	229.2	44.7	15.5
DPS (Rs.)	3.6	4.0	4.4	4.8
Yield (%)	1.8	2.0	2.2	2.5
RoE (%)	4.1	12.9	16.9	17.3
RoCE (%)	8.4	12.6	16.0	17.6
EV/Sales (x)	1.5	1.3	1.1	1.0
EV/EBITDA (x)	12.8	9.2	7.3	6.4
PE (x)	65.9	20.0	13.8	12.0
P/BV (x)	2.7	2.5	2.2	1.9

### Key Data

	TISC.BO   TATA IN
52-W High / Low	Rs.203 / Rs.124
Sensex / Nifty	83,580 / 25,694
Market Cap	Rs.2,460bn/ \$ 27,134m
Shares Outstanding	12,484m
3M Avg. Daily Value	Rs.5144.63m

### Shareholding Pattern (%)

Promoter's	33.19
Foreign	17.96
Domestic Institution	27.16
Public & Others	21.69
Promoter Pledge (Rs bn)	-

### Stock Performance (%)

	1M	6M	12M
Absolute	5.8	24.2	48.7
Relative	7.7	19.7	38.9

**Tushar Chaudhari**

tusharchaudhari@plindia.com | 91-22-663222391

**Satyam Kesarwani**

satyamkesarwani@plindia.com | 91-22-66322218

**Pranav Iyer**

pranaviyer@plindia.com | 91-22-66322539

## TSI to remain strong; EU/UK safeguards to aid

### Quick Pointers:

- Cost and efficiency program has delivered savings of ~Rs86bn in 9MFY26
- In Q4, NSR improvement of Rs2,300/t, incremental volumes ~0.5mt QoQ, coking coal consumption costs increase of ~USD15/t expected

**Tata Steel (TATA)** reported a strong operating performance at TSI (India), offsetting weaker TSE performance. TSI EBITDA grew 27% YoY on robust 14% volume growth, which helped cushion the sequential decline in steel prices. Rising coking coal prices (up USD4/t) and a sharp decline in realizations of ~Rs2,100/t limited EBITDA/t at Rs12,800 (PLe Rs12,910). TSE EBITDA loss at USD10 was mainly due to weak pricing/demand at TSUK and lower volumes at TSN. With current TRQ system of EU safeguard expiring in Jun'26, import quotas would reduce by ~50% along with doubling of tariff rate (50% for imports exceeding quota). This along with CBAM implementation is taking European steel prices higher and companies have already raised April delivery prices. This would benefit TSN over CY26 and management indicated that a spread expansion of GBP100/t would bring the TSUK unit to breakeven.

**Key things to watch out for:** a) spot spread movement along with coking coal, b) measures taken by UK govt for safeguarding steel industry, c) ramping up of Ludhiana EAF and finishing mills, d) EC and commencement of NINL/ Hilsarna expansion as H2FY28 can face capacity constraint, e) development on CBAM & prices. We cut our EBITDA estimates by 4%/1% on higher coking coal assumption and lower TSUK EBITDA and expect EBITDA CAGR of 24% over FY25-28E on the back of strong domestic pricing. At CMP, the stock is trading at 7.3x/6.4x EV of FY27/28E EBITDA. We roll forward to Mar'28 and maintain 'Accumulate' rating with revised TP of Rs226 valuing at higher 7.5x EV/TSI EBITDA multiple as TSI would benefit on higher prices along with strong domestic demand, structural cost transformation initiatives and higher European prices would aid faster TSE breakeven. Accumulate.

**Strong volume growth negates pricing pressure:** TSI sales volumes rose 14.2% YoY to 6.04mt (~9% QoQ) in a seasonally strong quarter. Average realization declined ~5.7% QoQ to Rs58,905/t (-5% YoY; PLe Rs60,674/t), reflecting the continued fall in steel prices since Jun'25. Revenue increased ~9% YoY to Rs355.78bn. Export volumes surged ~87% QoQ to 0.60mt (up 28% YoY; ~10% of total volumes). In the domestic market, retail, engineering goods, and infrastructure segments were flat QoQ, while auto volumes grew 17% QoQ to 1.4mtpa. Continuous Galvanizing Line at KPO-II (CGL #1) received grade approvals from marquee OEMs, with supplies initiated within two months of commissioning. Raw material costs rose 0.8% sequentially. Other expenses/t declined by 2% YoY driving EBUTDA/t at Rs12,800.

**TSE EBITDA under pressure on lower volumes across units:** TSUK's EBITDA loss widened QoQ to GBP120/t (GBP-114/t in Q2) due to moderation in volumes QoQ. Volumes declined 9% QoQ to 0.52mt, while NSR was slightly higher at ~2% QoQ

to GBP898/t. Raw material costs fell sequentially on lower purchases of substrate during the quarter. The change in inventory was driven by higher inventory drawdown in the period. At Tata Steel Netherlands (TSN), both sales volumes and realizations declined QoQ - volumes were down 9% to 1.4mt, while realizations fell 3% to GBP844/t. EBITDA/t decreased to GBP34/t from GBP51/t QoQ, primarily due to higher employee costs and lower volumes.

### Conference call highlights:

#### Financial performance

- Q3 free cash flow stood at Rs70.54bn despite elevated capex of Rs32.90bn, with operating cash flow of Rs103bn.
- Net debt declined by Rs 52.06bn QoQ to Rs 818.34bn. Net debt/EBITDA improved to 2.59x, within management's target of 3x. The guided range for the same is 2.6-3.2x depending on the steel cycle.
- Cost and efficiency program has delivered savings of ~Rs86bn since the beginning of the FY with 93% compliance to 9MFY26 plan.

#### TSI

- Realizations declined Rs2,100/t QoQ in Q3 (vs earlier guidance of Rs1,500/t), due to continued fall in soft steel prices in Oct/Nov. While coking coal consumption costs in Q3 were higher USD4/t.
- TATA expects sequential NSR improvement of ~Rs2,300/t in Q4 driven by price recovery, better mix, and higher volumes. Coking coal costs are also on the rise and TATA expects coking coal costs on consumption basis to increase by USD15/t and ~USD7/t in Q4FY26 and Q1FY27 respectively. Volumes in Q4 would be ~0.5mt higher QoQ.
- Ramp-up of the combi mill, galvanizing, and downstream facilities, with no scheduled BF realignment in FY27, Ludhiana EAF commissioning by mid-Mar'26 to drive volumes. Automotive contract revisions in Q1FY27 are expected to drive price benefits and structurally improve product mix towards higher galvanised, colour-coated, and VASP, supporting improved profitability in FY27E.
- Legacy cost burden remains concentrated at Jamshedpur; newer sites (KPO, Meramandali) operate on structurally lower cost bases. TATA is taking efforts to control legacy costs too.

#### TSE

- **Tata Steel Netherlands (TSN):** Realizations to decline ~EUR30-33/t QoQ in Q4 due to packaging contract resets post US tariffs.
- Drop in realizations at TSN is expected to be partially offset by cost takeouts. Q4 volumes guided ~400kt higher QoQ, supporting margin expansion.
- Steel pricing in Europe is expected to shift closer to US steel prices due to CBAM and new safeguard measures.

- Quota in the EU is expected to decline ~50% while tariff rate to double from c.25 to 50% post Jun'26. Imports are expected to halve from 30mt to 15mt. Europe demand is stable at ~113mtpa for the last 4 years.
- Mgmt. expects CBAM costs to be largely passed through, acting more as a reimbursement than hit on the margins.
- **Tata Steel UK (TSUK):** In Q4 NSR is expected to be GBP5/t higher.
- Mgmt. highlighted that ~GBP100/t spread expansion from current levels is required to achieve profitability.
- Mgmt. clarified that UK EAF transition remains on track, with no economic benefit in delaying conversion given structurally superior cost competitiveness vs BF operations.
- UK safeguards are under active government review, with strong industry alignment toward quota harmonization with EU policies.

## Capex

- Received in-principle board approval in Dec'25 for 4.8mtpa expansion at NINL; strategic complex for long products expansion.
- Hot trial of mill started at the 0.75mtpa EAF in Ludhiana. Facility to be commissioned in 1QFY27.
- Plan to setup 2.5mtpa thin slab caster and rolling facility at TSM.
- Partnership with LEML: to develop greenfield capacity of 6mtpa in Maharashtra and develop new iron ore hub in Gadchiroli.
- 2.2mtpa CRM complex at KPO, CAL and CGL#1 ramping up well.
- Expansion of tubes capacity from 1.5 to 4mtpa via asset light model and focus on product enrichment.
- Tinplate Phase 1 expansion from 0.4mtpa to 0.7mtpa at Jamshedpur is underway and final capacity to be 1mtpa.
- CRGO steel plant is under planning, most likely to be located at Jamshedpur.
- Structural demand opportunities emerging from data centers, infrastructure, and industrial sectors.
- Hilsarna technology remains Tata Steel IP, with active global interest including discussions with Nucor.

**Exhibit 1: Q2FY26 Consolidated Result Overview**

Y/e March (Rs bn)	Q3FY26	Q3FY25	YoY gr. (%)	Q3FY26E	% Var.	Q2FY26	QoQ gr. (%)	9MFY26	9MFY25	YoY gr. (%)
<b>Net Sales</b>	<b>570.0</b>	<b>536.5</b>	<b>6.3</b>	<b>597.0</b>	<b>(4.5)</b>	<b>586.9</b>	<b>(2.9)</b>	<b>1,688.7</b>	<b>1,623.2</b>	<b>4.0</b>
Raw Material	224.4	239.3	(6.2)	256.1	(12.4)	244.3	(8.1)	674.5	703.0	(4.1)
<b>% of Net Sales</b>	<b>39.4</b>	<b>44.6</b>		<b>42.9</b>		<b>41.6</b>		<b>39.9</b>	<b>43.3</b>	
Staff Costs	63.5	60.7	4.6	64.8	(1.9)	63.5	0.1	193.0	188.7	2.3
<b>% of Net Sales</b>	<b>11.1</b>	<b>11.3</b>		<b>10.9</b>		<b>10.8</b>		<b>11.4</b>	<b>11.6</b>	
Other Expenses	200.1	191.5	4.5	194.0	3.1	190.2	5.2	576.0	562.4	2.4
<b>% of Net Sales</b>	<b>35.1</b>	<b>35.7</b>		<b>32.5</b>		<b>32.4</b>		<b>34.1</b>	<b>34.6</b>	
Total Expenditure	488.0	491.6	(0.7)	514.9	(5.2)	497.9	(2.0)	1,443.5	1,454	(0.7)
<b>EBITDA</b>	<b>82.0</b>	<b>44.9</b>	<b>82.6</b>	<b>82.2</b>	<b>(0.2)</b>	<b>89.0</b>	<b>(7.8)</b>	<b>245.2</b>	<b>169.3</b>	<b>44.9</b>
<b>Margin (%)</b>	<b>14.4</b>	<b>8.4</b>		<b>13.8</b>		<b>15.2</b>		<b>14.5</b>	<b>10.4</b>	
Depreciation	30.5	25.7	18.7	29.4	3.7	28.9	5.4	86.9	77.0	12.8
Other income	5.0	2.2	126.7	3.2	57.2	3.6	37.8	11.5	10.8	6.8
<b>EBIT</b>	<b>56.5</b>	<b>21.4</b>	<b>163.8</b>	<b>56.0</b>	<b>1.0</b>	<b>63.7</b>	<b>(11.2)</b>	<b>169.9</b>	<b>103.0</b>	<b>64.9</b>
Interest	17.5	18.0	(3.1)	22.3	(21.5)	17.7	(1.6)	53.7	55.5	(3.2)
<b>PBT</b>	<b>39.0</b>	<b>3.4</b>	<b>1,054</b>	<b>33.7</b>	<b>15.9</b>	<b>45.9</b>	<b>(15.0)</b>	<b>116.2</b>	<b>47.5</b>	<b>144.4</b>
Extraordinary income/(expense)	(1.4)	12.9	NA	-	NA	(4.2)	NA	(5.5)	13.5	NA
<b>PBT (After EO)</b>	<b>37.6</b>	<b>16.3</b>	<b>132</b>	<b>33.7</b>	<b>12</b>	<b>41.7</b>	<b>(9.8)</b>	<b>110.6</b>	<b>61.0</b>	<b>81.4</b>
Tax	11.4	13.8	(17)	9.1	25	10.4	9.5	32.4	42.4	(23.6)
<b>% PBT</b>	<b>30.2</b>	<b>84.7</b>		<b>26.9</b>		<b>24.9</b>		<b>29.3</b>	<b>69.5</b>	
<b>Reported PAT</b>	<b>26.3</b>	<b>2.5</b>	<b>957</b>	<b>24.6</b>	<b>7</b>	<b>31.3</b>	<b>(16.2)</b>	<b>78.3</b>	<b>18.6</b>	<b>321.0</b>
Minority interest	0.4	(0.31)	NA	(0.2)	NA	0.81	NA	0.53	(1.47)	NA
Share of profit/(loss) of associates	1.0	0.5	NA	0.5	NA	0.5	NA	2.3	1.1	105.6
<b>Net Profit attributable to shareholders</b>	<b>26.9</b>	<b>3.3</b>	<b>723</b>	<b>25.3</b>	<b>6</b>	<b>31.0</b>	<b>(13.3)</b>	<b>80.1</b>	<b>21.2</b>	<b>277.8</b>
<b>Adjusted Net Profit attributable to shareholders</b>	<b>27.9</b>	<b>1.3</b>	<b>2,045</b>	<b>25.3</b>	<b>10</b>	<b>34.2</b>	<b>(18.5)</b>	<b>83.7</b>	<b>19.0</b>	<b>339.7</b>

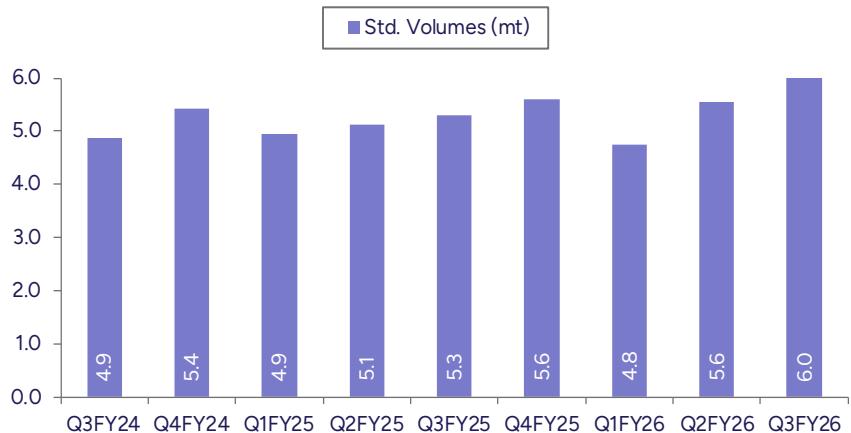
Source: Company, PL

**Exhibit 2: Operating Performance**

Y/e March	Q3FY26	Q3FY25	YoY gr. (%)	Q3FY26E	% Var.	Q2FY26	QoQ gr. (%)	9MFY26	9MFY25	YoY gr. (%)
<b>Indian Operations</b>										
Volume (mt)	6.0	5.3	14.2	6.0	-	5.6	8.8	16.3	15.3	6.5
Revenue (Rs bn)	355.8	327.6	8.6	366.5	(2.9)	346.8	2.6	1,012.7	981.2	3.2
EBITDA (Rs bn)	77.3	60.9	27.0	78.0	(0.8)	81.5	(5.1)	230.0	190.7	20.6
Realization (Rs/t)	58,905	61,929	(4.9)	60,674	(2.9)	62,486	(5.7)	61,978	63,963	(3.1)
EBITDA (Rs/t)	12,800	11,508	11.2	12,910	(0.8)	14,681	(12.8)	14,075	12,432	13.2
<b>Europe operations (TSUK +TSN)</b>										
Volume (mt)	1.9	2.1	(8.6)	1.9	-	2.1	(9.0)	6.1	6.4	(3.9)
Revenue (USD mn)	2,191.7	2,312.3	(5.2)	2,176.5	0.7	2,479.5	(11.6)	7,158.3	7,311.7	(2.1)
EBITDA (USD mn)	(19.3)	(87.1)	NA	(17.0)	NA	17.3	NA	14.3	(309.1)	NA
Realization/t (USD)	1,142	1,101	3.7	1,134	0.7	1,175	(2.9)	1,168	1,146	1.9
EBITDA/t (USD)	(10.0)	(41)	NA	(8.8)	NA	8.2	NA	2.3	(48)	NA

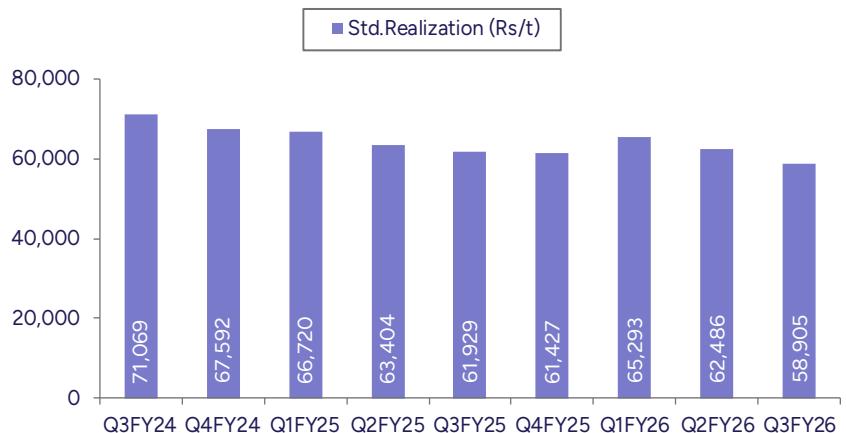
Source: Company, PL

**Exhibit 3: TSI vol. increased ~14% YoY in seasonally strong quarter**



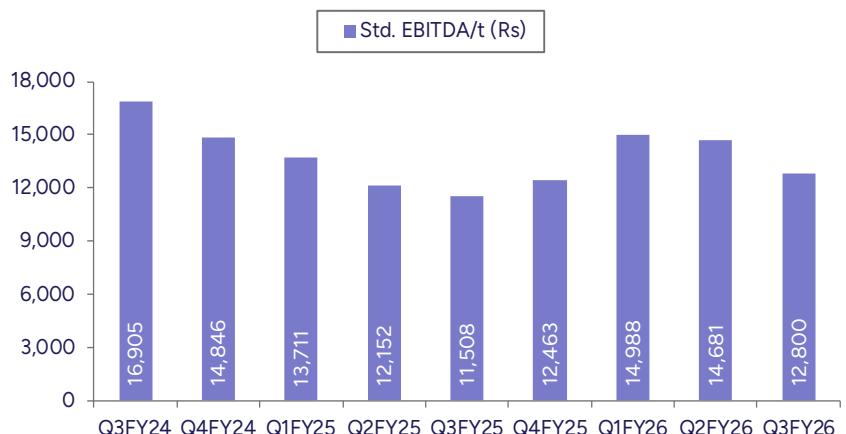
Source: Company, PL

**Exhibit 4: TSI realization fell 5.7% QoQ amid continued steel price decline**



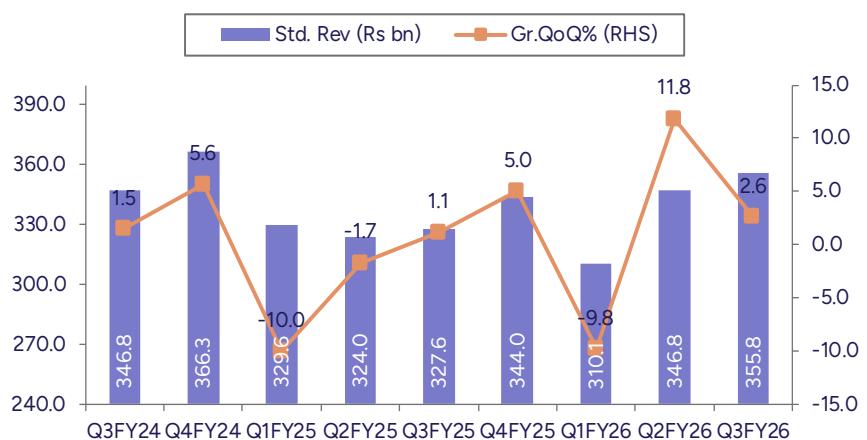
Source: Company, PL

**Exhibit 5: TSI EBITDA/t increased 11% YoY despite weak pricing**



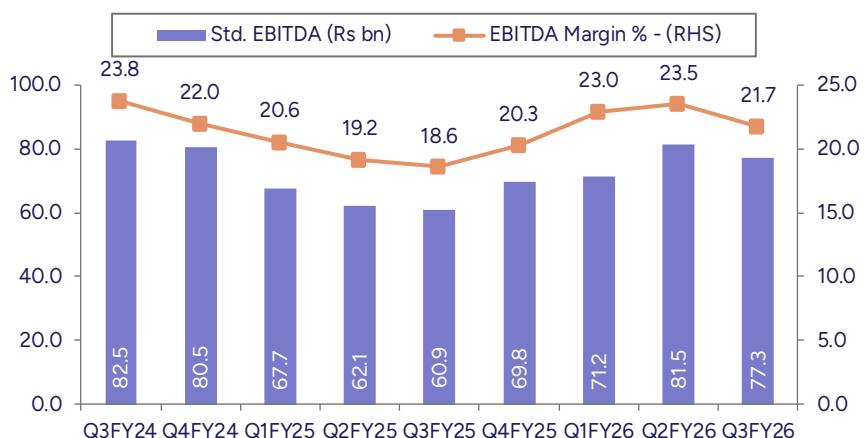
Source: Company, PL

**Exhibit 6: Std. revenue increased 9% YoY on higher volumes**



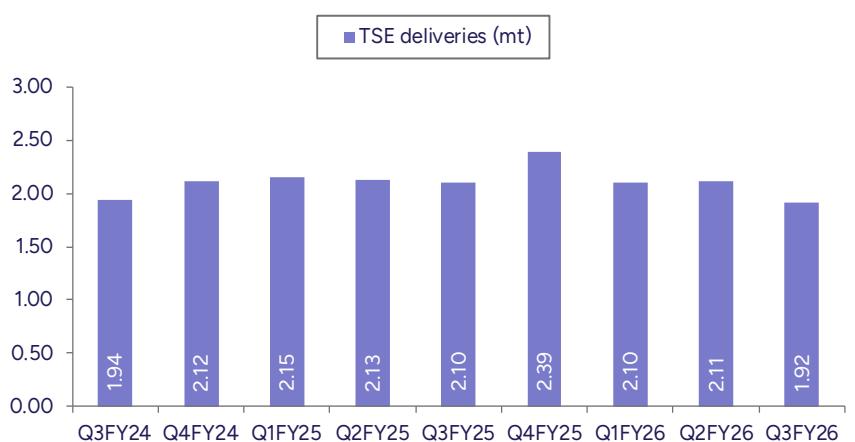
Source: Company, PL

**Exhibit 7: Margins declined in line with drop in steel prices**



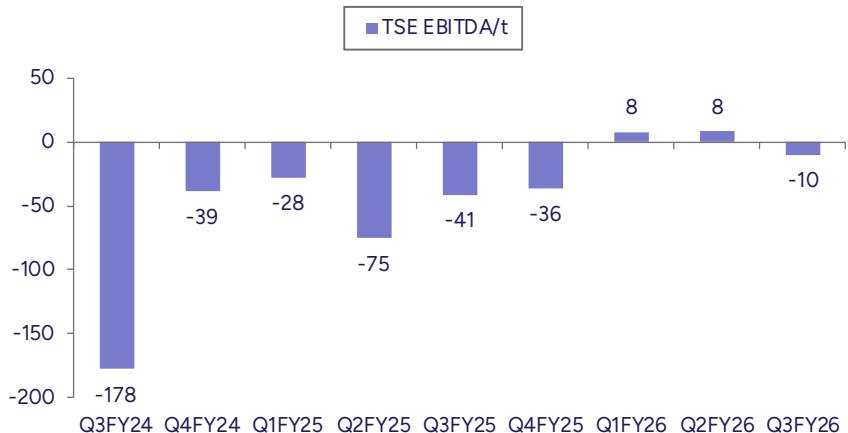
Source: Company, PL

**Exhibit 8: TSE volumes were weak across both the units as seasonally weak qtr**



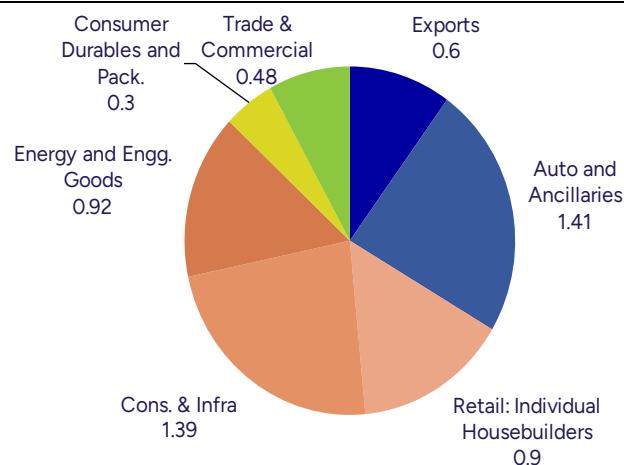
Source: Company, PL

**Exhibit 9: TSE EBITDA loss due to poor show at TSN and TSUK (USD/t)**



Source: Company, PL

**Exhibit 10: TSI: End use sectors snapshot for Q3FY26**



Source: Company, PL

**Exhibit 11: Valuation Summary**

Figures in Rs bn	EV/EBITDA (Mar-28E)	EBITDA (Rs bn)	Value (Rs bn)
Indian operations	7.5	394	2,955
Other domestic operations	6.0	14	82
Tata steel Europe	6.0	64	384
South East Asean operations	5.0	8	41
<b>Total EV</b>			<b>3,462</b>
Debt			828
Cash			190
Net debt			638
<b>Shareholder's value</b>			<b>2,825</b>
<b>Value per share</b>			<b>226</b>

Source: PL

## Financials

### Income Statement (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
<b>Net Revenues</b>	<b>2,185</b>	<b>2,457</b>	<b>2,792</b>	<b>2,998</b>
YoY gr. (%)	(4.6)	12.4	13.7	7.4
Cost of Goods Sold	950	970	1,076	1,132
Gross Profit	1,235	1,487	1,717	1,867
Margin (%)	56.5	60.5	61.5	62.3
Employee Cost	249	262	294	313
Other Expenses	734	875	995	1,073
<b>EBITDA</b>	<b>253</b>	<b>349</b>	<b>428</b>	<b>480</b>
YoY gr. (%)	13.4	37.9	22.6	12.2
Margin (%)	11.6	14.2	15.3	16.0
Depreciation and Amortization	104	117	123	130
<b>EBIT</b>	<b>149</b>	<b>232</b>	<b>305</b>	<b>350</b>
Margin (%)	6.8	9.4	10.9	11.7
Net Interest	73	77	72	67
Other Income	15	14	15	-
<b>Profit Before Tax</b>	<b>82</b>	<b>162</b>	<b>248</b>	<b>283</b>
Margin (%)	3.8	6.6	8.9	9.4
Total Tax	52	47	73	81
Effective tax rate (%)	63.7	28.9	29.6	28.7
<b>Profit after tax</b>	<b>30</b>	<b>115</b>	<b>174</b>	<b>202</b>
Minority interest	(2)	0	-	-
Share Profit from Associate	2	3	3	4
<b>Adjusted PAT</b>	<b>37</b>	<b>123</b>	<b>178</b>	<b>205</b>
YoY gr. (%)	24.9	229.2	44.7	15.5
Margin (%)	1.7	5.0	6.4	6.8
Extra Ord. Income / (Exp)	(3)	(5)	-	-
<b>Reported PAT</b>	<b>34</b>	<b>118</b>	<b>178</b>	<b>205</b>
YoY gr. (%)	(177.1)	244.4	50.8	15.5
Margin (%)	1.6	4.8	6.4	6.8
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	34	118	178	205
<b>Equity Shares O/s (m)</b>	<b>12</b>	<b>12</b>	<b>12</b>	<b>12</b>
<b>EPS (Rs)</b>	<b>3.0</b>	<b>9.8</b>	<b>14.2</b>	<b>16.5</b>

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
<b>Non-Current Assets</b>				
<b>Gross Block</b>	<b>2,653</b>	<b>2,757</b>	<b>2,927</b>	<b>3,098</b>
Tangibles	2,653	2,757	2,927	3,098
Intangibles	-	-	-	-
<b>Acc: Dep / Amortization</b>	<b>1,204</b>	<b>1,320</b>	<b>1,443</b>	<b>1,573</b>
Tangibles	1,204	1,320	1,443	1,573
Intangibles	-	-	-	-
<b>Net fixed assets</b>	<b>1,450</b>	<b>1,437</b>	<b>1,484</b>	<b>1,525</b>
Tangibles	1,450	1,437	1,484	1,525
Intangibles	-	-	-	-
Capital Work In Progress	425	470	470	470
Goodwill	60	60	60	60
Non-Current Investments	75	78	82	86
Net Deferred tax assets	(105)	(104)	(107)	(110)
Other Non-Current Assets	61	63	63	63
<b>Current Assets</b>				
Investments	4	4	4	4
Inventories	446	514	589	674
Trade receivables	53	67	77	99
Cash & Bank Balance	116	148	169	154
Other Current Assets	46	46	46	46
<b>Total Assets</b>	<b>2,794</b>	<b>2,940</b>	<b>3,094</b>	<b>3,231</b>
<b>Equity</b>				
Equity Share Capital	12	12	12	12
Other Equity	899	974	1,102	1,252
<b>Total Networth</b>	<b>912</b>	<b>987</b>	<b>1,114</b>	<b>1,265</b>
<b>Non-Current Liabilities</b>				
Long Term borrowings	890	890	830	770
Provisions	58	58	58	58
Other non current liabilities	117	117	117	117
<b>Current Liabilities</b>				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	342	382	432	454
Other current liabilities	315	346	381	402
<b>Total Equity &amp; Liabilities</b>	<b>2,794</b>	<b>2,940</b>	<b>3,094</b>	<b>3,231</b>

Source: Company Data, PL Research

**Cash Flow (Rs m)**

Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	84	169	248	283
Add. Depreciation	104	117	123	130
Add. Interest	73	77	72	67
Less Financial Other Income	15	14	15	-
Add. Other	(22)	(9)	(10)	-
Op. profit before WC changes	239	353	432	480
Net Changes-WC	22	(12)	0	(63)
Direct tax	(26)	(48)	(70)	(78)
<b>Net cash from Op. activities</b>	<b>235</b>	<b>293</b>	<b>362</b>	<b>339</b>
Capital expenditures	(144)	(149)	(169)	(172)
Interest / Dividend Income	5	9	10	-
Others	(3)	-	-	-
<b>Net Cash from Inv. activities</b>	<b>(142)</b>	<b>(140)</b>	<b>(159)</b>	<b>(172)</b>
Issue of share cap. / premium	-	-	-	-
Debt changes	53	-	(60)	(60)
Dividend paid	(45)	(45)	(50)	(55)
Interest paid	(81)	(77)	(72)	(67)
Others	3	-	-	-
<b>Net cash from Fin. activities</b>	<b>(70)</b>	<b>(122)</b>	<b>(182)</b>	<b>(182)</b>
<b>Net change in cash</b>	<b>23</b>	<b>32</b>	<b>21</b>	<b>(15)</b>
Free Cash Flow	78	144	192	167

Source: Company Data, PL Research

**Key Financial Metrics**

Y/e Mar	FY25	FY26E	FY27E	FY28E	
<b>Per Share(Rs)</b>					
EPS		3.0	9.8	14.2	16.5
CEPS		11.3	19.2	24.1	26.9
BVPS		73.1	79.1	89.3	101.4
FCF		6.3	11.5	15.4	13.4
DPS		3.6	4.0	4.4	4.8
<b>Return Ratio(%)</b>					
RoCE		8.4	12.6	16.0	17.6
ROIC		3.3	9.8	12.4	13.6
RoE		4.1	12.9	16.9	17.3
<b>Balance Sheet</b>					
Net Debt : Equity (x)		0.8	0.7	0.6	0.5
Net Working Capital (Days)		26	30	31	39
<b>Valuation(x)</b>					
PER		65.9	20.0	13.8	12.0
P/B		2.7	2.5	2.2	1.9
P/CEPS		11.3	19.2	24.1	26.9
EV/EBITDA		12.8	9.2	7.3	6.4
EV/Sales		1.5	1.3	1.1	1.0
Dividend Yield (%)		1.8	2.0	2.2	2.5

Source: Company Data, PL Research

**Quarterly Financials (Rs m)**

Y/e Mar	Q4FY25	Q1FY26	Q2FY26	Q3FY26
<b>Net Revenue</b>	<b>562</b>	<b>532</b>	<b>587</b>	<b>570</b>
YoY gr. (%)	(4.2)	(2.9)	8.9	6.3
Raw Material Expenses	247	206	244	224
Gross Profit	315	326	343	346
Margin (%)	56.1	61.3	58.4	60.6
<b>EBITDA</b>	<b>66</b>	<b>74</b>	<b>89</b>	<b>82</b>
YoY gr. (%)	(0.6)	11.0	55.0	82.6
Margin (%)	11.7	14.0	15.2	14.4
Depreciation / Depletion	27	27	29	30
<b>EBIT</b>	<b>38</b>	<b>47</b>	<b>60</b>	<b>52</b>
Margin (%)	6.8	8.8	10.2	9.0
Net Interest	18	19	18	17
Other Income	5	3	4	5
<b>Profit before Tax</b>	<b>21</b>	<b>30</b>	<b>42</b>	<b>38</b>
Margin (%)	3.8	5.6	7.1	6.6
Total Tax	10	11	10	11
Effective tax rate (%)	47.0	35.5	24.9	30.2
<b>Profit after Tax</b>	<b>11</b>	<b>19</b>	<b>31</b>	<b>26</b>
Minority interest	(1)	(1)	1	-
Share Profit from Associates	1	1	1	1
<b>Adjusted PAT</b>	<b>15</b>	<b>22</b>	<b>34</b>	<b>28</b>
YoY gr. (%)	91.9	98.6	399.8	2,045.4
Margin (%)	2.7	4.1	5.8	4.9
Extra Ord. Income / (Exp)	-	-	-	-
<b>Reported PAT</b>	<b>13</b>	<b>21</b>	<b>31</b>	<b>27</b>
YoY gr. (%)	112.7	116.5	272.2	723.1
Margin (%)	2.3	3.9	5.3	4.7
Other Comprehensive Income	-	-	-	-
<b>Total Comprehensive Income</b>	<b>13</b>	<b>21</b>	<b>31</b>	<b>27</b>
Avg. Shares O/s (m)	12	12	12	12
<b>EPS (Rs)</b>	<b>1.2</b>	<b>1.7</b>	<b>2.7</b>	<b>2.2</b>

Source: Company Data, PL Research

**Key Operating Metrics**

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales volume India (mt)	21	23	24	25
Real./t - India (Rs)	63,284	63,796	66,400	68,461
EBITDA/t- India (Rs)	13,307	14,212	15,194	15,604
Sales volume TSE (mt)	9	9	10	10
Real./t-TSE (USD)	1,104	1,141	1,171	1,201
EBITDA/Tonne-TSE (USD)	(45)	7	40	70

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	09-Jan-26	Accumulate	204	180
2	12-Dec-25	Accumulate	188	166
3	13-Nov-25	Accumulate	196	177
4	08-Oct-25	Accumulate	196	171
5	29-Sep-25	Accumulate	181	167
6	01-Aug-25	Accumulate	177	158
7	08-Jul-25	Accumulate	171	162
8	14-May-25	BUY	176	149
9	23-Apr-25	BUY	173	138
10	08-Apr-25	Accumulate	142	129

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ACC	BUY	2,163	1,755
2	Adani Port & SEZ	BUY	1,900	1,531
3	Ambuja Cement	BUY	640	510
4	Dalmia Bharat	Hold	2,302	2,232
5	Hindalco Industries	Accumulate	962	904
6	Jindal Stainless	Hold	784	756
7	Jindal Steel	Accumulate	1,171	1,102
8	JK Cement	Accumulate	6,199	5,790
9	JK Lakshmi Cement	BUY	881	761
10	JSW Cement	BUY	145	124
11	JSW Infrastructure	BUY	339	273
12	JSW Steel	Accumulate	1,292	1,170
13	National Aluminium Co.	Hold	356	385
14	NMDC	Hold	87	86
15	Nuvoco Vistas Corporation	BUY	443	350
16	Shree Cement	Accumulate	29,242	27,325
17	Steel Authority of India	Hold	151	149
18	Tata Steel	Accumulate	204	180
19	Ultratech Cement	BUY	14,168	12,369

PL's Recommendation Nomenclature (Absolute Performance)

<b>Buy</b>	: > 15%
<b>Accumulate</b>	: 5% to 15%
<b>Hold</b>	: +5% to -5%
<b>Reduce</b>	: -5% to -15%
<b>Sell</b>	: < -15%
<b>Not Rated (NR)</b>	: No specific call on the stock
<b>Under Review (UR)</b>	: Rating likely to change shortly

## **ANALYST CERTIFICATION**

### **(Indian Clients)**

We/I, Mr. Tushar Chaudhari- MMS-Finance, Mr. Satyam Kesarwani- BFM, Passed CFA Level II, Mr. Pranav Iyer- BBA Finance Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

### **(US Clients)**

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

## **DISCLAIMER**

### **Indian Clients**

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at [www.plindia.com](http://www.plindia.com).

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Tushar Chaudhari- MMS-Finance, Mr. Satyam Kesarwani- BFM, Passed CFA Level II, Mr. Pranav Iyer- BBA Finance Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

### **US Clients**

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

## **Prabhudas Lilladher Pvt. Ltd.**

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

[www.plindia.com](http://www.plindia.com)