

# Triveni Turbine (TRIV IN)

Rating: ACCUMULATE | CMP: Rs509 | TP: Rs585

February 4, 2026

## Q3FY26 Result Update

Change in Estimates |  Target |  Reco

### Change in Estimates

| Rating         | Current    |            | Previous |        |
|----------------|------------|------------|----------|--------|
|                | FY27E      | FY28E      | FY27E    | FY28E  |
| Rating         | ACCUMULATE | ACCUMULATE |          |        |
| Target Price   | 585        | 609        |          |        |
| Sales (Rs. m)  | 25,349     | 29,213     | 25,843   | 29,309 |
| % Chng.        | (1.9)      | (0.3)      |          |        |
| EBITDA (Rs. m) | 5,668      | 6,575      | 5,791    | 6,524  |
| % Chng.        | (2.1)      | 0.8        |          |        |
| EPS (Rs.)      | 14.6       | 17.0       | 15.1     | 17.0   |
| % Chng.        | (3.0)      | (0.1)      |          |        |

### Key Financials - Consolidated

| Y/e Mar        | FY25   | FY26E  | FY27E  | FY28E  |
|----------------|--------|--------|--------|--------|
| Sales (Rs. m)  | 20,058 | 21,969 | 25,349 | 29,213 |
| EBITDA (Rs. m) | 4,367  | 4,692  | 5,668  | 6,575  |
| Margin (%)     | 21.8   | 21.4   | 22.4   | 22.5   |
| PAT (Rs. m)    | 3,571  | 3,800  | 4,647  | 5,399  |
| EPS (Rs.)      | 11.2   | 12.0   | 14.6   | 17.0   |
| Gr. (%)        | 32.7   | 6.4    | 22.3   | 16.2   |
| DPS (Rs.)      | 3.9    | 4.2    | 5.1    | 5.9    |
| Yield (%)      | 0.8    | 0.8    | 1.0    | 1.2    |
| RoE (%)        | 32.8   | 28.4   | 28.8   | 27.8   |
| RoCE (%)       | 37.7   | 32.5   | 32.8   | 31.8   |
| EV/Sales (x)   | 7.7    | 7.0    | 6.0    | 5.1    |
| EV/EBITDA (x)  | 35.5   | 32.8   | 26.8   | 22.7   |
| PE (x)         | 45.3   | 42.6   | 34.8   | 30.0   |
| P/BV (x)       | 13.3   | 11.1   | 9.2    | 7.6    |

### Key Data

TRVT.BO | TRIV IN

|                     |                      |
|---------------------|----------------------|
| 52-W High / Low     | Rs.675 / Rs.454      |
| Sensex / Nifty      | 83,818 / 25,776      |
| Market Cap          | Rs.162bn / \$ 1,790m |
| Shares Outstanding  | 318m                 |
| 3M Avg. Daily Value | Rs.313.86m           |

### Shareholding Pattern (%)

|                         |       |
|-------------------------|-------|
| Promoter's              | 55.84 |
| Foreign                 | 22.38 |
| Domestic Institution    | 14.60 |
| Public & Others         | 7.18  |
| Promoter Pledge (Rs bn) | -     |

### Stock Performance (%)

|          | 1M    | 6M     | 12M    |
|----------|-------|--------|--------|
| Absolute | (5.9) | (13.8) | (11.2) |
| Relative | (3.7) | (16.7) | (16.8) |

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## Decent Q3; all eyes on finalizations and deliveries

### Quick Pointers:

- The management expects double-digit revenue growth in FY26 with margins remaining slightly under pressure.
- Margins were lower during the quarter due to lower aftermarket revenue and higher execution of NTPC orders with lower margins.

**Triveni Turbine (TRIV)** reported a healthy quarter with revenue growth of 24.0% YoY, while EBITDA margin contracted by 22bps YoY to 21.5%. The management remains positive on the high-margin refurbishment business, despite dispatch-related delays during the quarter that weighed on aftermarket sales. The domestic business continues to see healthy demand, while the international enquiry pipeline for process co-generation applications remains strong, albeit with slower order conversions. With reciprocal tariffs in the US lowered to ~18%, the management expects enquiry momentum to improve and order finalizations to materialize across data centers, steel, cement, and paper & pulp applications. New products and solutions are also gaining traction, with the heat pump enquiry book exceeding 100 units, while the management remains optimistic about incremental order inflows from battery energy storage. The stock is trading at a P/E of 34.8x/30.0x on FY27/28E EPS. We maintain our 'Accumulate' rating and value the stock at a PE of 37x Sep'27E (38x Sep'27E earlier) factoring in finalization and delivery delays, arriving at a TP of Rs585 (Rs609 earlier).

We remain cautious on TRIV's near-term challenges, given the dispatch delays and slower order finalizations, despite healthy domestic order momentum. However, its long-term prospects continue to remain strong due to 1) a healthy enquiry pipeline across markets, 2) growing share of higher margin exports & aftermarket sales, 3) strong traction in both industrial & API drive turbines, and 4) a robust order book with strong inflows across businesses.

**Deferment in delivery of large refurbishment order weighs on consolidated growth:** Consolidated revenue increased by 24.0% YoY to Rs6.2bn (PLe: Rs6.1bn). Product sales grew by 48.9% YoY to Rs4.9bn, while Aftermarket declined by 22.1% YoY to Rs1.4bn due to deferment of delivery of a large refurbishment order to coming quarters. EBITDA grew by 22.7% YoY to Rs1.3bn (PLe: Rs1.4bn). EBITDA margin contracted by 22bps YoY to 21.5% due to lower gross margin (-269bps YoY to 46.8%), partially offset by operating leverage. Adj PAT grew by 12.0% YoY to Rs1.0bn (PLe: Rs1.1bn), due to higher depreciation expenses (+44.6% YoY to Rs94mn) and lower other income (-11.8% YoY to Rs195mn).

**Strong order book of Rs19.9bn (1.0x TTM revenue):** Order intake declined 25.8% YoY to Rs3.9bn, due to export order intake reducing by 39.8% YoY to Rs2.1bn on account of global trade uncertainties and delays in contract closures. Meanwhile, domestic inflow remained flattish YoY at Rs1.8bn. Product and Aftermarket order intake grew by -41.6% and 23.5% YoY, respectively. The order book stood at Rs19.9bn with a higher domestic share (52% vs. 39% YoY) and a Product/Aftermarket mix of 83%/17%.

**Exhibit 1: Sales of Rs6.2bn with Product/Aftermarket mix of 78%/22% and domestic/export mix of 59%/41%**

| Y/e March (Rs mn)                 | Q3FY26       | Q3FY25       | YoY gr.      | Q3FY26E      | % Var.        | Q2FY26       | QoQ gr.      | 9MFY26        | 9MFY25        | YoY gr.      |
|-----------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|---------------|---------------|--------------|
| <b>Sales</b>                      | <b>6,240</b> | <b>5,034</b> | <b>24.0%</b> | <b>6,120</b> | <b>2.0%</b>   | <b>5,062</b> | <b>23.3%</b> | <b>15,015</b> | <b>14,678</b> | <b>2.3%</b>  |
| Gross Profit                      | 2,921        | 2,492        | 17.2%        | 3,054        | -4.4%         | 2,565        | 13.9%        | 7,423         | 7,363         | 0.8%         |
| Margin (%)                        | 46.8         | 49.5         | (269)        | 49.9         | (308.9)       | 50.7         | (386)        | 49.4          | 50.2          | (73)         |
| Employee Cost                     | 544          | 520          | 4.6%         | 569          | -4.4%         | 531          | 2.4%         | 1,623         | 1,516         | 7.1%         |
| as % of sales                     | 8.7          | 10.3         | (161)        | 9.3          | (58.2)        | 10.5         | (177)        | 10.8          | 10.3          | 48           |
| Other expenditure                 | 1,036        | 879          | 17.9%        | 1,108        | -6.5%         | 888          | 16.7%        | 2,577         | 2,685         | -4.0%        |
| as % of sales                     | 16.6         | 17.5         | (86)         | 18.1         | (149.7)       | 17.5         | (94)         | 17.2          | 18.3          | (113)        |
| <b>EBITDA</b>                     | <b>1,341</b> | <b>1,093</b> | <b>22.7%</b> | <b>1,377</b> | <b>-2.6%</b>  | <b>1,146</b> | <b>17.0%</b> | <b>3,223</b>  | <b>3,163</b>  | <b>1.9%</b>  |
| Margin (%)                        | 21.5         | 21.7         | (22)         | 22.5         | (101.0)       | 22.6         | (115)        | 21.5          | 21.5          | (8)          |
| Depreciation                      | 94           | 65           | 44.6%        | 85           | 10.6%         | 80           | 17.5%        | 251           | 188           | 33.9%        |
| <b>EBIT</b>                       | <b>1,247</b> | <b>1,028</b> | <b>21.3%</b> | <b>1,292</b> | <b>-3.5%</b>  | <b>1,066</b> | <b>17.0%</b> | <b>2,972</b>  | <b>2,976</b>  | <b>-0.1%</b> |
| Margin (%)                        | 20.0         | 20.4         | (44)         | 21.1         | (112.7)       | 21.1         | (107)        | 19.8          | 20.3          | (48)         |
| Other Income                      | 195          | 221          | -11.8%       | 220          | -11.4%        | 184          | 6.0%         | 601           | 611           | -1.6%        |
| Interest                          | 7            | 4            | 75.0%        | 4            | 75.0%         | 4            | 75.0%        | 19            | 22            | -14.4%       |
| <b>PBT (ex. Extra-ordinaries)</b> | <b>1,426</b> | <b>1,246</b> | <b>14.4%</b> | <b>1,508</b> | <b>-5.4%</b>  | <b>1,246</b> | <b>14.4%</b> | <b>3,544</b>  | <b>3,565</b>  | <b>-0.6%</b> |
| Margin (%)                        | 22.9         | 24.8         | (190)        | 24.6         | (178.8)       | 24.6         | (176)        | 23.6          | 24.3          | (69)         |
| Extraordinary Items               | (157)        | -            | -            | -            | -             | -            | -            | (157)         | -             | -            |
| <b>PBT</b>                        | <b>1,269</b> | <b>1,246</b> | <b>1.8%</b>  | <b>1,508</b> | <b>-15.8%</b> | <b>1,246</b> | <b>1.8%</b>  | <b>3,387</b>  | <b>3,565</b>  | <b>-5.0%</b> |
| Total Tax                         | 352          | 320          | 10.0%        | 400          | -11.9%        | 332          | 6.0%         | 912           | 925           | -1.4%        |
| Effective Tax Rate (%)            | 27.7         | 25.7         | 206          | 26.5         | 123.8         | 26.6         | 109          | 26.9          | 26.0          | 98           |
| <b>Reported PAT</b>               | <b>917</b>   | <b>926</b>   | <b>-1.0%</b> | <b>1,108</b> | <b>-17.3%</b> | <b>914</b>   | <b>0.3%</b>  | <b>2,475</b>  | <b>2,640</b>  | <b>-6.3%</b> |
| Adj. PAT                          | 1,034        | 924          | 12.0%        | 1,107        | -6.6%         | 912          | 13.4%        | 2,591         | 2,633         | -1.6%        |
| Margin (%)                        | 16.6         | 18.4         | (178)        | 18.1         | (151.7)       | 18.0         | (144)        | 17.3          | 17.9          | (68)         |
| Adj. EPS                          | 3.3          | 2.9          | 12.0%        | 3.5          | -6.6%         | 2.9          | 13.4%        | 8.2           | 8.3           | -1.6%        |

Source: Company, PL

**Exhibit 2: Order intake at Rs3.9bn with Product/Aftermarket mix of 59%/41% and domestic/export mix of 47%/53%**

| Segmental Performance      | Q3FY26        | Q3FY25        | YoY gr.       | Q2FY26        | QoQ gr.       | 9MFY26        | 9MFY25        | YoY gr.      |
|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| <b>Revenue</b>             |               |               |               |               |               |               |               |              |
| Product                    | 4,860         | 3,263         | 48.9%         | 3,286         | 47.9%         | 10,694        | 9,693         | 10.3%        |
| Aftermarket                | 1,380         | 1,771         | -22.1%        | 1,776         | -22.3%        | 4,321         | 4,985         | -13.3%       |
| <b>Total</b>               | <b>6,240</b>  | <b>5,034</b>  | <b>24.0%</b>  | <b>5,062</b>  | <b>23.3%</b>  | <b>15,015</b> | <b>14,678</b> | <b>2.3%</b>  |
| <b>Order Inflow</b>        |               |               |               |               |               |               |               |              |
| Product                    | 2,323         | 3,981         | -41.6%        | 4,535         | -48.8%        | 10,755        | 12,830        | -16.2%       |
| Aftermarket                | 1,584         | 1,283         | 23.5%         | 1,988         | -20.3%        | 5,030         | 4,516         | 11.4%        |
| <b>Total</b>               | <b>3,907</b>  | <b>5,264</b>  | <b>-25.8%</b> | <b>6,523</b>  | <b>-40.1%</b> | <b>15,785</b> | <b>17,346</b> | <b>-9.0%</b> |
| <b>Order Book</b>          |               |               |               |               |               |               |               |              |
| Product                    | 16,548        | 15,845        | 4.4%          | 19,085        | -13.3%        | 16,548        | 15,845        | 4.4%         |
| Aftermarket                | 3,316         | 2,348         | 41.2%         | 3,112         | 6.6%          | 3,316         | 2,348         | 41.2%        |
| <b>Total</b>               | <b>19,864</b> | <b>18,193</b> | <b>9.2%</b>   | <b>22,197</b> | <b>-10.5%</b> | <b>19,864</b> | <b>18,193</b> | <b>9.2%</b>  |
| <b>Domestic/Export Mix</b> |               |               |               |               |               |               |               |              |
| <b>Revenue</b>             |               |               |               |               |               |               |               |              |
| Domestic                   | 2,395         | 2,544         | -5.9%         | 2,242         | 6.8%          | 6,519         | 7,810         | -16.5%       |
| Export                     | 3,845         | 2,490         | 54.4%         | 2,820         | 36.3%         | 8,496         | 6,868         | 23.7%        |
| <b>Total</b>               | <b>6,240</b>  | <b>5,034</b>  | <b>24.0%</b>  | <b>5,062</b>  | <b>23.3%</b>  | <b>15,015</b> | <b>14,678</b> | <b>2.3%</b>  |
| <b>Order Inflow</b>        |               |               |               |               |               |               |               |              |
| Domestic                   | 1,823         | 1,800         | 1.3%          | 4,068         | -55.2%        | 8,741         | 6,643         | 31.6%        |
| Export                     | 2,084         | 3,464         | -39.8%        | 2,455         | -15.1%        | 7,044         | 10,703        | -34.2%       |
| <b>Total</b>               | <b>3,907</b>  | <b>5,264</b>  | <b>-25.8%</b> | <b>6,523</b>  | <b>-40.1%</b> | <b>15,785</b> | <b>17,346</b> | <b>-9.0%</b> |
| <b>Order Book</b>          |               |               |               |               |               |               |               |              |
| Domestic                   | 10,394        | 6,351         | 63.7%         | 10,966        | -5.2%         | 10,394        | 6,351         | 63.7%        |
| Export                     | 9,470         | 11,842        | -20.0%        | 11,231        | -15.7%        | 9,470         | 11,842        | -20.0%       |
| <b>Total</b>               | <b>19,864</b> | <b>18,193</b> | <b>9.2%</b>   | <b>22,197</b> | <b>-10.5%</b> | <b>19,864</b> | <b>18,193</b> | <b>9.2%</b>  |

Source: Company, PL

## Conference Call Highlights

- **Management guidance:** The management expects FY26 revenue growth in double-digits, while margins are anticipated to remain impacted due to execution of lower margin orders and deferrals. Q4FY26 is anticipated to see strong revenue as well as order booking growth given the lumpy nature of the business and ~Rs2.0bn of order booking deferred from Q3 to Q4.
- **Order booking:** Order intake was lower during the quarter due to finalization delays, which is expected to come in Q4. Domestic order booking continues to see strong traction from F&B, chemicals, sugar & distillery, steel and cement. International enquiry pipeline remains strong across process co-generation; however, the conversion cycle has elongated, which is impacting international order finalizations.
- **USA subsidiary:** The US subsidiary reported a loss of Rs217mn in 9MFY26, even as enquiry activity picked up sharply across data centers, steel, cement, and paper & pulp sectors. The management expects enquiries to translate into orders over the coming quarters aided by lower tariffs. Refurbishment demand is gaining strong traction from geothermal players and IPPs, while US customers are increasingly evaluating combined-cycle power plants for data center applications, driven by capacity constraints at gas turbine OEMs. With this strong enquiry pipeline, the US is expected to contribute to ~20% of the order book. The management expects FY27 to be the breakeven year for the US business, with revenue scaling up to Rs2.0-3.0bn by FY28.
- **Company to expand its presence to sub-Saharan region:** The South African subsidiary of TRIV is expanding its operations to sub-Saharan region, where there is a strong traction for refurbishment. The management remains bullish on the prospects from this region in FY27.
- **New products:** The heat pump enquiry book has crossed 100 units, with the first order scheduled for execution in FY27. The management indicated that new solutions are unlikely to make a material contribution to revenue over the next few years. Currently, 7-8 mechanical vapor recompression orders are under execution and are expected to be commissioned in FY27. The management remains bullish on the energy storage space, particularly driven by new applications, and expects incremental order inflows across both CO<sub>2</sub>-based and thermal energy storage solutions.
- **Exports:** The spares business continues to remain stable in export markets with a steady growth trajectory. While refurbishment is witnessing improved enquiry activity, order inflows remain lumpy in nature. The management highlighted softness in existing products in Southeast Asia due to decision-making delays, although new products are seeing healthy traction. Meanwhile, the Middle East market remains impacted by ongoing geopolitical tensions.

## Financials

### Income Statement (Rs m)

| Y/e Mar                       | FY25          | FY26E         | FY27E         | FY28E         |
|-------------------------------|---------------|---------------|---------------|---------------|
| <b>Net Revenues</b>           | <b>20,058</b> | <b>21,969</b> | <b>25,349</b> | <b>29,213</b> |
| YoY gr. (%)                   | 21.3          | 9.5           | 15.4          | 15.2          |
| Cost of Goods Sold            | 10,002        | 11,257        | 12,685        | 14,590        |
| Gross Profit                  | 10,056        | 10,712        | 12,664        | 14,624        |
| Margin (%)                    | 50.1          | 48.8          | 50.0          | 50.1          |
| Employee Cost                 | 2,033         | 2,208         | 2,573         | 3,067         |
| Other Expenses                | 2,745         | 2,856         | 3,270         | 3,681         |
| <b>EBITDA</b>                 | <b>4,367</b>  | <b>4,692</b>  | <b>5,668</b>  | <b>6,575</b>  |
| YoY gr. (%)                   | 37.0          | 7.4           | 20.8          | 16.0          |
| Margin (%)                    | 21.8          | 21.4          | 22.4          | 22.5          |
| Depreciation and Amortization | 263           | 343           | 378           | 396           |
| <b>EBIT</b>                   | <b>4,104</b>  | <b>4,349</b>  | <b>5,289</b>  | <b>6,179</b>  |
| Margin (%)                    | 20.5          | 19.8          | 20.9          | 21.2          |
| Net Interest                  | 29            | 13            | 15            | 18            |
| Other Income                  | 810           | 835           | 963           | 1,081         |
| <b>Profit Before Tax</b>      | <b>4,885</b>  | <b>5,170</b>  | <b>6,237</b>  | <b>7,243</b>  |
| Margin (%)                    | 24.4          | 23.5          | 24.6          | 24.8          |
| Total Tax                     | 1,300         | 1,370         | 1,590         | 1,843         |
| Effective tax rate (%)        | 26.6          | 26.5          | 25.5          | 25.5          |
| <b>Profit after tax</b>       | <b>3,585</b>  | <b>3,800</b>  | <b>4,647</b>  | <b>5,399</b>  |
| Minority interest             | 14            | -             | -             | -             |
| Share Profit from Associate   | -             | -             | -             | -             |
| <b>Adjusted PAT</b>           | <b>3,571</b>  | <b>3,800</b>  | <b>4,647</b>  | <b>5,399</b>  |
| YoY gr. (%)                   | 32.8          | 6.4           | 22.3          | 16.2          |
| Margin (%)                    | 17.8          | 17.3          | 18.3          | 18.5          |
| Extra Ord. Income / (Exp)     | -             | -             | -             | -             |
| <b>Reported PAT</b>           | <b>3,571</b>  | <b>3,800</b>  | <b>4,647</b>  | <b>5,399</b>  |
| YoY gr. (%)                   | 32.8          | 6.4           | 22.3          | 16.2          |
| Margin (%)                    | 17.8          | 17.3          | 18.3          | 18.5          |
| Other Comprehensive Income    | -             | -             | -             | -             |
| Total Comprehensive Income    | 3,571         | 3,800         | 4,647         | 5,399         |
| <b>Equity Shares O/s (m)</b>  | <b>318</b>    | <b>318</b>    | <b>318</b>    | <b>318</b>    |
| <b>EPS (Rs)</b>               | <b>11.2</b>   | <b>12.0</b>   | <b>14.6</b>   | <b>17.0</b>   |

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs m)

| Y/e Mar                               | FY25          | FY26E         | FY27E         | FY28E         |
|---------------------------------------|---------------|---------------|---------------|---------------|
| <b>Non-Current Assets</b>             |               |               |               |               |
| <b>Gross Block</b>                    | <b>4,769</b>  | <b>5,869</b>  | <b>6,469</b>  | <b>6,769</b>  |
| Tangibles                             | 4,769         | 5,869         | 6,469         | 6,769         |
| Intangibles                           | -             | -             | -             | -             |
| <b>Acc: Dep / Amortization</b>        | <b>1,604</b>  | <b>1,947</b>  | <b>2,325</b>  | <b>2,721</b>  |
| Tangibles                             | 1,604         | 1,947         | 2,325         | 2,721         |
| Intangibles                           | -             | -             | -             | -             |
| <b>Net fixed assets</b>               | <b>3,165</b>  | <b>3,922</b>  | <b>4,144</b>  | <b>4,048</b>  |
| Tangibles                             | 3,165         | 3,922         | 4,144         | 4,048         |
| Intangibles                           | -             | -             | -             | -             |
| Capital Work In Progress              | 259           | 259           | 259           | 259           |
| Goodwill                              | -             | -             | -             | -             |
| Non-Current Investments               | 42            | 248           | 281           | 320           |
| Net Deferred tax assets               | -             | -             | -             | -             |
| Other Non-Current Assets              | 142           | 132           | 152           | 292           |
| <b>Current Assets</b>                 |               |               |               |               |
| Investments                           | 3,452         | 3,295         | 3,802         | 5,258         |
| Inventories                           | 1,948         | 2,107         | 2,431         | 2,721         |
| Trade receivables                     | 3,632         | 3,310         | 3,820         | 4,402         |
| Cash & Bank Balance                   | 3,265         | 4,830         | 6,139         | 7,471         |
| Other Current Assets                  | 544           | 549           | 634           | 876           |
| <b>Total Assets</b>                   | <b>20,190</b> | <b>21,288</b> | <b>24,704</b> | <b>29,300</b> |
| <b>Equity</b>                         |               |               |               |               |
| Equity Share Capital                  | 318           | 318           | 318           | 318           |
| Other Equity                          | 11,846        | 14,316        | 17,337        | 20,846        |
| <b>Total Networth</b>                 | <b>12,164</b> | <b>14,634</b> | <b>17,655</b> | <b>21,164</b> |
| <b>Non-Current Liabilities</b>        |               |               |               |               |
| Long Term borrowings                  | -             | -             | -             | -             |
| Provisions                            | -             | -             | -             | -             |
| Other non current liabilities         | -             | -             | -             | -             |
| <b>Current Liabilities</b>            |               |               |               |               |
| ST Debt / Current of LT Debt          | -             | -             | -             | -             |
| Trade payables                        | 3,417         | 2,408         | 2,847         | 3,281         |
| Other current liabilities             | 4,578         | 4,216         | 4,171         | 4,823         |
| <b>Total Equity &amp; Liabilities</b> | <b>20,190</b> | <b>21,288</b> | <b>24,704</b> | <b>29,300</b> |

Source: Company Data, PL Research

**Cash Flow (Rs m)**

| Y/e Mar                              | FY25           | FY26E          | FY27E          | FY28E          |
|--------------------------------------|----------------|----------------|----------------|----------------|
| PBT                                  | 4,885          | 5,170          | 6,237          | 7,243          |
| Add. Depreciation                    | 263            | 343            | 378            | 396            |
| Add. Interest                        | 29             | 13             | 15             | 18             |
| Less Financial Other Income          | 810            | 835            | 963            | 1,081          |
| Add. Other                           | (494)          | -              | -              | -              |
| Op. profit before WC changes         | 4,683          | 5,527          | 6,631          | 7,656          |
| Net Changes-WC                       | (1,582)        | (305)          | (982)          | (817)          |
| Direct tax                           | 1,233          | 1,370          | 1,590          | 1,843          |
| <b>Net cash from Op. activities</b>  | <b>1,868</b>   | <b>3,852</b>   | <b>4,058</b>   | <b>4,996</b>   |
| Capital expenditures                 | (429)          | (1,100)        | (600)          | (300)          |
| Interest / Dividend Income           | 321            | -              | -              | -              |
| Others                               | (5)            | 157            | (507)          | (1,456)        |
| <b>Net Cash from Inv. activities</b> | <b>(113)</b>   | <b>(943)</b>   | <b>(1,107)</b> | <b>(1,756)</b> |
| Issue of share cap. / premium        | -              | -              | -              | -              |
| Debt changes                         | (30)           | -              | -              | -              |
| Dividend paid                        | (1,049)        | (1,330)        | (1,626)        | (1,890)        |
| Interest paid                        | (29)           | (13)           | (15)           | (18)           |
| Others                               | -              | -              | -              | -              |
| <b>Net cash from Fin. activities</b> | <b>(1,108)</b> | <b>(1,343)</b> | <b>(1,642)</b> | <b>(1,907)</b> |
| <b>Net change in cash</b>            | <b>647</b>     | <b>1,565</b>   | <b>1,309</b>   | <b>1,332</b>   |
| Free Cash Flow                       | 1,439          | 2,752          | 3,458          | 4,696          |

**Key Financial Metrics**

| Y/e Mar                    | FY25  | FY26E | FY27E | FY28E |
|----------------------------|-------|-------|-------|-------|
| <b>Per Share(Rs)</b>       |       |       |       |       |
| EPS                        | 11.2  | 12.0  | 14.6  | 17.0  |
| CEPS                       | 12.1  | 13.0  | 15.8  | 18.2  |
| BVPS                       | 38.3  | 46.0  | 55.5  | 66.6  |
| FCF                        | 4.5   | 8.7   | 10.9  | 14.8  |
| DPS                        | 3.9   | 4.2   | 5.1   | 5.9   |
| <b>Return Ratio(%)</b>     |       |       |       |       |
| RoCE                       | 37.7  | 32.5  | 32.8  | 31.8  |
| ROIC                       | 46.7  | 42.3  | 46.4  | 51.4  |
| RoE                        | 32.8  | 28.4  | 28.8  | 27.8  |
| <b>Balance Sheet</b>       |       |       |       |       |
| Net Debt : Equity (x)      | (0.6) | (0.6) | (0.6) | (0.6) |
| Net Working Capital (Days) | 39    | 50    | 49    | 48    |
| <b>Valuation(x)</b>        |       |       |       |       |
| PER                        | 45.3  | 42.6  | 34.8  | 30.0  |
| P/B                        | 13.3  | 11.1  | 9.2   | 7.6   |
| P/CEPS                     | 42.2  | 39.1  | 32.2  | 27.9  |
| EV/EBITDA                  | 35.5  | 32.8  | 26.8  | 22.7  |
| EV/Sales                   | 7.7   | 7.0   | 6.0   | 5.1   |
| Dividend Yield (%)         | 0.8   | 0.8   | 1.0   | 1.2   |

Source: Company Data, PL Research

**Quarterly Financials (Rs m)**

| Y/e Mar                           | Q4FY25       | Q1FY26       | Q2FY26       | Q3FY26       |
|-----------------------------------|--------------|--------------|--------------|--------------|
| <b>Net Revenue</b>                | <b>5,380</b> | <b>3,713</b> | <b>5,062</b> | <b>6,240</b> |
| YoY gr. (%)                       | 17.5         | (19.9)       | 1.0          | 24.0         |
| Raw Material Expenses             | 2,687        | 1,776        | 2,497        | 3,319        |
| Gross Profit                      | 2,693        | 1,937        | 2,565        | 2,921        |
| Margin (%)                        | 50.1         | 52.2         | 50.7         | 46.8         |
| <b>EBITDA</b>                     | <b>1,204</b> | <b>736</b>   | <b>1,146</b> | <b>1,341</b> |
| YoY gr. (%)                       | 34.0         | (23.0)       | 2.9          | 22.7         |
| Margin (%)                        | 22.4         | 19.8         | 22.6         | 21.5         |
| Depreciation / Depletion          | 75           | 77           | 80           | 94           |
| <b>EBIT</b>                       | <b>1,129</b> | <b>659</b>   | <b>1,066</b> | <b>1,247</b> |
| Margin (%)                        | 21.0         | 17.7         | 21.1         | 20.0         |
| Net Interest                      | 7            | 8            | 4            | 7            |
| Other Income                      | 199          | 222          | 184          | 195          |
| <b>Profit before Tax</b>          | <b>1,321</b> | <b>873</b>   | <b>1,246</b> | <b>1,278</b> |
| Margin (%)                        | 24.6         | 23.5         | 24.6         | 20.5         |
| Total Tax                         | 375          | 228          | 332          | 352          |
| Effective tax rate (%)            | 28.4         | 26.1         | 26.6         | 27.5         |
| <b>Profit after Tax</b>           | <b>946</b>   | <b>645</b>   | <b>914</b>   | <b>926</b>   |
| Minority interest                 | 7            | (1)          | 2            | (4)          |
| Share Profit from Associates      | -            | (1)          | -            | (9)          |
| <b>Adjusted PAT</b>               | <b>939</b>   | <b>645</b>   | <b>912</b>   | <b>1,034</b> |
| YoY gr. (%)                       | 23.6         | (19.4)       | 0.3          | 12.0         |
| Margin (%)                        | 17.5         | 17.4         | 18.0         | 16.6         |
| Extra Ord. Income / (Exp)         | -            | -            | -            | (113)        |
| <b>Reported PAT</b>               | <b>939</b>   | <b>645</b>   | <b>912</b>   | <b>921</b>   |
| YoY gr. (%)                       | 23.6         | (19.4)       | 0.3          | (0.3)        |
| Margin (%)                        | 17.5         | 17.4         | 18.0         | 14.8         |
| Other Comprehensive Income        | -            | -            | -            | -            |
| <b>Total Comprehensive Income</b> | <b>939</b>   | <b>645</b>   | <b>912</b>   | <b>921</b>   |
| Avg. Shares O/s (m)               | 318          | 318          | 318          | 318          |
| <b>EPS (Rs)</b>                   | <b>3.0</b>   | <b>2.0</b>   | <b>2.9</b>   | <b>3.3</b>   |

Source: Company Data, PL Research

Price Chart



Recommendation History

| No. | Date      | Rating     | TP (Rs.) | Share Price (Rs.) |
|-----|-----------|------------|----------|-------------------|
| 1   | 07-Jan-26 | Accumulate | 609      | 533               |
| 2   | 12-Nov-25 | Accumulate | 609      | 543               |
| 3   | 07-Oct-25 | BUY        | 650      | 524               |
| 4   | 27-Aug-25 | BUY        | 650      | 530               |
| 5   | 05-Aug-25 | BUY        | 650      | 533               |
| 6   | 09-Jul-25 | BUY        | 772      | 640               |
| 7   | 13-May-25 | BUY        | 772      | 560               |
| 8   | 09-Apr-25 | BUY        | 744      | 488               |

Analyst Coverage Universe

| Sr. No. | Company Name                     | Rating     | TP (Rs) | Share Price (Rs) |
|---------|----------------------------------|------------|---------|------------------|
| 1       | ABB India                        | Accumulate | 5,540   | 4,695            |
| 2       | Apar Industries                  | BUY        | 9,629   | 7,695            |
| 3       | BEML                             | Hold       | 1,982   | 1,861            |
| 4       | Bharat Electronics               | Reduce     | 411     | 453              |
| 5       | BHEL                             | Hold       | 245     | 263              |
| 6       | Carborundum Universal            | Hold       | 825     | 788              |
| 7       | Cummins India                    | Hold       | 4,172   | 4,148            |
| 8       | Elgi Equipments                  | Accumulate | 561     | 472              |
| 9       | Engineers India                  | BUY        | 255     | 205              |
| 10      | GE Vernova T&D India             | BUY        | 4,050   | 2,911            |
| 11      | Grindwell Norton                 | Hold       | 1,744   | 1,576            |
| 12      | Harsha Engineers International   | Hold       | 407     | 395              |
| 13      | Hindustan Aeronautics            | BUY        | 5,507   | 4,525            |
| 14      | Ingersoll-Rand (India)           | Accumulate | 4,271   | 3,395            |
| 15      | Kalpataru Projects International | BUY        | 1,494   | 1,174            |
| 16      | KEC International                | Accumulate | 748     | 669              |
| 17      | Kirloskar Pneumatic Company      | BUY        | 1,557   | 1,068            |
| 18      | Larsen & Toubro                  | BUY        | 4,806   | 3,794            |
| 19      | Praj Industries                  | Hold       | 353     | 322              |
| 20      | Siemens                          | Accumulate | 3,470   | 3,134            |
| 21      | Siemens Energy India             | Accumulate | 3,312   | 2,603            |
| 22      | Thermax                          | Accumulate | 3,513   | 3,069            |
| 23      | Triveni Turbine                  | Accumulate | 609     | 533              |
| 24      | Voltamp Transformers             | BUY        | 10,318  | 7,720            |

PL's Recommendation Nomenclature (Absolute Performance)

|                          |                                   |
|--------------------------|-----------------------------------|
| <b>Buy</b>               | : > 15%                           |
| <b>Accumulate</b>        | : 5% to 15%                       |
| <b>Hold</b>              | : +5% to -5%                      |
| <b>Reduce</b>            | : -5% to -15%                     |
| <b>Sell</b>              | : < -15%                          |
| <b>Not Rated (NR)</b>    | : No specific call on the stock   |
| <b>Under Review (UR)</b> | : Rating likely to change shortly |

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