

PL Capital Markets Pvt. Ltd. - Details of our Track Record as per the SEBI Circular No. CIR/MIRSD/1/2012

<u>A. For Equity Issues</u>

	Name of the issue	Rishabhdev Technocable Limited (Issuer)
1	Type of issue (IPO/ FPO)	FPO
2	Issue size (Rs crore)	Rs. 29. 70 Crs (Includes
		Promoters' Contribution of
		Rs.7.08 Crs)
3	Grade of issue alongwith name of the rating agency	This being an FPO of Equity
		Shares no grading agency
		was appointed
4	Subscription level (number of times). If the issue was	7.42 Times
	undersubscribed, please clarify how the funds were	
	arranged.	
5	QIB holding (as a % of total outstanding capital) as disclos	sed to stock exchanges (See
	(i) allotment in the issue	5.28%
	(ii) at the end of the 1st Quarter immediately after the	Nil
	listing of the issue	
	(iii) at the end of 1st FY (2009-10)	Nil
	(iv) at the end of 2nd FY (2010-11)	Nil
	(v) at the end of 3rd FY (2011-12)	Nil

6 Financials of the issuer (as per the annual financial results submitted to stock

			(Rs. in crores)
Parameters	1st FY (2009-10)	2nd FY (2010-11)	3rd FY (2011-12)
Income from operations	71.09	72.79	92.49
Net Profit for the period	2.33	-0.4	1.64
Paid-up equity share capital	26.69	26.69	26.69
Reserves excluding revaluation reserves	41.77	41.36	45.48

7 Trading status in the scrip of the issuer (whether frequently traded (as defined under

(i) at the end of 1st FY (2009-10)	Frequently Traded - 428.68% (Calculated from its day of listing i.e. June 29, 2009 upto March 31,2010)
(ii) at the end of 2nd FY (2010-11)	Frequently Traded - 153.78% (Calculated from April 1, 2010 upto March 31,2011)
(iii) at the end of 3rd FY (2011-12)	Frequently Traded - 31.69% (Calculated from April 1, 2011 upto March 30,2012 as March 31, 2012 was falling on Saturday, Non Trading day)

8	Change, if any, in directors of issuer from the disclosures	in the offer document (See					
	(i) at the end of 1st FY (2009-10)						
	Name of the Directors	Reason for Change					

Mr. Prakash Santoshchandra Jain (Independent Director)	Resigned from Directorship			
	wef from December 3, 2009			
Mr. Sunil Vayalambron Adiyeri (Independent Director)	Resigned from Directorship			
	wef from July 1, 2009			
Mr. Umashankar M. Singh (Additional Director)	Appointed as an additional			
	Director wef from March 5,			
	2010			
(ii) at the end of 2nd FY (2010-3	11)			
Mr. Ashok Kumar Khanjanchi (Independent Director)	Resigned from Directorship			
	wef from April 1, 2010			
(iii) at the end of 3rd FY (2011-	12)			
There has been no change in the Director in the	ne F.Y. 2011-12			

9 Status of implementation of project/ commencement of commercial production (as

(i) as disclosed in the offer docum	lent			
Units	Location	Commencement	CompletionSeptember, 2008	
I(Expansion of existing Unit)	Daman	April, 2007		
II(New Unit for Control Cables)	Daman	January, 2008	June, 2009	
III(New Unit for Power Cables)	Silvassa	June, 2008	November, 2009	

(ii) Actual implementation

Units	Location	Commencement	Completion
I(Expansion of existing Unit)	Daman	April, 2007	September, 2008
II(New Unit for Control Cables)	Daman	January, 2008	June, 2009
III(New Unit for Power Cables)	Silvassa	June, 2008	September, 2009

(iii) Reasons for delay in implementation, if any Not Applicable

10 Status of utilization of issue proceeds (as submitted to stock exchanges under Clauses (i) as disclosed in the offer document

Particuars	Amount (Rs. in Lacs)
Expansion cum modernization of existing manufacturing facilities (Unit I)	295.3
Setting up of new manufacturing facilities (Unit II) for Control cables at Daman	582.35
Setting up of new manufacturing facilities (Unit III) for Power cables at Silvassa	2499.11
Margin Money for Working Capital Requirements	366.71
Public Issue Expenses	407.05
Total	4150.52

Note:Out of the Above Rs. 4150.52 lacs, Rs. 2970.00 lacs were from the FPO Proceds and

(ii) Actual utilization

Sr. No.	Proposed Utilzation of the Proceeds	Location	Unit	Total Project Cost	Actual Utlization upto September 30, 2009
1	Expansion cum Modernization	Daman	Ι	295.3	295.3
2	Setting up of New Unit	Daman	II	582.35	525.35
3	Setting up of New Unit	Silvassa	III	2499.11	1850.72
4	Margin Money for Workign Capital Requirements			366.71	366.32
5	Public Issue Expenses			407.05	416.35
	Total			4150.52	3454.04

(iii) Reasons for deviation, if any Not Available

11	Comments of monitoring agency, if applicable (See Regulation 16 of SEBI (ICDR)	Since the Issue Size
	(a) Comments on use of funds	was less than Rs. 500
	(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects	Crs, monitoring
	(c) Any other reservations expressed by the monitoring agency about the end use of	agency was not

12 Price- related data Issue price (Rs):

Rs. 33/-

Price parameters	At close of listing day June	At close of 30th	At close of 90th	As at the end	of 1st FY a	fter the	As at t	he end of	2nd FY	As at t	he end of	3rd FY
	29,2009)	calendar day from	calendar day from	Closing price	High	Low	Closing	High	Low	Closing	High	Low
		listing day (July 28,	listing day		(during the	(during	price	(during	(during	price	(during	(during
		2009) ¹			FY)	the FY)		the FY)	the FY)		the FY)	the FY)
Market Price	27.20	20.05	20.75	10.97	47 (June	10.01(Fe	3.76	13.90	3.52 (Feb	2.52	7.20	2.11 (Jan
					29, 2009)	b 25,		(Apr 6,	10,2011)		(June 13,	, 5, 2012
						2010)		2010)			2011	
Index of BSE, the Designated Stock Exchange):	14785.74	15331.94	16852.91	17527.77	17793.01	13219.99	19445.2	21108.64	15960.15		19811.14	15135.86
					(March 29,	(July 13,		(Novemb	(May 25,		(April 6	(Dec 20,
					2010	2009)		er 5,	2010)	17404.20	,2011)	2011)
								2010)	,			
								,				
Sectoral Index: BSE Power Index, since the issuer is in the	2935.90	2994.61	3046.18	3085.72	3292.9	2507.09	2712.11	3393.32	2482.87	2090.97	2819.96	1725.21
business of cable transmission hence the power index has					(January	(July 13,		(October	(Februar			(Decemb
been selected being the closest one.					, ,	2009)		7, 2010)	y 9,		2011)	` er
					. ,	,		. ,	2011)		,	20,2011)
									,			, ,

¹ Since 90th day falls on Saturday and September 28, 2009 being a holiday)

13 Basis for Issue Price and Comparison with Peer Group & Industry Average

Accounting ratio	Name of company	Schedule VIII to SEBI (ICDR)	At the end of 1st FY (2009-10) ⁽²⁾	At the end of 2nd FY (2010- 11) ⁽²⁾	
EPS	Rishabhdev Technocable Limited (Issuer)	5.3	0.87	-0.15	0.62
	Boor Crown				
		11.0	3.66	47	4.63
	corus cable muustries Liu	11.9	5.00	т. т	7.03
	KEL Industries Ltd.	7.5	2.23	1.58	3.63
	Diamond Power Ltd.(Now known as Diamond Power		18.02		
	Torrent Cables Ltd.	54			22.44
	Universal Cables Ltd.		11.73	2nd FY (2010- 11) ⁽²⁾ -0.15 -0.15 4.7 4.7 4.7 26.24 26.24 8 7.7 8.16 8 7.7 8.16 6.85 13.32 5.93 13.32 5.93	-6.02
	Industry Avg:	Not required to be disclosed in the Offer Document	7.76	8.16	6.21
D/F	Pishahhdey Technocable	6.0	12.61	loss pot	4.06
1,6	Limited (Issuer)	0.2	12.01	,	4.00
	Cords Cable Industries Ltd	3.8	11.11	6.85	5.96
	KEI Industries Ltd		14.78	13.32	4.63
	Diamond Power Ltd.(Now known as Diamond Power Infrastructure Limited)	3.2			
	Torrent Cables Itd	1 3	9.97	· 0	4.32
	Universal Cables Ltd.				loss, not applicable
	PS Rishabhdev Technocable 5.3 Limited (Issuer) SEBI (ICDR) Regulations, 2009) [1] PS Rishabhdev Technocable Limited (Issuer) 5.3 Peer Group: Cords Cable Industries Ltd Cords Cable Industries Ltd 11.9 KEI Industries Ltd. 7.5 Diamond Power Ltd.(Now 20.7 known as Diamond Power Infrastructure Limited) Torrent Cables Ltd. 54 Universal Cables Ltd. 7 Industry Avg: Not required to be disclosed in the Offer Document /E Rishabhdev Technocable Limited (Issuer) 6.2 Peer Group: 6.2 Cords Cable Industries Ltd 3.8 KEI Industries Ltd. - Diamond Power Ltd.(Now 3.2 Known as Diamond Power 3.2 Infrastructure Limited) 7 Torrent Cables Ltd. 1.3 Universal Cables Ltd. 13.2 Infrastructure Limited) 3.2 Torrent Cables Ltd. 13.2 Universal Cable	12.45	7.06	4.17	
RoNW(%)		28.6	6.18	-0.63	2.27
	Peer Group:				
		29.5	4.92	6.02	5.43
					10.71
	known as Diamond Power	50.1	20.65	24.83	20.67
	Torrent Cables Ltd.	-	8.25	5.16	12.76
		10.6			
		Not required to be disclosed in the Offer	-6.25		

NAV per share based on balance sheet	Rishabhdev Technocable	16.4	02.05	02.05	07.12
		16.4	23.95	23.95	27.13
	Limited (Issuer)				
	Peer Group:				
	Cords Cable Industries Ltd	68.2	80.46	80.46	11.52
	KEI Industries Ltd.	34	35.54	35.54	33.94
	Diamond Power Ltd.(Now	76.6	134.43	134.43	163.27
	known as Diamond Power				
	Infrastructure Limited)				
	Torrent Cables Ltd.	135.5	157.47	157.47	175.79
	Universal Cables Ltd.	72.5	88.56	88.56	83.32
	Industry Avg:	Not required to be	85.3	85.3	95.86
		disclosed in the Offer			
		Document			

Sources: 1. Final Prospectus dated June 18, 2009 of Rishabhdev Technocable Limited (Issuer)

2. ACE Equity (BSE Website for price related information)

14 Any other material information

1 The Company informed BSE on 16/6/11 of the resignation of Mrs. Meena Agal as Company Secretary & Compliance Officer w.e.f. March 22, 2011

2 The Company informed BSE on 11/7/11 of the resignation of Company Secretary, Mrs. Bhavi. R. Gandhi.

3 The Company informed BSE on 21/1/12 that, they have appointed Mr. Mohd Shakeel Kayamkhani as Company Secretary and Compliance Officer and also appointed Ms.